Board of Trustees

Finance and Human Resources Committee Meeting

June 12, 2014
5:30 p.m.

Ann Richards Administration Building,
Board Room-Pecan Campus-McAllen, TX

STC
South Texas College

South Texas College
Board of Trustees
Finance and Human Resources Committee
Ann Richards Administration Building Board Room
Pecan Campus
Thursday, June 12, 2014
@ 5:30 p.m.
McAllen, Texas

"At anytime during the course of this meeting, the Board of Trustees may retire to Executive Session under Texas Government Code 551.071(2) to confer with its legal counsel on any subject matter on this agenda in which the duty of the attorney to the Board of Trustees under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with Chapter 551 of the Texas Government Code. Further, at anytime during the course of this meeting, the Board of Trustees may retire to Executive Session to deliberate on any subject slated for discussion at this meeting, as may be permitted under one or more of the exceptions to the Open Meetings Act set forth in Title 5, Subtitle A, Chapter 551, Subchapter D of the Texas Government Code."

I. Approval of May 8, 2014 Finance and Human Resources Committee Minutes

II. Review and Recommend Action on Award of Proposals, Purchases, and Renewals

III. Review and Recommend Action to Eliminate Letters of Appointment for Professional–Technical Support Personnel

IV. Review and Recommend Action to Revise Policy #4115: Personnel Appointments

V. Review and Recommend Action to Revise Policy #4311: Personal Leave

VI. Review and Recommend Action to Revise Policy #4922: Termination of Employment

VII. Discussion and Action on Proposal for Vending Services – Beverages

VIII. Discussion and Action as Necessary on Proposed Salary Increases and Adjustments to Faculty Pay Plan for FY 2014-2015

IX. Review and Discussion of Interlocal Agreement for Transportation Services between South Texas College and the Lower Rio Grande Valley Development Council

X. Discussion and Action as Necessary on Proposed Budget Amendment for FY 2013-2014

XI. Review and Recommend Action on Unrestricted Fund Balance Designation as of August 31, 2014

XII. Update on Status of Non-Faculty Staff Compensation Study

Approval of May 8, 2014 Finance and Human Resources Committee Minutes

The Minutes for the Finance and Human Resources Committee Meeting of May 8, 2014 are presented for Committee approval.

South Texas College
Board of Trustees
Finance and Human Resources Committee
Ann Richards Administration Building Board Room
Pecan Campus
Thursday, May 8, 2014
@ 5:30 p.m.
McAllen, Texas

Minutes

The Finance and Human Resources Committee Meeting was held on Thursday, May 8, 2014 in the Ann Richards Administration Building Board Room at the Pecan Campus in McAllen, Texas. The meeting commenced at 5:50 p.m. with Mr. Roy de León presiding.

Members present: Mr. Roy de León, Ms. Rose Benavidez, and Mr. Paul R. Rodriguez

Other Trustees Present: Mr. Gary Gurwitz, and Dr. Alejo Salinas, Jr.

Members absent: None

Also present: Dr. Shirley A. Reed, Mrs. Mary Elizondo, Dr. Anahid Petrosian, Mr. Jose Cruz, Mrs. Becky Cavazos, Ms. Myriam Lopez, Ms. Alicia Gomez, Mr. Daniel Ramirez, Mr. George McCaleb, Mr. Paul Varville, Mr. Cody Gregg, Dr. Ali Esmaeili, and Mr. Andrew Fish

Due to technical difficulties, the live internet broadcast and recorded archive of the Finance and Human Resources Committee Meeting on Thursday, May 8, 2014 did not include the audio track. This was due to an internal error in the device that streams the video and audio signal, and the vendor 323 Link believes it has corrected the problem.

Approval of April 10, 2014 Finance and Human Resources Committee Minutes

Upon a motion by Mr. Paul R. Rodriguez and a second by Ms. Rose Benavidez, the Minutes for the Finance and Human Resources Committee Meeting of April 10, 2014 were approved as written. The motion carried.

Review and Recommend Action on Award of Student Insurance

Approval will be requested at the May 27, 2014 Board meeting to award the student insurance proposals for voluntary student accident insurance, voluntary student accident

and sickness insurance, student/faculty medical professional liability insurance, and student accident insurance-workforce training programs as follows:

- **Voluntary Student Accident Insurance:**
  Student Assurance Services/ Columbian Life Insurance Company for the period beginning August 25, 2014 through August 24, 2015. The student accident insurance limit is $25,000. **This is a voluntary product, so there is no cost to the College.**

- **Voluntary Student Accident and Sickness Insurance:**
  Student Assurance Services/Nationwide Life Insurance Company for the period beginning August 25, 2014 through August 24, 2015. The basic accident and sickness coverage is unlimited in compliance with the Patient Protection and Affordable Care Act as compared to $500,000 for FY 2013-2014. **This is a voluntary product, so there is no cost to the College.**

- **Student/Faculty Medical Professional Liability Insurance:**
  Affinity Insurance Services Inc. and C.N.A. American Casualty Company of Reading PA for the period beginning August 25, 2014 through August 24, 2015. **The premium is $17,666 which is approximately $10 per student.**
  The recommendation is based on 1,766 students with limits of $1,000,000 per occurrence/$5,000,000 aggregate. **The cost for the medical professional liability insurance is paid by the students enrolled in the allied health and child development programs. The College and faculty are insured parties at no cost to the student or to the College.**

- **Student Accident Insurance – Workforce Training Programs:**
  Student Assurance Services/Nationwide Life Insurance Company for the period beginning from August 25, 2014 through August 24, 2015. The student accident insurance limit is $25,000. The annual premium is $2,700.

  The Workforce Training premium is based on 344 participants. These participants are enrolled in non-credit Continuing Education Training Programs such as Phlebotomy, Certified Nurse Assistant, Welding, Forklift Operator and Medical Office Clerk. The premium of $2,700 includes all participants**. This cost is covered by Workforce Solutions Project Grow and Accelerate Texas grants and cash paying students.**

The request for proposals was advertised and issued to eight (8) vendors. Two (2) responses were received and reviewed by Mr. Raul Cabaza, III, Risk Management Consultant, Mrs. Mary Elizondo, Vice President for Finance and Administrative Services and the Purchasing Department.

The recommendation and spreadsheets provided by Mr. Raul Cabaza, III, were included in the packet for the Committee's information and review.

The spreadsheets initially contained an estimated total for the Student/Faculty Medical Professional Liability Insurance, and the estimate was for $17,660. On May 8, 2014, Mr.

Raul Cabaza III provided the final quote, which was for $17,666, only six dollars above the estimate. The Committee was given an updated spreadsheet with the correct quoted total.

Upon a motion by Mr. Paul R. Rodriguez and a second by Ms. Rose Benavidez, the Finance and Human Resources Committee recommended Board approval of the proposal awards for voluntary student accident insurance, voluntary student accident and sickness insurance, student/faculty medical professional liability insurance, and student accident insurance-workforce training programs as presented. The motion carried.

To accommodate the schedules of Committee Members who needed to depart early, the Committee Chairman took the following action items out of the posted agenda order:

Review and Recommend Action on Award of Proposal, Purchases, and Renewals

Approval of the following proposal award, purchases, and renewals will be requested at the May 27, 2014 Board meeting as follows:

1) **LED Displays (Award):** award the proposal for LED displays to Audio Visual Aids, Corp. (San Antonio, TX), at a total cost of $33,900.00;
2) **Computers, Laptops and Tablet (Purchase):** purchase computers, laptops and a tablet from the State of Texas Department of Information Resources (DIR) approved vendor, Dell Marketing, LP. (Dallas, TX) and Apple Computer, Inc. (Dallas, TX), in the total amount of $136,544.15;
3) **Custodial Equipment (Purchase):** purchase custodial equipment from Gulf Coast Paper Company (Corpus Christi, TX/Brownsville, TX), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $49,697.85;
4) **Data Cable and Supplies (Purchase):** purchase data cable and supplies from Anixter, Inc. (Shavano Park, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $16,124.66;
5) **Energy Management Automation System Upgrade (Purchase):** purchase energy management automation system upgrade from Seimens Industry, Inc. (Austin, TX), a State of Texas Multiple Award Schedule (TXMAS) approved vendor, at a total cost of $112,239.59;
6) **Finger Printing System (Purchase):** purchase a finger printing system from Morpho Trust USA (Blooming, MN), a sole source vendor, at a total cost of $14,601.00;
7) **Furniture (Purchase):** purchase furniture from the State of Texas Multiple Award Schedule (TXMAS) approved vendors, at a total amount of $95,203.54:
   - **A)** Bretford Manufacturing..... $23,345.55
   - **B)** Computer Comforts, Inc. $5,399.18
   - **C)** Datum $26,529.57
   - **D)** ERG International $1,163.60
   - **E)** Exemplis Corporation..... $4,698.80
   - **F)** The Hon Company..... $2,579.64

G) Krueger International, Inc./Gateway Printing & Office..... $11,609.69
H) Krueger International, Inc./Workplace Resources..... $19,877.51

8) **Hardware and Software (Purchase):** purchase hardware and software from Dell Marketing, LP. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $63,330.54;
9) **McAfee Professional Services:** purchase McAfee professional services from McAfee, Inc. (Santa Clara, CA), a sole source vendor, at a total cost of $45,900.00;
10) **Memory Modules (Purchase):** purchase memory modules from Dell Marketing, LP. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $14,579.28;
11) **Mobile Application Software (Purchase):** purchase mobile application software from AT&T Mobility (Atlanta, GA), a State of Texas Department of Information Resources (DIR) approved vendor, for the period of June 1, 2014 through May 31, 2015, at a total cost of $56,826.00;
12) **Network Support Services (Purchase):** purchase network support services from Insight Public Sector, Inc. (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $36,135.00;
13) **Network Switches I (Purchase):** purchase network switches I from Insight Public Sector, Inc. (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $101,201.30;
14) **Network Switches II (Purchase):** purchase network switches II from Insight Public Sector, Inc. (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $167,380.30;
15) **Network Switches III (Purchase):** purchase network switches III from Insight Public Sector, Inc. (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost $22,506.50;
16) **Police Vehicles (Purchase):** purchase police vehicles from Caldwell Country Chevrolet (Caldwell, TX), a Houston Galveston Area Council (HGAC) approved vendor, at a total cost of $122,204.00;
17) **Research and Advisory Services (Purchase):** purchase research and advisory services from Gartner, Inc. (Ft. Myers, FL), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $24,492.00 for the period of June 1, 2014 through May 31, 2015;
18) **Server Hardware and Software (Purchase):** purchase server hardware and software from Dell Marketing, LP. (Dallas, TX), a State of Texas Department of Information (DIR) approved vendor, at a total cost of $92,388.81;
19) **Spectrophotometer (Purchase):** purchase a spectrophotometer from Shimadzu Scientific Instruments (Houston, TX), a sole source vendor, at a total cost of $22,316.40;
20) **Student Schedule Software (Purchase):** purchase student schedule software from College Scheduler, LLC. (Redding, CA), a sole source vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $35,000.00;
21) **Technical Support Services (Purchase):** purchase technical support services from Microsoft Corporation (Redmond, WA), a State of Texas Department of Information Resources (DIR) approved vendor, for the period of June 1, 2014 through May 31, 2015, at a total cost of $51,615.00;
22) **Uninterruptable Power Supply (UPS) (Purchase):** purchase uninterruptable power supply (UPS) from Graybar Electric Company, Inc. (Pflugerville, TX), a State of

Texas Department of Information Resources (DIR) approved vendor, at a total cost of $15,735.00;

23) **Utility Vehicles (Purchase):** purchase eight (8) utility vehicles from John Deere Company (Cary, NC/Mission, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $83,431.25;

25) **Vehicle Cameras and Emergency Equipment (Purchase):** purchase vehicle cameras and emergency equipment from Fleet Safety Equipment, Inc. (Houston, TX), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $133,433.59;

26) **X-Ray Diffraction & Element Analyzer (Purchase):** purchase x-ray diffraction & element analyzer from Bruker Elemental (Kennewick, WA), a sole source, at a total cost of $40,200.00;

27) **Culinary Equipment and Accessories (Renewal):** renew the contract for culinary equipment and accessories with Ace Mart Restaurant Supply, Co. (San Antonio, TX) and Jean's Restaurant Supply (McAllen, TX), for the period of August 1, 2014 through July 31, 2015, at an estimated cost of $18,000.00;

28) **Diploma Covers (Renewal):** renew the contract for diploma covers with Jostens, Inc. (Owatonna, MN) for the period of July 1, 2014 through June 30, 2015, at an estimated cost of $10,000.00;

29) **Private Lenders (Renewal):** renew the private lenders service contract with Sallie Mae (Reston, VA) for the period of July 25, 2014 through July 24, 2015, at no charge to the College;

30) **Software Maintenance and Support (Renewal):** renew the software maintenance and support agreement with Evisions, Inc. (Irvine, CA), a sole source vendor, for the period of August 1, 2014 through July 31, 2015, at a total cost of $11,851.00.

Changes to Purchasing Requests:

Change 1 – Item 7, Furniture (Purchase)

Library staff had requested the recommendation of approval to purchase a shelving system for installation at the Nursing & Allied Health Campus from the vendor Datum, at a total cost of $22,369.65.

After submitting the item for the Committee packet, staff determined that the planned installation would require expensive changes to the electrical service on site. Library staff then redesigned the shelving system, requiring new shelving components, and totaling $26,529.57. The furniture would be purchased from the same vendor, and the Committee was given a new parts list that showed the change in components requested.

Change 2 – Item 24 (removed from listing above) Web Security Professional Services (Purchase)

Technology Resources staff had included a request for Committee review and recommendation of an additional purchase, but withdrew their request and asked the Finance and Human Resources Committee to disregard the item below:

24) **Web Security Professional Services (Purchase):** purchase web security professional services from Slait Consulting, LLC. (Virginia Beach, VA), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $24,600.00;

Dr. Reed asked the Committee to consider accepting these changes and asked they be included in the recommendation for Board Approval.

SUMMARY TOTAL:
The total for all proposal award, purchases, and renewals, as revised according to the two changes listed above, was $1,626,836.76.
Upon a motion by Ms. Rose Benavidez and a second by Mr. Paul R. Rodriguez, the Finance and Human Resources Committee recommended Board approval of the proposal awards, purchases, and renewals as revised. The motion carried.

Review and Recommend Action to Renew the External Auditor Services

Approval to renew the contract with Long Chilton LLP for the external financial auditor services for the fiscal year ending August 31, 2014 will be requested at the May 27, 2014 Board meeting.

The contract for external financial auditor services was awarded to Long Chilton LLP, at the June 23, 2010 Board meeting for the fiscal year ending August 31, 2010 with four (4) one-year renewal options. The fourth and final renewal period is for audit services for the fiscal year ending August 31, 2014.

Long Chilton LLP has complied with all the terms and conditions of the contract and their services have been satisfactory. Funds for this expenditure are budgeted in the Audit Services budget for FY 2013-2014 and in the 2014-2015 budget pending Board approval.

Staff confirmed that the cost estimate for external financial auditor services was in line with the annual cost of previous years under the same contract.

Upon a motion by Mr. Paul R. Rodriguez and a second by Ms. Rose Benavidez, the Finance and Human Resources Committee recommended Board approval to renew the contract with Long Chilton LLP for the external financial auditor services at a cost of approximately $92,000 for the fiscal year ending August 31, 2014 as presented. The motion carried.

Review and Recommend Action on Consulting Services for Business Impact Analysis (BIA)

Approval of consulting services for a Business Impact Analysis (BIA) from Dell Marketing, Inc. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $45,880.00 will be requested at the May 27, 2014 Board meeting.

The BIA is an essential component and the first step to preparing a Business Continuity Plan for South Texas College. The Business Continuity Plan provides a roadmap for continuing operations when there is an unexpected disruption due to items such as a natural, man-made, or technology-related outage or disaster.

The purpose of the BIA is to understand the impact of the disruption to the College. The BIA is a tool that identifies and measures College units' reliance on critical business processes and information systems, identifies the impact of the disruption of the process, and identifies strategies for maintaining business continuity for each process. College functions in all Divisions, such as Admissions, Financial Aid, Payroll, and Technology Resources, would be included in the BIA.
The objectives of the BIA included the following:

- Identify all business processes within each selected College unit
- Determine the financial, customer, operational, legal and/or regulatory impacts of each process
- Establish the time frames in which business and technology processes must be recovered
- Define key internal and external relationships and dependencies of each process and associated recovery time frames
- Provide a foundation for the risk assessment process
- Educate and obtain participation from individuals who play a critical part in recovery
- Raise awareness throughout the College on contingency planning

Dell Marketing would gather information and identify critical processes by using an online survey tool and face-to-face interviews. A technology profile analysis would be performed and the data would be analyzed before the findings are reported. The estimated time to complete the BIA was five (5) weeks.

The BIA deliverables consisted of:

- Project plan with a Gantt chart
- Executive report to management including next steps
- Individual departmental reports
- Weekly status reports
- Summary of findings
- Summary of survey results

In order to complete the Business Continuity Plan, a Risk Assessment was planned to be conducted in FY 2014-2015.

Funds for this expenditure were budgeted in the Business Office budget for FY 2013-2014

Upon a motion by Ms. Rose Benavidez and a second by Mr. Paul R. Rodriguez, the Finance and Human Resources Committee recommended Board approval to contract the Consulting Services for a Business Impact Analysis (BIA) from Dell Marketing, Inc. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $45,880.00 as presented. The motion carried.

Review and Discussion on Request for Proposals for Bank Depository Services Agreement

The agreement for bank depository services was awarded to BBVA Compass Bank at the June 23, 2010 Board meeting for a two (2) year period of September 1, 2010 through August 31, 2012, with an option to renew for an additional two (2) year period. At the May 31, 2012 meeting, the Board approved the additional two (2) year period of September 1, 2012 through August 31, 2014. During this Request for Proposal (RFP), three banks responded.

The prior agreement for bank depository services was awarded to Texas State Bank at the June 15, 2006 Board meeting for a two (2) year period of September 1, 2006 through August 31, 2008, with an option to renew for an additional two (2) year period. At the June 19, 2008 meeting, the Board approved the additional two (2) year period of September 1, 2008 through August 31, 2010. During this Request for Proposal (RFP), four banks responded.

All of the College's funds were deposited and invested at the College's depository bank.

A Request for Proposal (RFP) would be issued to solicit bank depository services effective September 1, 2014. The timeline was as follows:

June 2, 2014	Advertisement of RFP
June 23, 2014	Deadline for responses
June 23-27, 2014	Evaluation of responses by staff
July 10, 2014	Review by Finance and Human Resources Committee
July 29, 2014	Approval by Board of Trustees

The agreement for bank depository services would be for a two (2) year period beginning September 1, 2014 and ending August 31, 2016, with an option to renew for two additional two (2) year periods.

Texas Education Code (45.205) was amended in June 2007 to extend the allowable length of the bank depository contract term. The length of the contract term was extended from a two-year period and one additional two-year period (4 years) to a two-year period and two additional two-year periods (6 years). As per Legal Counsel, this Texas Education Code section applied to Community Colleges.

During the Finance and Human Resources Committee meeting, Ms. Rose Benavidez presided over the meeting for the duration of the deliberation and action on this item. Mr. Roy de León abstained from all deliberation and action. Mr. Gary Gurwitz had already excused himself from the meeting before this item was presented; he had earlier announced his intention to abstain from the deliberation.

Upon a motion by Mr. Paul R. Rodriguez and a second by Ms. Rose Benavidez, the Finance and Human Resources Committee recommended Board approval of the Request

for Proposals to solicit bank depository services effective September 1, 2014, as presented. The motion carried.

Review and Update on Request for Proposals for Bookstore Contract and eTextbook Options

The contract for bookstore services was awarded to Barnes and Noble College Bookstores (B&N) at the September 17, 2009 Board meeting for a five year period ending October 31, 2014.

The Bookstore Contract and eTextbook Options were presented at the April 22, 2014 Board of Trustees Meeting. Upon subsequent consultation with legal counsel, as requested by the Board of Trustees, it was recommended not to extend the existing contract, but to instead solicit for proposals.

The RFP advertisement would include the eTextbook option and the College's ability to explore and pilot the implementation of eTextbook with the bookstore awarded the contract and other sources, such as publishers or independent platforms.

A Request for Proposal would be issued to solicit bookstore services. The timeline was presented as follows:

May 18, 2014	Advertisement of RFP
June 3, 2014	Deadline for responses
June 4-6, 2014	Evaluation of responses by staff
June 12, 2014	Review by Finance and Human Resources Committee
July 10, 2014	Firm Presentations to Finance and Human Resources Committee
July 29, 2014	Approval by Board of Trustees

The Finance and Human Resources Committee requested that this item be presented to the Board for formal approval of the new plan. The timeline presented above would be adjusted as appropriate to allow for Board review and approval of the plan to advertise an RFP for bookstore services.

The bookstore services contract was planned to be for a five year period beginning November 1, 2014 and ending October 31, 2019. Upon feedback from the Committee, staff agreed that the contract could instead be established as a single three-year contract with two optional one year renewals.

Upon a motion by Mr. Paul R. Rodriguez and a second by Ms. Rose Benavidez, the Finance and Human Resources Committee recommended Board approval of the Request for Proposals to solicit book store services effective November 1, 2014 through October 31, 2017 with two optional one year renewals, as presented. The motion carried.

Having addressed all Finance and Human Resources Committee Agenda items requiring action, the Committee Chairman returned to the posted agenda order for the remainder of the meeting:

Presentation on Faculty Employment Status

Dr. Anahid Petrosian, Vice President for Academic Affairs, provided the Finance and Human Resources Committee with a presentation on the Employment Status of South Texas College's Faculty.

This staffing method allowed administration some flexibility in allocating funds to meet faculty needs on a per-semester or per-year basis without making commitments for subsequent fiscal years. This was very important during the College's enrollment growth and periods of concern about the state funding formula.

From Fall 2007 to Fall 2013 overall enrollment at South Texas College, student enrollment increased from 19,973 to 31, 232 students, an increase of 56%.

During this same time, there were concerns about revenue streams and the College's ability to meet the growing needs of the community:

- Each biennium the state legislature discusses shifting full responsibility of employee health insurance benefits to the institutions.
- The funding formula for state appropriations to community colleges has been changed to depend significantly on performance criteria.
- Funding to expand and staff facilities required for future growth was uncertain prior to the successful November 2013 Bond and Maintenance Tax Election.
- During the 82nd Legislative Session, the State called for a return of funds already-appropriated to South Texas College, along with other state-funded agencies.

During this period, the relative percentage of temporary versus regular full time positions was increased; this allowed administration to meet student demand while remaining flexible in its long-term commitments. Importantly, this also allowed the College to provide mainly full time faculty for its students without increasing its reliance on part time faculty.

While many peer institutions relied heavily on adjunct faculty to meet enrollment/course load requirements, South Texas College employed a high number of full time faculty members.

Texas Higher Education Coordinating Board data from 2011(the latest statewide data available from the THECB, published in 2013) showed that South Texas College employed 59.1% of its faculty as Full Time, whereas the state average for community colleges was 37.9%.

Three Year Plan

Now that the economy appeared to be stabilizing and the successful bond election would allow for the expansion and operation of facilities to meet anticipated student demand, administration reviewed its long term faculty staffing priorities. Administration was confident in recommending that the Board consider increasing the number of Full Time Regular Faculty positions and rely less on the use of Full Time Temporary Faculty.
The goal was to bring the percentage of Full Time Temporary Faculty down to 12% of the overall Full Time Faculty roster. This could be accomplished by increasing the number of Full Time Regular Faculty positions in appropriate departments as follows:

- Fall 2014* – 40 new Full Time Regular Faculty positions
- Fall 2015 – 40 new Full Time Regular Faculty positions
- Fall 2016 – 30 new Full Time Regular Faculty positions

  **included in current Board-approved Staffing Plan*

To fill these proposed new 110 Full Time Regular Faculty positions, the College would be able to recruit from Adjunct and Full Time Temporary Faculty as well as through the public advertisement of employment opportunities. Adding these Full Time Regular Faculty positions to the staffing plan would allow a proportional reduction in Full Time Temporary Faculty assignments without sacrificing the College's ability to serve its students.

Staff would also continue with scheduling efficiency plans, to monitor faculty staffing needs, and keep the roster closely responsive to the course load demands of students.

Administration still considered the use of Full Time Temporary Faculty to be an important and viable means to balance student demand and financial responsibility, and would continue to request that the Board approve sufficient funding in the annual Staffing Plans to maintain and utilize this classification as needed.

A copy of the "STC Faculty Employment Status" presentation was provided in the packet for the Committee's review and information.

This presentation was for the Finance and Human Resources Committee's information and feedback to staff, and no action was requested at this time.

Review and Discussion of Preliminary Summary of Projected Revenues and Expenditures for FY 2014-2015 with Comparison to FY 2013-2014 Proposed Amended Budget

The Preliminary Summary of Projected Revenues and Expenditures for FY 2014-2015 with comparison to the FY 2013-2014 proposed amended budget was included in the packet for the Committee's information and review.

The FY 2013-2014 proposed budget amendment would be presented for Board approval at the June 2014 Board of Trustees meeting.

Dr. Reed and Mrs. Mary Elizondo discussed the preliminary revenues and expenditures projections with the Committee.

This was a preliminary plan for the next fiscal year that included the following assumptions:

Revenues:

- State contact hour revenue of $35,896,669 remained constant from FY 2014 since FY 2015 was the second year of the 2014-2015 biennium. There was an overall increase in other state revenues consisting of TRS, ORP, and medical insurance for FY 2015, in the amount of $412,447. The contact hour funding amounts were based on the allocations in HB1 and the other state revenue was based on state allocation schedules.

- Tuition for FY 2015 was based on projected enrollment of 18,423 traditional students and on a projected enrollment of 13,500 dual enrollment tuition free students for Fall 2014. Enrollment stabilized over the last two years. The projections indicated an increase in tuition of approximately $38,500 in FY 2015.

- Fees for FY 2015 were based on the same enrollment projections as tuition. The projections included the Board approved increase of $2 per semester credit hour for the Information Technology Fee, the decrease of $11 per semester credit hour for the Electronic Distance Learning Fee, the removal of the THEA/Accuplacer Reservation and Preparation Fee, and the removal of the Accuplacer Exam Fee. The projections indicated an increase in fees of approximately $31,286 in FY 2015.

- Other revenue was expected to increase $428,967 in FY 2015. The projected increase was due to the addition of revenues for administrative costs and testing commission for GED exams and increased revenue from dual enrollment cost reimbursements.

- Tax revenue for FY 2015 was expected to increase $9,500,000, consisting of $500,000 due to an increase in tax appraised values and $9,000,000 due to the issuance of the Limited Tax, Bond Series 2014.

- Carryover Allocations were projected to decrease $3,504,761 in FY 2015. The decrease mainly resulted from the increase of $500,000 in the transfer to the unexpended plant fund and a $4,000,000 reduction in the transfer to the renewals and replacements plant fund.

Expenditures:

- The Salary expenditures budget was proposed to increase $891,183 in FY 2015 mainly due to the salary increase for Faculty.

- Salary increases for Classified, Professional/Technical Support, Administrative, and Executive staff would be evaluated upon review of the compensation study.

- The Benefits expenditures budget for FY 2015 was proposed to increase by $24,832.

- The Operating expenditures budget for FY 2015 was proposed to decrease by $33,829.

- The Travel expenditures budget for FY 2015 was proposed to increase by $157,491.

- The Capital Outlay expenditures budget for FY 2015 was proposed to increase by $80,576.

- The Transfers and Contingencies budget for FY 2015 was proposed to increase by $2,802,600. The increase was primarily due to the addition of a reserve for the maintenance and operations taxes associated with the new Limited Tax, Bond Series 2014 in the amount of $9,000,000 and to the decrease in the transfer to the Unexpended Plant Fund in the amount of $6,000,000. The MTR Bond Series 2007 was projected to increase by $2,600 in FY 2015. This debt service was paid from maintenance and operations taxes. In addition, the contingency fund was reduced by $200,000 from $2,200,000 to $2,000,000.

Revenues over Expenditures:

- The Revenues over Expenditures amount, estimated at $2,782,379, would be used to fund approved new positions, salary adjustments, compensation study adjustments, and salary increases for Classified and Professional/Technical Support staff.

The Preliminary Summary of Projected Revenues and Expenditures for FY 2014-2015 with Comparison to the FY 2013-2014 proposed amended budget was provided in the packet.

No action was required from the Committee. This item was presented for information and feedback to staff.

Review and Update on Compensation Study of Full-Time Non-Faculty Employees

Mary Elizondo, Vice President for Finance and Administrative Services provided an update on the Compensation Study of Full-Time Non-Faculty Employees.

The contract for the Compensation Study of full-time non-faculty employees was awarded to Evergreen Solutions, LLC at the November 26, 2013 Board meeting. The primary objective of the compensation study was to develop recommendations for a locally comparable and competitive salary structure so that the College may attract and retain high quality personnel. The compensation study included a review of employee pay structure, job classifications, pay grades, position titles, job descriptions, and employee exempt and non-exempt status.

During the months of December 2013 and January 2014, the College provided Evergreen Solutions with personnel policies, organizational charts, job descriptions and a database of full-time non-faculty employees' information, including pay and titles.

In February, Evergreen Solutions conducted employee outreach sessions where the purpose of the compensation study was communicated and where employees provided input regarding classification and compensation improvements, benefits, competitors, specific positions requiring additional review, and performance evaluations.

In March, the College employees individually completed an online document, on which they described their job duties and responsibilities. Supervisors reviewed their employees' responses and were able to comment. Overall, 89% of full-time non-faculty employees, or 684 employees, completed or partially completed the online documents. In addition, Vice Presidents also completed a document used to highlight any specific salary, classification, or title issues to Evergreen Solutions.

In April, Evergreen Solutions reviewed job descriptions, the above mentioned online documents, and collected and analyzed market data.

On April 25, 2014, Evergreen Solutions issued to the College the assessment of current conditions, market survey results (private and public institutions), and individual online survey scores.

The initial observations were as follows:

- Pay levels of 50 positions representing all classifications of employees were compared to Public Institutions (15 institutions, including seven (7) colleges, five (5) universities, two (2) school districts, and one (1) municipality)
  - ⇒ Average of 7.3% lower at the minimum pay level.
  - ⇒ Average of 5.2% lower at the midpoint pay level.
  - ⇒ Average of 2.3% lower at the maximum pay level.

- Pay levels compared to Private Entities (For Profit Companies) (Source: Economic Research Institution data)
  ⇒ Average of 5.4% lower at the minimum pay level.
  ⇒ Average of 17.4% lower at the midpoint pay level.
  ⇒ Average of 31.9% lower at the maximum pay level.

- The South Texas College Classified pay plan was a step plan with grades and levels, and applied to 48.1% of non-faculty employees.

- The South Texas College Professional/Technical Support Exempt and Non-Exempt, Administrative, and Executive pay plans were open range plans that applied to 51.9% of non-faculty employees.

- There was a lack of range-spread uniformity across Classified and non-Classified grades and the range-spread was high in some cases.
- 62.3% of non-faculty employees had salaries below the midpoint of their respective level on the current pay plan (39.4% of all employees being in the first quartile), 3.1% have salaries that were at their midpoint, and 34.6% had salaries above their midpoint.

- The overall average years of employment of South Texas College non-faculty employees was 9.7 years, which was above the national median of 7.8 years for employees in the public sector.
- Some positions may have had progression issues or lack market competitiveness.

Evergreen Solution would use the above information with market data and feedback from the College to develop a recommended non-faculty compensation plan that aligned with the goals and needs of South Texas College.

The future timeline for the compensation study was projected to be as follows:

Draft Report of New/Revised Pay Grades and Ranges	May 7, 2014
Draft Report Due Date (Initial Cost Estimate)	May 14, 2014
Study Completion Date	May 22, 2014

No action was required from the Committee. This item was presented for information and feedback to staff.

Review and Discussion of Letters of Appointment for Professional/Technical Personnel

According to current Board Policy 4115, Personnel Appointments, employees whose positions fall within the Executive, Administrative, Faculty, or Professional/Technical Support job classifications, with the exception of the College President, were employed on

a one (1) year or less employment contract basis with no expectation of continued employment or property rights beyond the length of appointment.

Employees in the above mentioned categories received Letters of Appointment issued by the Office of Human Resources which were signed by the College President. The employee was expected to sign, date, and return the Letter of Appointment to the Office of Human Resources by the stated deadline. Failure to return a signed letter was considered a rejection of the offer. The Letters of Appointment were issued to employees in the summer months prior to the beginning of the Fall semester.

The Letters of Appointment included the offer of appointment and the employee's salary, benefits, and compensation package totals for the upcoming fiscal year and indicated the terms of employment.

In addition, according to Policy 4922, Termination of Employment, Executive, Administrative, and Professional/Technical Support Staff were required to submit a request for release from their letter of appointment at least one month prior to the requested release date, or as stipulated by the immediate supervisor. Faculty members involved in student instruction were expected to continue employment for the duration specified in their contract.

Classified, Direct Wage, Student, Adjunct Faculty, and Temporary Full-Time Faculty, were considered non-contractual, at-will employees and did not receive Letters of Appointment. Classified employees were expected to give a minimum of two weeks' notice. Adjunct Faculty and Temporary Full-Time Faculty were expected to continue employment for the duration specified in their assignments.

The College recommended discontinuation of Letters of Appointment to employees in the Professional/Technical Support job classification. This change would remove the College's expectation of an annual appointment for employees in the Professional/Technical Support job classification. There were approximately 346 employees in this classification.

Evergreen Solutions, the College's compensation study consulting firm, proposed to recommend that employees in the Professional/Technical Support job classification not receive Letters of Appointment since this was normally the practice at other Texas Community Colleges.

The College contacted other community colleges in Texas to inquire about issuance of Letters of Appointment practices. Twenty-two (22) of the thirty-two (32) colleges contacted did not issue Letters of Appointment to employees in the Professional/Technical Support job classification.

No action was required from the Committee. This item was presented for information and feedback to staff.

Review and Preliminary Discussion of Proposed Salary Increases for Faculty and Administrative/Executive Personnel for FY 2014-2015

a. Faculty Salary Increases

The College has a Faculty Salary Schedule that included steps based on degree attainment and years of service with the College.

The approved Faculty Salary Plan for FY 2013-2014 moved the Faculty one step. In keeping with the College's commitment to retain and recruit qualified Faculty, an average of 3 percent salary increase was approved by the Board for FY 2013-2014 at a total cost of approximately $844,187.

The proposed Faculty Salary Pay Plan for FY 2014-2015 was based on an average increase of 3%. The base for a master's degree was also increased from $39,808 to $40,644 or by an additional $836.00.

The proposed plan also added four steps, from 26 to 30, to the Faculty Salary Plan for faculty with master's, master's +30, and doctorate degrees. These steps would allow Faculty at the maximum step to be compensated for additional years of experience in FY 15 and in the next three years. Each step was approximately a one (1%) increase in pay at these levels. Only six (6) Faculty members with a master's degree would move from step 26 to step 27 in FY 2014-2015. Without the additional step, these Faculty members would not qualify for a step increase because the current maximum number of steps is 26.

Based on the proposed 3% average increase, the cost was approximately $891,183.

b. Non-Faculty Personnel Salary Increases

In keeping with the College's commitment to recruit and retain qualified non-faculty personnel, a competitive salary plan would be proposed for Fiscal Year 2014-2015.

In Fiscal Year 2013-2014, salary increases were granted for Professional/Technical Support, Administrative, and Executive personnel at 3%. Classified staff were given a salary increase of 4% that same year.

Salary increases for Professional/Technical Support and Classified personnel in Fiscal Year 2014-2015 would be determined after the compensation study recommendations are reviewed.

While administration considered requesting Committee approval for a 3% increase for Administrative and Executive personnel for FY 2014-2015, they determined it would be better to await the recommendations of the compensation study and design the salary plan for all non-faculty personnel classification at that time.

No action was required from the Committee. This item was presented for information and feedback to staff.

Adjournment

There being no further business to discuss, the Finance and Human Resources Committee Meeting of the South Texas College Board of Trustees adjourned at 6:55 p.m.

I certify that the foregoing are the true and correct minutes of the May 8th, 2014 Finance and Human Resources Committee Meeting of the South Texas College Board of Trustees.

_____
Mr. Roy de León
Chair

Review and Recommend Action on Award of Proposals, Purchases, and Renewals

Approval of the following proposal awards, purchases, and renewals will be requested at the June 26, 2014 Board meeting as follows:

1) Audio Visual Equipment II (Award)
Award the proposal for audio visual equipment II, at a total cost of $120,641.32 with the following vendors;

	Project	Vendor	Amount
1	Technology Campus Bldg B Rm 113 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$9,528.02
2	Technology Campus Bldg B Rm 240 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$9,372.52
3	Nursing & Allied Health Campus Rm 102 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$22,307.62
4	Starr County Campus Bldg H Rm I-202 Student Activities Quiet Room	Pro Sound Video Lighting (Pensacola, FL)	$13,425.53
5	Pecan Campus Building L Theater Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$10,245.31
6	Pecan Plaza Continuing Education and Cashier Renovation	Pro Sound Video Lighting (Pensacola, FL)	$19,647.32
7	Projectors- District Wide Replacement for Classrooms and Portable Buildings	AVES Audio Visual Systems, Inc. (Sugar Land, TX)	$36,115.00

This technology facilitates internal communication and meetings within the college by allowing staff and faculty to view presentations, communicate with each other and collaborate as well as serve the instructional needs of the students.

Proposal documents were advertised and issued to fifteen (15) vendors. Six (6) responses were received and reviewed by Instructional Technologies and the Purchasing Department.

Funds for this expenditure are budgeted in the Instructional Technologies and Construction – Pecan Plaza Continuing Education and Cashier Renovation Program budgets for FY 2013-2014.

2) Books and Educational Materials (Award)
Award the proposal for books and educational materials for the period of August 27, 2014 through August 26, 2015 with two one-year options to renew, at an estimated cost of $300,000.00, which is based on prior year expenditures, with the following vendors:

- Avanti Enterprises, Inc. (Oak Brook, IL)
- B. E. Publishing (North Kingstown, RI)

- Barnes & Noble Booksellers (The Woodlands, TX)
- Barnes & Noble College Booksellers, LLC. (Basking Ridge, NJ)
- Complete Book & Media, Supply, LLC. (Cedar Park, TX)
- Follett School Solutions, Inc. (McHenry, IL)
- Ingram Library Services, Inc. (La Vergne, TN)
- Kamico Instructional Media, Inc. (Salado, TX)
- Kaplan Early Learning Company (Lewisville, NC)

The books and educational materials will be provided to students participating in the PASS Program lending library. The PASS Program lending library and Continuing Education provide books to student in the Fall, Spring and Summer semesters.

Proposal documents were advertised and issued to eighteen (18) vendors. Nine (9) responses were received and reviewed by the Purchasing Department.

Funds for this expenditure are budgeted in the Carl Perkins and other grant budgets for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

3) CNC Mini Milling Machines (Award)
Award the proposal for two (2) CNC mini milling machines to Technical Laboratory Systems, Inc. (Houston, TX), at a total cost of $26,970.00.

The two (2) CNC mini milling machines will be used for student instruction in the Engineering Program in the Division of Math and Science. The machines will be located at the Pecan and Mid Valley Campuses.

The CNC milling machine will be used in several Engineering courses to add more hands-on application to the curriculum. The CNC mill is a device that takes a block of material (such as wood, plastic, or aluminum) and shapes it into a desired part via a computer controlled milling tool. This milling tool removes material from the initial block of material creating the desired geometry. This is an excellent way for students to take project designs and make them into working prototypes bridging students theoretical design knowledge into practical reality.

Proposal documents were advertised and issued to seven (7) vendors. One (1) response was received and reviewed by the Engineering Program and Purchasing Department.

Funds for this expenditure are budgeted in the Engineering Program budget for FY 2013-2014.

4) Grounds Maintenance (Award)
Award the proposal for grounds maintenance to Maldonado Nursery & Landscape, Inc. (La Feria, TX), for the period of July 26, 2014 through July 25, 2015 with two one-year options to renew, at an estimated cost of $266,894.00.

The ground maintenance contract will include grounds maintenance including mowing, shredding of grass, tree trimming, flower beds and landscaping areas with crushed granite for the Pecan Campus, Nursing and Allied Health Campus, Technology Campus, Starr County Campus and Mid Valley Campus.

Proposal documents were advertised and issued to seven (7) vendors. Four (4) responses were received and reviewed by the Director of Operations and Purchasing Department.

Funds for this expenditure are budgeted in the Grounds Maintenance budget for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

5) Network Cabling Services (Award)
Award the proposal for network cabling services to BridgeNet Communications, LLC. (Donna, TX), for the period of July 26, 2014 through July 25, 2015 with two one-year options to renew, at an estimated cost of $75,000.00 based on prior year history.

The networking cabling services will be used across STC's various campuses on an as needed basis. These services are needed to install data cabling in new facilities and renovated areas or to install additional lines in existing classrooms or offices.

Proposal documents were advertised and issued to five (5) vendors. Two (2) responses were received and reviewed by Technology Resources and Purchasing Department.

Funds for this expenditure are budgeted in the various requesting department budgets for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

6) Online Employee Training Services (Award)
Award the proposal for online employee training services to Workplace Answers, LLC. (Austin, TX), for the period of July 1, 2014 through June 30, 2015 with two one-year options to renew, at a total amount of $9,995.00.

The online employee training services is needed to comply with requirements under the Title IX of the Education Amendments of 1972, Section 703 of Title VII of the 1964 Civil Rights Act, Section 504 of the Rehabilitation Act of 1973, the Federal Clery Act, and requirements under Chapter 51 Education Code, Chapter 261, Family Code, the College has requested proposals for online training programs to be provided for approximately 2600 employees (both full time and part time employees) and approximately 300 employees designated as Campus Security Authorities.

The online employee training services will include the following courses:

- Child Abuse and Molestation Awareness & Prevention in Texas
- Sexual Violence Awareness & Prevention
- Campus Security Authority Training
- Code of Conduct (Ethics) Training
- Unlawful Harassment Prevention for Faculty and Staff

Proposal documents were advertised and issued to sixteen (16) vendors. Four (4) responses were received and reviewed by Human Resources and Purchasing Department.

Funds for this expenditure are budgeted in the Office of Human Resources budget for FY 2013-2014.

7) Projector Replacement Project (Award)
Award the proposal for the projector replacement project to Audio Visual Aids Corp (San Antonio, TX), at a total cost of $205,836.00.

The projectors will replace one hundred and four (104) or 24% of existing classroom projectors district-wide that are out of warranty and whose performance levels have fallen below acceptable levels in both brightness and/or image quality for instructional use.

Proposal documents were advertised and issued to five (5) vendors. Three (3) responses were received and reviewed by Instructional Technologies and Purchasing Departments.

Funds for this expenditure are budgeted in the Instructional Technologies Maintenance & Replacement budget for FY 2013-2014.

8) Travel Package for TexPREP Program (Award)
Award the proposal for travel package for TexPREP program to EF Explore America (Cambridge, MA), at a total cost of $26,131.00.

The Texas PreFreshman Engineering Program (TexPREP) is an academically intense, mathematics-based summer program which stresses the development of abstract reasoning and problem solving skills. The purpose of this program is to identify achieving middle and high school students with an interest in the fields of science, technology, engineering and other mathematics-related (STEM) areas and to increase their potential for careers in the STEM fields.

Each year, we have four districts that participate in our South Texas College TexPREP program. Since we began in 2010, we have had several students who have completed all four years of the summer program. In order to recognize their willingness to work hard during the summer and focus on STEM, those students are taken on a STEM related trip upon completion. With this goal in mind, a trip to Chicago, Illinois has been planned this summer.

The travel package is an educational tour, which is STEM based and STEM focused, to Chicago, Illinois for the Progreso Independent School District TexPREP program students who have successfully completed four years of TexPREP. The travel will include airfare, lodging, meals (breakfast/dinner) and guided tours for the period of August 1, 2014 through August 4, 2014.

A total of eleven (11) high school students are participating in the Texas PreFreshman Engineering Program at Progreso ISD. This travel package will also include four (4) chaperones which include two from South Texas College and two from Progreso ISD.

The guided tour will include the following: Magnificent Mile, Water Tower, Oak Street Beach, Lade Michigan, Lincoln Park Conservatory, Frank Lloyd Wright's Robie House, Shedd Aquarium with Oceanarium Show, Field Museum, Architecture River Cruise, Navy Pier, Theater Performance, Medieval Dinner, Art Institute of Chicago, Chicago Cultural Center, Willis Tower Skydeck and Financial Center. Each location will have opportunities to experience the STEM-based activity that takes place at each as well as hands-on activities.

Proposal documents were advertised and issued to five (5) vendors. Three (3) responses were received and reviewed by Director of High School Program and Purchasing Department.

Funds for this expenditure are budgeted in the TexPREP Program – Progreso ISD grant budget for FY 2013-2014.

9) Vending Services – Snacks (Award)
Award the proposal for vending services – snacks to Corpus Christ Vending, Inc./dba South Texas Canteen (La Feria, TX) for the period of September 1, 2014 through August 31, 2019 with services to all STC locations.

The (five) 5 year proposal includes a monthly commission of 19% of net sales. The pricing is as follows:

Candy	$1.15
Chips	$0.75
Snacks	$0.75
Pastry-Fresh	$1.10
Cookies	$0.85

Proposal documents were advertised and issued to four (4) vendors. Two (2) responses were received and reviewed by the Director of Operations and Purchasing Department.

10)Biology Lab Equipment I (Purchase)
Purchase biology lab equipment I from Ward's Science/a Division of VWR International, LLC. (Rochester, NY), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $15,553.91.

The biology lab equipment will be used for student instruction in the Biology Program in the Division of Math and Sciences. It will include an incubator shaker and ultra-low temperature chest freezer.

The incubator shaker will incubate cell cultures by providing stable temperature conditions under which the cells can grow while being agitated in a circular motion. The freezer will have capability of storing cell cultures up to -86 degrees Celsius. This equipment will provide students with the ability to document the growth of cell cultures.

Funds for this expenditure are budgeted in the Biology program budget for FY 2013-2014.

11)Biology Lab Equipment II (Purchase)
Purchase biology lab equipment II from Bio-Rad Laboratories (Hercules, CA), a sole source vendor, at a total cost of $28,130.00.

The biology lab equipment will be used for student instruction in the Biology Program in the Division of Math and Science. The two (2) thermal cyclers will be used to amplify segments of DNA while raising and lowering the temperature. The two (2) gel doc systems are used for imaging and documentation of nucleic acid and protein suspended within gels.

Funds for this expenditure are budgeted in the Biology program budget for FY 2013-2014.

12)Computers, Laptops and Tablets (Purchase)
Purchase of computers, laptops, and tablets from the State of Texas Department of Information Resources (DIR) approved vendors Dell Marketing, LP (Dallas, TX), Apple Computer, Inc. (Dallas, TX) and from the National Joint Powers Alliance approved vendor CDW Government in the total amount of $201,751.62.

All purchase requests for computers, laptops, and tablets have been evaluated by Technology Resources Department and the Chief Information Officer. An itemized list with justification is included for your review and information.

The purchases can be summarized as follows:

- Staff-Use Computers
  - ⇒ 2 Computers for Facility Maintenance
  - ⇒ 2 Computers for Student Affairs and Enrollment Management
  - ⇒ 19 Computers for Business Office
  - ⇒ 3 Computers for Research and Analytical Services
  - ⇒ 4 Computers for Admin-Allowance – Pell (Financial Aid)
  - ⇒ 9 Computers for Student Affairs
  - ⇒ 2 Computers for DE Computer Science Academy
  - ⇒ 1 Computer for Professional & Organizational Development

- Faculty-Use Computers
  - ⇒ 2 Computers for Math Program
  - ⇒ 1 Computer for Art Program
  - ⇒ 2 Computers for Social Work Program
  - ⇒ 2 Computers for Child Development Program
  - ⇒ 6 Computers for English Program

- Grant-Funded Student Lab Computers
  - ⇒ 30 Computers for Pecan North Academic Bldg G226 Computer Lab (Grant)

- Student Lab Computers
  - ⇒ 130 Computers for Student Labs District Wide

- Workstation/File Room Computer
  ⇒ 1 Computer for Business Office

- Surveillance Camera Computers
  ⇒ 6 Computers for STC Police Department
  ⇒ 4 Computers for Office of Safety and Security

- Staff-Use Laptops
  ⇒ 1 Laptop for Research and Analytical Services
  ⇒ 5 Laptops for Instructional Technologies Maintenance & Replacement
  ⇒ 1 Laptop for Finance & Administrative Services

- Faculty-Use Laptops
  ⇒ 1 Laptop for Social Work Program
  ⇒ 1 Laptop for Art Program

- Staff-Use Tablets
  ⇒ 1 Tablet for Division of Nursing & Allied Health
  ⇒ 1 Tablet for Student Disabilities Services
  ⇒ 3 Tablets for Accreditation Office
  ⇒ 1 Tablet for Counseling and Advising
  ⇒ 2 Tablets for Chemistry Program
  ⇒ 1 Tablet for Research and Analytical Services
  ⇒ 1 Tablet for Instructional Technologies

- Faculty-Use Tablet
  ⇒ 1 Tablet for Physics Program

Funds for these expenditures are budgeted in the requesting department budgets for FY 2013-2014 as follows: Facility Maintenance, Student Affairs and Enrollment Management, Business Office, Research and Analytical Services, Admin-Allowance – Pell (Financial Aid), Student Affairs, DE Computer Science Academy, Professional & Organizational Development, Math, Art, Social Work, Child Development, English, Pecan North Academic Bldg G226 Computer Lab (Grant), Technology Resources, STC Police, Office of Safety and Security, Instructional Technologies Maintenance & Replacement, Finance & Administrative Services, Division of Nursing & Allied Health, Student Disabilities Services, Accreditation, Counseling and Advising, Chemistry, Instructional Technologies, and Physics.

13)Furniture (Purchase)
Purchase furniture from the State of Texas Multiple Award Schedule (TXMAS) and Texas Association of School Boards - Buyboard approved vendors, at a total amount of $115,275.16.

#	Vendor	Amount
A	Computer Comforts, Inc.	$3,329.90
B	ERG International	$1,701.10
C	Exemplis Corporation	$26,737.50
D	The Hon Company	$6,382.57
E	Krueger International, Inc.	$66,384.12
F	Lyon, LLC.	$1,394.42
G	VIA, Inc.	$9,345.55

The purchases can be summarized as follows:

- Computer Comforts, Inc. (Kemah, TX)
  - ⇒ Pecan Campus
    - 1 Podium for Career Planning
    - 2 Podiums for Continuing Education

- ERG International/Gateway Printing & Office (Edinburg, TX)
  - ⇒ Pecan Campus
    - 1 Table for the Instructional Effectives and Assessment Department
    - 1 Table for the Information Commons Area

- Exemplis Corporation/Gateway Printing & Office (Edinburg, TX)
  - ⇒ Technology Campus
    - 30 Sofas for the Cooper Center Lobby

- The Hon Company/Gateway Printing & Office (Edinburg, TX)
  - ⇒ Mid Valley Campus
    - 2 Storage Cabinets for Instructional Resources Open Lab
  - ⇒ Pecan Campus
    - 10 Vertical Files for Planning and Construction
    - 1 Conference table and 1 Lateral File for Finance and Administrative Services
    - 1 Desk for High School Programs and Services

- Krueger International, Inc./Gateway Printing & Office (Edinburg, TX)
  - ⇒ Pecan Campus
    - 10 Desks for Planning and Construction
    - 4 Benches for the Testing Center Corridor
    - 40 Chairs for Building H
    - 1 Release Station and 3 Chairs for Instructional Resources Open Lab
    - 10 Chairs for High School Programs and Services
  - ⇒ Technology Campus
    - 96 Chairs for Computer Labs
    - 6 Benches for Building B Open Areas

- Lyon, LLC (Aurora, IL)
  - ⇒ Pecan Campus
    - ➢ 12 Shelving Units for Continuing Education

- VIA, Inc. / Gateway Printing & Office (Edinburg, TX)
  - ⇒ Nursing Campus
    - ➢ 2 Chairs for Instructional Resources Open Labs
  - ⇒ Pecan Campus
    - ➢ 10 Chairs for Planning and Construction to be used District Wide
    - ➢ 3 Chairs for Student Affairs & Enrollment Management
    - ➢ 5 Chairs for Student Affairs
    - ➢ 1 Chair for Student Financial Services
    - ➢ 2 Chairs for Career Planning
    - ➢ 3 Chairs for Cashiers Office
  - ⇒ Technology Campus
    - ➢ 1 Chair for Instructional Resources Open Lab

Fund for these expenditures are budgeted in the requesting department budgets for FY 2013-2014 as follows: Career Planning, Cashiers Office, DE Engineering Academy-Pecan, Finance & Administrative Services, Institutional Effectiveness and Assessment, Instructional Resources Open Lab, New Furniture, Pecan Plaza Cashiers Space Renovation – FFE, Student Affairs, Student Affairs & Enrollment Management, Student Financial Services.

14)ID System Software Upgrade (Purchase)
Purchase ID system software upgrade from Jolly Technologies (Redwood City, CA), a sole source vendor, at a total cost of $13,000.00.

The ID system software upgrade will provide an update to the software which is currently used to print all ID's for faculty, staff and students districtwide. The software will work with our current database and hardware that stores faculty, staff and student information, and allow id stations to be more efficient and minimize station problems and prevent disruption of services. The software upgrade is required due to changes in infrastructure that plan for and keep up with the growth in enrollment.

Funds for this expenditure are budgeted in the Student Outreach Center budget for FY 2013-2014.

15)Intramural Sports Equipment and Supplies (Purchase)
Purchase intramural sports equipment and supplies from BSN Sports (Dallas, TX), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $12,359.30.

The intramural sports equipment and supplies will be used for the following intramural sport activities and tournaments: football, basketball, softball, golf and volleyball. There are various events held throughout the Fall and Spring semesters that encourage student participation and promote student retention.

Funds for this expenditure are budgeted in the Student Affairs budget for FY 2013-2014.

16)Medical Stretchers (Purchase)
Purchase medical stretchers from Stryker (Chicago, IL), a Provista Purchasing Cooperative approved vendor, at a total cost of $16,644.36.

The medical stretchers will be used for student training purposes in the Advanced Technical Certificate Program in Diagnostic Medical Sonography, a certificate program that will be offered as an extension of the STC Radiologic Technology Program. All certificate program didactic courses will be held in the in the Nursing and Allied Health Division. The majority of sonographic procedures that are ordered in the hospital setting are performed on with the patients in medical stretchers. The three (3) fifth wheel medical stretchers will serve several functions in the program: They will allow students to perform simulated sonographic procedures in the lab setting that mimic procedures that are performed at the hospitals/imaging centers, provide student training on all the control and mobility options of a stretcher that will increase their competency in manipulation of the equipment in the hospital setting, and assist the students in developing the clinical skills required of a medical sonographer . This equipment is currently being used in imaging departments and is an essential component to the students in clinical training. It is of utmost importance to train students with medical equipment that is equivalent to what is being used in the medical facilities in order to enhance the development of their clinical skills and these stretchers will allow the program to meet the required level of training.

Funds for this expenditure are budgeted in the Radiologic Technology budget for FY 2013-2014.

17)Medical Training Equipment – Headwalls (Purchase)
Purchase medical training equipment – headwalls from Meadows Medical Supply (Quogue, NY), a sole source vendor, at a total cost of $17,927.00.

The medical training equipment will be used for student instruction in the Vocational Nursing Program in the Division of Nursing and Allied Health. The three (3) headwall units will stimulate actual oxygenation and suctioning a patient as well as giving inhaled medications to simulated patients. It will provide students with hands on knowledge of skills that are essential to healthcare professionals and the opportunity of learning on equipment that is currently used in hospitals today. This equipment will be placed at the Starr County Campus.

Funds for this expenditure are budgeted in the Vocational Nursing budget for FY 2013-2014.

18)Medical Training Equipment – Mannequins (Purchase)
Purchase medical training equipment - mannequins from Laerdal Medical Corporation (Wappingers Falls, NY), a sole source vendor, at a total cost of $65,219.19.

The medical training equipment will be used for student instruction in the Associate Degree Nursing Program in the Division of Nursing and Allied Health. It will provide students the

opportunity to perform realistic patient assessments on patient mannequin and will allow them to practice realistic scenarios which help students learn concepts and skills. The students will perform patient treatments in an advanced simulated clinical environment.

The patient simulator has the ability to create several scenarios for student education. It allows faculty to evaluate the student's care of patients and provide effective and consistent feedback. The mannequins assist the student in correcting practical skills and enhancing critical thinking. This hands on experience reinforces theory and skills that help with the board exam and/or a certification. This will also allow students to be exposed to clinical environments and situations that allow very few students for actual observation and practices in the real clinical setting.

Funds for this expenditure are budgeted in the Associate Degree Nursing budget for FY 2013-2014.

19)Microscopes and Cameras (Purchase)
Purchase microscopes and cameras from North Central Instruments (Plymouth, MN), a State of Texas Term Contract approved vendor, at a total cost of $30,908.24.

The thirteen (13) microscopes and cameras will be used for student instruction in the Biology program in the Division of Math and Sciences at the Pecan, Mid-Valley and Starr County campuses.

For all of the biology courses offered at Biology program, high quality parfocal compound microscopes are crucial for teaching basic biological structures at the cellular and tissue level. Since each one of these microscopes is equipped with a digital camera the instructor will be able to demonstrate the details of the microscopy technique as well as the details of the intricate structures in the specimen on the screen as the equipment comes with a software to show the image as seen in the field of view in the real time through the computer and via the projector to the students. The most significant aspect of using this equipment is that all of the students can follow the microscopic examination executed by the instructor through the image that is projected onto the screen via the computer and from the camera that is installed on the microscope. Furthermore, the images can be saved and used later by the instructor teaching the same subject.

Funds for this expenditure are budgeted in the Biology Program budget for F 2013-2014.

20)Mobile Ultrasound Systems (Purchase)
Purchase mobile ultrasound systems from GE Healthcare (Wauwatosa, WI), a sole source vendor, at a total cost of $108,000.00.

The two (2) mobile ultrasound systems will be used for student instruction in the Radiologic Technology Program in the Division of Nursing and Allied Health. They will be used for simulation purposes for the Advanced Technical Certificate in Diagnostic Medical Sonography at the McAllen campus. The systems will be in a lab setting to allow students to perform sonographic procedures on phantoms that will increase their clinical skills and knowledge in the hospital setting. This technology will display true hemodynamics which

enables direct visualization of blood flow without limitations. It is also used in hospitals and will better prepare students for the workplace.

Funds for this expenditure are budgeted in the Radiologic Technology budget for FY 2013-2014.

21)Network Switch (Purchase)
Purchase network switch from Insight Public Sector (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $10,440.00.

The network switch will be installed at the new STC Police Department located at the Pecan Plaza to provide network connectivity to the STC Police Department and to be able to connect the surveillance cameras to the STC network.

Funds for this expenditure are budgeted in the STC Police budget for FY 2013-2014.

22)Online Tutoring Platform (Purchase)
Purchase an online tutoring platform from AskOnline, Inc. (Braintree, MA), a sole source vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $14,500.00.

The AskOnline online tutoring platform will be used with the existing online tutoring platform to enhance synchronous tutoring options, especially group tutoring and video transmission for real time conferencing between students and tutors. The online tutoring platform will facilitate online tutoring sessions delivered by STC tutors in real-time (synchronous) and a submission and return (asynchronous) format. The service will be available to all STC students, accessed through the Center for Learning Excellence (CLE) website and Blackboard.

Funds for this expenditure are budgeted in the Center for Learning Excellence Online Tutoring budget for FY 2013-2014.

23)Training Services (Purchase)
Purchase training services from FESTO Corporation (Hauppauge, NY), a sole source vendor, at a total cost of $40,500.00.

South Texas College in partnership with FESTO Didactic is pursuing the establishment of a FESTO Authorized and Certified Training Centre (FACT) at the Technology Campus. One of the requirements of the FACT certification process is the STC instructors must be certified to train according to the global quality standards of the FESTO Corporation.

The training services will be provided to South Texas College instructors that have technical background and will be involved in the development of the Mechatronics Program using the FESTO equipment.

The training services are as follows:

Training	Duration	Participants
FESTO PN111 Modern Industrial Pneumatics On-Site Training	12 days	10
FESTO EL141 Electricity for Non-Electrical Industrial Staff 1 On-Site Training	9 days	9
FESTO PLC211 Siemens & Allen-Bradley Programmable Logic Controllers Programming On-Site Training Seminar	4 days	5
FESTO ROB121 Fundamentals of Robotics On-Site Training Seminar	3 days	3

Funds for this expenditure are budgeted in the Wagner Peyser Advance Manufacturing and City of McAllen – Phase 17 grant budgets for FY 2013-2014.

24)Web Security Professional Services (Purchase)
Purchase web security professional services from Dell Marketing, LP. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $31,262.00.

The web security professional services will deliver on-site configuration and knowledge transfer followed by real-time remote monitoring, correlation and expert analysis of security activity and incidents across STC public web sites. This service will enable STC to derive the maximum benefit from the web security appliances currently in place. Additionally, the Dell SecureWorks service will improve the effectiveness of the College's web security posture and is a key element to meeting the college's ongoing security compliance and regulatory requirements.

Funds for this expenditure are budgeted in the Infrastructure budget for FY 2013-2014.

25)Custodial Supplies (Renewal)
Renew the custodial supplies contracts for the period of August 18, 2014 through August 17, 2015, at an estimated cost of $185,000.00 based on prior year expenditures. The vendors are as follows:

Primary: Gulf Coast Paper, Co. (Brownsville, TX)
Secondary: Interboro Packaging Corporation (Montgomery, NY)
Rio Paper & Supply, LLC. (Pharr, TX)
Yanitor Paper and Supplies, LLC. (Hidalgo, TX)

The custodial supplies are used throughout the district and include cleaners, hand towels, tissues, mops, brooms, gloves and trash bags.

The Board awarded the contracts for custodial supplies at the July 24, 2012 Board of Trustees meeting for one year with two one-year annual renewals. The last renewal period begins on August 18, 2014 through August 17, 2015.

The vendors have complied with all the terms and conditions of the contract and services have been satisfactory.

Funds for this expenditure are budgeted in the Custodial budget for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

26)Elevator Maintenance Agreement (Renewal)
Renew the elevator maintenance agreement with Otis Elevator Equipment & Services (Farmington, CT), a Provista Purchasing Cooperative approved vendor, for the period of September 1, 2014 through August 31, 2015, at an estimated cost of $50,000.00.

The elevator maintenance contract renewal will include the regular examinations and repairs of all twenty (20) elevators district wide.

Funds for this expenditure are budgeted in the Mechanical Systems Maintenance budget for FY 2014-2015, pending Board approval of the budget.

27)Institutional Membership – CCCSE (Renewal)
Renew the institutional membership – CCCSE with The University of Texas at Austin (Austin, TX), a sole source vendor, for the period of January 1, 2014 through December 31, 2014, at a total cost of $11,500.00.

The institutional membership provides participation in the Center for Community College Student Engagement (CCCSE) Sense survey which helps institutions focus on good educational practice and identify areas in which they can improve their programs and services for students. The survey asks about institutional practices and student behaviors that are highly correlated with student learning and retention.

Funds for this expenditure are budgeted in the Research and Analytical Services budget for FY 2013-2014.

28)Institutional Membership – SACS (Renewal)
Renew the institutional membership with Southern Association of Colleges and Schools (SACS) (Decatur, GA), a sole source vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $10,442.00.

The institutional membership dues are to the regional body of accreditation for degree granting institutions of higher education.

Funds for this expenditure are budgeted in the Quality Enhancement Plan budget for FY 2013-2014.

29)Institutional Participation Fee (Renewal)
Renew the institutional participation fee with Achieving the Dream, Inc./Manpower Development Corporation (MDC)(Silver Spring, MD), a sole source vendor, for the period of September 1, 2014 through August 31, 2015, at a total amount of $10,000.00.

The institutional participation fee will include a team visit to assess progress in improving student success, registration for strategy institute, data analysis and data tools, publications and resource tools, special project participation, additional technical assistance and status reports that will contribute to the competitiveness of the institution when applying for federal economic recovery or innovations funding and provide evidence to accrediting organizations.

Funds for this expenditure are budgeted in the Office of Strategic Initiatives budget for FY 2013-2014.

30)Library Discovery System (Renewal)
Renew the library discovery system contract with EBSCO Industries, Inc. (Ipswich, MA) for the period of July 1, 2014 through June 30, 2015, at an estimated cost of $19,356.00.

The library discovery system will enable library users to access library physical and digital resources using a single search box. The library's catalog provides access to over 190,000 items. The library also provides access to approximately 95 databases, most of which are licensed commercial databases with full-text serial publications. The discovery system will facilitate research by bringing library resources together under one portal.

The Board awarded the contract for the library discovery system at the May 28, 2013 Board of Trustees meeting for one year with two one-year annual renewals. The first renewal period begins July 1, 2014 through June 30, 2015.

The vendor has complied with all the terms and conditions of the contract and services have been satisfactory.

Funds for this expenditure are budgeted in the Library Acquisitions budget for FY 2013-2014.

31)Maintenance Management System (Renewal)
Renew the maintenance management system with SchoolDude.com (Cary, NC), a Texas Cooperative Purchasing Network (TCPN) approved vendor, for the period of September 1, 2014 through August 31, 2015, at an estimated cost of $24,000.00 which is based on prior year expenditures.

The maintenance management system agreement provides upgrades and support to the Maintenance Department work order, preventive maintenance and inventory tracking system.

Funds for this expenditure are budgeted in the Operations and Maintenance budget FY 2014-2015, pending Board approval of the budget.

32)Metal Products for Welding Programs (Renewal)
Renew the contracts for metal products for welding programs for the period of May 29, 2014 through May 28, 2015 at an estimated amount of $20,000.00 based on prior year

expenditures with Alamo Iron Works (Brownsville, TX) and Rio Grande Steel, Ltd. (McAllen, TX).

The metal products for the welding program will be used for student instruction in the Welding Program in the Division of Technology.

The Board awarded the contract for the metal products for welding programs at the May 28, 2013 Board of Trustees meeting for one year with two one-year annual renewals. The first renewal period begins May 29, 2014 through May 28, 2015.

The vendor has complied with all the terms and conditions of the contract and services have been satisfactory.

Funds for this expenditure are budgeted in the Welding Program and Continuing Education budgets for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

33)Staff Uniforms and Services (Rental/Renewal)
Rental/renewal of staff uniforms and services from Unifirst Corporation (San Antonio, TX/McAllen, TX), a Texas Association of School Boards – Buyboard approved vendor, for the period of July 1, 2014 through June 30, 2015, at an annual estimated cost of $20,500.00.

The uniforms will be worn daily by ninety (90) Facility Maintenance and Custodial Department staff for identification and safety throughout the district. The service includes weekly pickup of uniforms, delivery of clean uniforms and repairs of the uniforms as needed.

Funds for this expenditure are budgeted in the Facilities Maintenance and Custodial budgets for FY 2013-2014 and FY 2014-2015 pending Board approval of the budget.

Recommendation:

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting the proposal award, purchases, and renewals as listed below:

1) **Audio Visual Equipment II (Award):** award the proposal for audio visual equipment II, at a total amount of $120,641.32, to the following vendors:

	Project	Vendor	Amount
1	Technology Campus Bldg B Rm 113 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$9,528.02
2	Technology Campus Bldg B Rm 240 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$9,372.52
3	Nursing & Allied Health Campus Rm 102 Classroom Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$22,307.62
4	Starr County Campus Bldg H Rm I-202 Student Activities Quiet Room	Pro Sound Video Lighting (Pensacola, FL)	$13,425.53

5	Pecan Campus Building L Theater Upgrade	Pro Sound Video Lighting (Pensacola, FL)	$10,245.31
6	Pecan Plaza Continuing Education and Cashier Renovation	Pro Sound Video Lighting (Pensacola, FL)	$19,647.32
7	Projectors- District Wide Replacement for Classrooms and Portable Buildings	AVES Audio Visual Systems, Inc. (Sugar Land, TX)	$36,115.00

2) **Books and Educational Materials (Award):** award the proposal for books and educational materials for the period of August 27, 2014 through August 26, 2015 with two one-year options to renew, at an estimated cost of $300,000.00, which is based on prior year expenditures, with the following vendors:
   - Avanti Enterprises, Inc. (Oak Brook, IL)
   - B. E. Publishing (North Kingstown, RI)
   - Barnes & Noble Booksellers (The Woodlands, TX)
   - Barnes & Noble College Booksellers, LLC. (Basking Ridge, NJ)
   - Complete Book & Media, Supply, LLC. (Cedar Park, TX)
   - Follett School Solutions, Inc. (McHenry, IL)
   - Ingram Library Services, Inc. (La Vergne, TN)
   - Kamico Instructional Media, Inc. (Salado, TX)
   - Kaplan Early Learning Company (Lewisville, NC)
3) **CNC Mini Milling Machines (Award):** award the proposal for two (2) CNC mini milling machines to Technical Laboratory Systems, Inc. (Houston, TX), at a total cost of $26,970.00;
4) **Grounds Maintenance (Award):** award the proposal for grounds maintenance to Maldonado Nursery & Landscape, Inc. (La Feria, TX), for the period of July 26, 2014 through July 25, 2015 with two one-year options to renew, at an estimated cost of $266,894.00;
5) **Networking Cabling Services (Award):** award the proposal for networking cabling services to BridgeNet Communications, LLC. (Donna, TX), for the period of July 26, 2014 through July 25, 2015 with two one-year options to renew, at an estimated cost of $75,000.00 based on prior year history;
6) **Online Employee Training Services (Award):** award the proposal for online employee training services to Workplace Answers, LLC. (Austin, TX), for the period of July 1, 2014 through June 30, 2015 with two one-year options to renew, at a total amount of $9,995.00;
7) **Projector Replacement Project (Award):** award the proposal for the projector replacement project to Audio Visual Aids Corp (San Antonio, TX), at a total cost of $205,836.00;
8) **Travel Package for TexPREP Program (Award):** award the proposal for travel package for TexPREP program to EF Explore America (Cambridge, MA), at a total cost of $26,131.00;
9) **Vending Services – Snacks (Award):** award the proposal for vending services – snacks to Corpus Christi Vending, Inc./dba South Texas Canteen (La Feria, TX) for the period of September 1, 2014 through August 31, 2019 with services to all South Texas College locations. The five (5) year proposal includes a monthly commission of 19% of net sales;

10) **Biology Lab Equipment I (Purchase):** purchase Biology lab equipment I from Ward's Science/a Division of VWR International, LLC. (Rochester, NY), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $15,553.91;
11) **Biology Lab Equipment II (Purchase):** purchase Biology lab equipment II from Bio-Rad Laboratories (Hercules, CA), a sole source vendor, at a total cost of $28,130.00;
12) **Computers, Laptops and Tablets (Purchase):** purchase computers, laptops and tablets from the State of Texas Department of Information Resources (DIR) approved vendor, Dell Marketing, LP. (Dallas, TX), Apple Computer, Inc. (Dallas, TX) and from the National Joint Powers Allience approved vendor CDW Government, in the total amount of $201,751.62;
13) **Furniture (Purchase):** purchase furniture from the State of Texas Multiple Award Schedule (TXMAS) and Texas Association of School Boards – Buyboard approved vendors, at a total amount of $115,275.16;

#	Vendor	Amount
A	Computer Comforts, Inc.	$3,329.90
B	ERG International	$1,701.10
C	Exemplis Corporation	$26,737.50
D	The Hon Company	$6,382.57
E	Krueger International, Inc.	$66,384.12
F	Lyon, LLC.	$1,394.42
G	VIA, Inc.	$9,345.55

14) **ID System Software Upgrade (Purchase):** purchase an ID system software upgrade from Jolly Technologies (Redwood City, CA), a sole source vendor, at a total cost of $13,000.00;
15) **Intramural Sports Equipment and Supplies (Purchase):** purchase intramural sports equipment and supplies from BSN Sports (Dallas, TX), a Texas Association of School Boards – Buyboard approved vendor, at a total cost of $12,359.30;
16) **Medical Stretchers (Purchase):** purchase medical stretchers from Stryker (Chicago, IL), a Provista Purchasing Cooperative approved vendor, at a total cost of $16,644.36;
17) **Medical Training Equipment – Headwalls (Purchase):** purchase medical training equipment – headwalls from Meadows Medical Supply (Quogue, NY), a sole source vendor, at a total cost of $17,927.00;
18) **Medical Training Equipment – Mannequins (Purchase):** purchase medical training equipment – mannequins from Laerdal Medical Cooperation (Wappingers Falls, NY), a sole source vendor, at a total cost of $65,219.19;
19) **Microscopes and Cameras (Purchase):** purchase microscopes and cameras from North Central Instruments (Plymouth, MN), a State of Texas Term Contract approved vendor, at a total cost of $30,908.24;
20) **Mobile Ultrasound Systems (Purchase):** purchase mobile ultrasound systems from GE Healthcare (Wauwatosa, WI), a sole source vendor, at a total cost of $108,000.00;

21) **Network Switch (Purchase):** purchase network switch from Insight Public Sector (Tempe, AZ/McAllen, TX), a State of Texas Department of Information Resources (DIR) approved vendor, at a total cost of $10,440.00;
22) **Online Tutoring Platform (Purchase):** purchase an online tutoring platform from AskOnline, Inc. (Braintree, MA), a sole source vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $14,500.00;
23) **Training Services (Purchase):** purchase training services from FESTO Corporation (Hauppauge, NY), a sole source vendor, at a total cost of $40,500.00;
24) **Web Security Professional Services (Purchase):** purchase web security professional services from Dell Marketing, LP. (Dallas, TX), a State of Texas Department of Information Resources (DIR) approved vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $31,262.00;
25) **Custodial Supplies (Renewal):** renew the custodial supplies contracts for the period of August 18, 2014 through August 17, 2015, at an estimated cost of $185,000.00 based on prior year expenditures. The vendors are as follows:
    Primary: Gulf Coast Paper, Co. (Brownsville, TX)
    Secondary: Interboro Packaging Corporation (Montgomery, NY)
    Rio Paper & Supply, LLC. (Pharr, TX)
    Yanitor Paper and Supplies, LLC. (Hidalgo, TX)
26) **Elevator Maintenance Agreement (Renewal):** renew the elevator maintenance agreement with Otis Elevator Equipment & Services (Farmington, CT), a Provista Purchasing Cooperative approved vendor, for the period of September 1, 2014 through August 31, 2015, at an estimated cost of $50,000.00;
27) **Institutional Membership – CCCSE (Renewal):** renew the institutional membership – CCCSE with The University of Texas at Austin (Austin, TX), a sole source vendor, for the period of January 1, 2014 through December 31, 2014, at a total cost of $11,500.00;
28) **Institutional Membership – SACS (Renewal):** renew the institutional membership – SACS with the Southern Association of Colleges and Schools (SACS) (Decatur, GA), a sole source vendor, for the period of July 1, 2014 through June 30, 2015, at a total cost of $10,442.00;
29) **Institutional Participation Fee (Renewal):** renew the institutional participation fee with Achieving the Dream, Inc./Manpower Development Corporation (MDC)(Silver Spring, MD), a sole source vendor, for the period of September 1, 2014 through August 31, 2015, at a total amount of $10,000.00;
30) **Library Discovery System (Renewal):** renew the library discovery system contract with EBSCO Industries, Inc. (Ipswich, MA), for the period beginning of July 1, 2014 through June 30, 2015, at an estimated cost of $19,356.00;
31) **Maintenance Management System (Renewal):** renew the maintenance management system with SchoolDude.com (Cary, NC), a Texas Cooperative Purchasing Network (TPCN) approved vendor, for the period of September 1, 2014 through August 31, 2015, at an estimated cost of $24,000.00 which is based on prior year expenditures;
32) **Metal Products for Welding Programs (Renewal):** renew the contracts for metal products for welding programs for the period of May 29, 2014 through May 28, 2015, at an estimated amount of $20,000.00 based on prior year

expenditures with Alamo Iron Works (Brownsville, TX) and Rio Grande Steel, Ltd. (McAllen, TX);

33) **Staff Uniforms and Services (Rental/Renewal):** rental/ renewal of staff uniforms and service from Unifirst Corporation (San Antonio, TX/McAllen, TX), a Texas Association of School Boards – Buyboard approved vendor, for the period of July 1, 2014 through June 30, 2015, at an annual estimated cost of $20,500.00.

SUMMARY TOTAL:

The total for all proposal awards, purchases, and renewals is $2,103,736.10

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
Project 1: Technology Campus Building B Room 113														
1	1	Media Link Controller with DVD/VCR Control	$ 1,050.00	$ 1,050.00	$ -	$ -	$ 846.15	$ 846.15	$ 801.87	$ 801.87	$ 815.00	$ 815.00	$ 855.46	$ 855.46
2	1	SMB105 Surface Mount Box 5G Black (Replaces 60-643-02)	$ 147.73	$ 147.73	$ -	$ -	$ 142.86	$ 142.86	$ 135.37	$ 135.37	$ 140.00	$ 140.00	$ 149.43	$ 149.43
3	1	Two Gang AAP Mounting Frame, Black	$ 62.50	$ 62.50	$ -	$ -	$ 60.44	$ 60.44	$ 57.27	$ 57.27	$ 60.00	$ 60.00	$ 63.22	$ 63.22
4	1	SMB 102 Surface Mount Box 2G Black (Replaces 60-640-02)	$ 113.64	$ 113.64	$ -	$ -	$ 109.89	$ 109.89	$ 104.17	$ 104.17	$ 110.00	$ 110.00	$ 114.94	$ 114.94
5	1	IN1608MA 8-Input Switcher Scaller w/Audio Amp 70v	$ 2,660.00	$ 2,660.00	$ -	$ -	$ 2,192.31	$ 2,192.31	$ 2,337.87	$ 2,337.87	$ 2,110.00	$ 2,110.00	$ 2,192.31	$ 2,192.31
6	1	DTP HDMI230RX HDMI Twisted Pair Ext Receiver	$ 320.45	$ 320.45	$ -	$ -	$ 258.24	$ 258.24	$ 244.77	$ 244.77	$ 250.00	$ 250.00	$ 261.11	$ 261.11
7	2	RSU126 Universal Rack Shelf	$ 73.86	$ 147.72	$ -	$ -	$ 71.43	$ 142.86	$ 67.77	$ 135.54	$ 70.00	$ 140.00	$ 74.71	$ 149.42
8	2	DP to HDMI F Active Cable 6’	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46
9	1	HDMI Ultra/12 HDMI Cable 12’	$ 52.94	$ 52.94	$ -	$ -	$ 49.45	$ 49.45	$ 46.87	$ 46.87	$ 50.00	$ 50.00	$ 51.72	$ 51.72
10	3	HDMI Ultra/6 HDMI Cable 6’	$ 41.18	$ 123.54	$ -	$ -	$ 38.46	$ 115.38	$ 36.47	$ 109.41	$ 40.00	$ 120.00	$ 40.23	$ 120.69
11	1	HDMI DVI-D/12 HDMI to DVI-D Cable 12’	$ 41.18	$ 41.18	$ -	$ -	$ 38.46	$ 38.46	$ 36.47	$ 36.47	$ 40.00	$ 40.00	$ 40.23	$ 40.23
12	1	1ft VGA-M to BNC-F Breakout Cable	$ 28.24	$ 28.24	$ -	$ -	$ 26.37	$ 26.37	$ 24.97	$ 24.97	$ 27.00	$ 27.00	$ 27.59	$ 27.59
13	1	6ft BNC M-M High Resolution Video Cable	$ 16.47	$ 16.47	$ -	$ -	$ 15.38	$ 15.38	$ 14.57	$ 14.57	$ 16.00	$ 16.00	$ 16.09	$ 16.09
14	1	6ft RCA M-M Stereo Audio Cable	$ 5.88	$ 5.88	$ -	$ -	$ 5.49	$ 5.49	$ 5.27	$ 5.27	$ 7.00	$ 7.00	$ 6.25	$ 6.25
15	1	CSR 6 Phoenix to 2 RCA-F	$ 15.29	$ 15.29	$ -	$ -	$ 14.29	$ 14.29	$ 13.57	$ 13.57	$ 15.00	$ 15.00	$ 14.94	$ 14.94
16	2	Stereo Mini Audio Adapter Cable	$ 15.29	$ 30.58	$ -	$ -	$ 14.29	$ 28.58	$ 13.57	$ 27.14	$ 15.00	$ 30.00	$ 14.94	$ 29.88
17	1	6ft Stereo Mini M-M Audio Cable	$ 3.53	$ 3.53	$ -	$ -	$ 3.30	$ 3.30	$ 3.17	$ 3.17	$ 4.00	$ 4.00	$ 3.75	$ 3.75
18	1	MVGA-A M-M Micro HR VGA Cable M-M 6’	$ 29.41	$ 29.41	$ -	$ -	$ 27.47	$ 27.47	$ 26.07	$ 26.07	$ 30.00	$ 30.00	$ 28.74	$ 28.74
19	1	Interface AAP Plate w/VGA & 3.5 Blk	$ 67.06	$ 67.06	$ -	$ -	$ 62.64	$ 62.64	$ 59.37	$ 59.37	$ 60.00	$ 60.00	$ 65.52	$ 65.52
20	2	Dual USB AAP Plate on 10” Pigtails	$ 47.06	$ 94.12	$ -	$ -	$ 43.96	$ 87.92	$ 41.67	$ 83.34	$ 45.00	$ 90.00	$ 45.98	$ 91.96
21	1	Dual AC Outlet AAP Plate	$ 142.05	$ 142.05	$ -	$ -	$ 137.36	$ 137.36	$ 130.17	$ 130.17	$ 135.00	$ 135.00	$ 138.89	$ 138.89
22	1	Audio/Video RCA AAP Plate	$ 35.29	$ 35.29	$ -	$ -	$ 32.97	$ 32.97	$ 31.27	$ 31.27	$ 35.00	$ 35.00	$ 34.48	$ 34.48
23	1	HDMI F-F w/10” Pigtail	$ 47.06	$ 47.06	$ -	$ -	$ 43.96	$ 43.96	$ 41.67	$ 41.67	$ 45.00	$ 45.00	$ 45.98	$ 45.98

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
24	1	HSA AC Net AAP w/AC & RJ11/RJ45 Black	$ 91.76	$ 91.76	$ -	$ -	$ 71.43	$ 71.43	$ 67.67	$ 67.67	$ 70.00	$ 70.00	$ 74.71	$ 74.71
25	2	AAP Double Blank Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
26	2	AAP Single Blank Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
27	2	FF220T Ceiling SPKR 2x2 70V & 8 OHM 1-PR	$ 294.12	$ 588.24	$ -	$ -	$ 274.73	$ 549.46	$ 260.37	$ 520.74	$ 285.00	$ 570.00	$ 277.77	$ 555.54
28	1	Hi-Def Ladibug Document Camera	$ 544.27	$ 544.27	$ -	$ -	$ 509.00	$ 509.00	$ 524.97	$ 524.97	$ -	$ -	$ 521.98	$ 521.98
29	1	Data/Video Projector DLP WUXGA 4000L 3 Yr Warranty	$ 3,185.56	$ 3,185.56	$ -	$ -	$ 2,899.00	$ 2,899.00	$ 2,892.57	$ 2,892.57	$ -	$ -	$ 3,118.68	$ 3,118.68
30	1	Extended Warranty 4&5 Yrs for 1 Chip DLP Install Projector	$ 447.78	$ 447.78	$ -	$ -	$ 441.00	$ 441.00	$ 419.97	$ 419.97	$ -	$ -	$ 437.36	$ 437.36
31	1	Ceiling Plate 8”x24”	$ 84.77	$ 84.77	$ -	$ -	$ 56.82	$ 56.82	$ 86.27	$ 86.27	$ -	$ -	$ 79.17	$ 79.17
32	1	Universal RPMA	$ 160.15	$ 160.15	$ -	$ -	$ 140.91	$ 140.91	$ 150.07	$ 150.07	$ -	$ -	$ 150.10	$ 150.10
33	1	20 Outlet Multi-Mount Power Strip	$ 83.06	$ 83.06	$ -	$ -	$ 63.64	$ 63.64	$ 54.97	$ 54.97	$ -	$ -	$ 61.51	$ 61.51
34	2	1RU Blank Rack Plate	$ 7.60	$ 15.20	$ -	$ -	$ 6.41	$ 12.82	$ 5.07	$ 10.14	$ -	$ -	$ 6.48	$ 12.96
35	1	1RU Vented Rack Plate	$ 12.15	$ 12.15	$ -	$ -	$ 9.88	$ 9.88	$ 8.97	$ 8.97	$ -	$ -	$ 10.37	$ 10.37
36	1	Ears 4SP 1-PR	$ 43.05	$ 43.05	$ -	$ -	$ 31.49	$ 31.49	$ 24.97	$ 24.97	$ -	$ -	$ 31.85	$ 31.85
37	1	RTA Bottom 17.5” Deep	$ 40.75	$ 40.75	$ -	$ -	$ 29.82	$ 29.82	$ 24.97	$ 24.97	$ -	$ -	$ 30.16	$ 30.16
38	1	Square Driver Bit	$ 13.29	$ 13.29	$ -	$ -	$ 9.73	$ 9.73	$ 7.97	$ 7.97	$ -	$ -	$ 9.84	$ 9.84
39	1	Rack Screws Qty 100	$ 34.73	$ 34.73	$ -	$ -	$ 26.14	$ 26.14	$ 20.97	$ 20.97	$ -	$ -	$ 25.70	$ 25.70
40	1	Rack Screws 10-32 100 pc	$ 51.00	$ 51.00	$ -	$ -	$ 38.64	$ 38.64	$ 31.97	$ 31.97	$ -	$ -	$ 39.08	$ 39.08
41	4	Comprehensive6ft USB 2.0 Cable	$ 4.79	$ 19.16	$ -	$ -	$ 2.50	$ 10.00	$ 2.37	$ 9.48	$ -	$ -	$ 2.75	$ 11.00
42	3	Comprehensive USB Cable A (M) to A (F) 3’	$ 5.50	$ 16.50	$ -	$ -	$ 2.56	$ 7.68	$ 2.37	$ 7.11	$ -	$ -	$ 2.81	$ 8.43
43	1	Cable CAT6 3ft Red	$ 4.79	$ 4.79	$ -	$ -	$ 2.31	$ 2.31	$ 1.77	$ 1.77	$ -	$ -	$ 2.06	$ 2.06
44	1	CAT6 Patch Cable 14’ Blue	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
45	1	CAT6 Patch Cable 14’ Red	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
46	1	Comprehensive CAT6 Inline Coupler WHT	$ 8.00	$ 8.00	$ -	$ -	$ 6.25	$ 6.25	$ 5.77	$ 5.77	$ -	$ -	$ 6.88	$ 6.88

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
47	2	CTG CAT5E Shielded Patch Cable 75' GRN	$ 16.87	$ 33.74	$ -	$ -	$ 16.77	$ 33.54	$ 18.47	$ 36.94	$ -	$ -	$ 23.78	$ 47.56
48	1	4 Port High Speed USB 2.0 Mobile Hub	$ 12.00	$ 12.00	$ -	$ -	$ 16.61	$ 16.61	$ 15.97	$ 15.97	$ -	$ -	$ 16.53	$ 16.53
49	1	AC Power Extension 18AWG 15' (HOSA PWX-415)	$ 5.99	$ 5.99	$ -	$ -	$ 5.82	$ 5.82	$ 5.37	$ 5.37	$ -	$ -	$ 5.89	$ 5.89
50	1	AC Power Cord 15' (HOSA PWC-415)	$ 5.99	$ 5.99	$ -	$ -	$ 5.28	$ 5.28	$ 4.87	$ 4.87	$ -	$ -	$ 5.34	$ 5.34
51	1	Shipping & Handling	$ 404.00	$ 404.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 405.00	$ 405.00
Project 1 Total			**$**	**11,281.01**	**$**	**-**	**$**	**9,549.02**	**$**	**9,528.02**	**$**	**5,097.00**	**$**	**10,306.72**
Project 2: Technology Campus Building B Room 240														
1	1	Media Link Controller with DVD/VCR Control	$ 1,050.00	$ 1,050.00	$ -	$ -	$ 846.15	$ 846.15	$ 801.87	$ 801.87	$ 815.00	$ 815.00	$ 855.56	$ 855.56
2	1	SMB105 Surface Mount Box 5G Black (Replaces 60-643-02)	$ 147.73	$ 147.73	$ -	$ -	$ 142.86	$ 142.86	$ 135.37	$ 135.37	$ 140.00	$ 140.00	$ 149.43	$ 149.43
3	1	Two Gang AAP Mounting Frame, Black	$ 62.50	$ 62.50	$ -	$ -	$ 60.44	$ 60.44	$ 57.27	$ 57.27	$ 60.00	$ 60.00	$ 63.22	$ 63.22
4	1	SMB 102 Surface Mount Box 2G Black (Replaces 60-640-02)	$ 113.64	$ 113.64	$ -	$ -	$ 109.89	$ 109.89	$ 104.17	$ 104.17	$ 110.00	$ 110.00	$ 114.94	$ 114.94
5	1	IN 1608MA 8-Input Switcher Scaler w/Audio AMP 70v	$ 2,660.00	$ 2,660.00	$ -	$ -	$ 2,192.31	$ 2,192.31	$ 2,337.87	$ 2,337.87	$ 2,110.00	$ 2,110.00	$ 2,192.31	$ 2,192.31
6	1	DTP HDMI230RX HDMI Twisted Pair Ext Receiver	$ 320.45	$ 320.45	$ -	$ -	$ 258.24	$ 258.24	$ 244.77	$ 244.77	$ 250.00	$ 250.00	$ 261.11	$ 261.11
7	2	RSU126 Universal Rack Shelf	$ 73.86	$ 147.72	$ -	$ -	$ 71.43	$ 142.86	$ 67.77	$ 135.54	$ 70.00	$ 140.00	$ 74.71	$ 149.42
8	2	DP to HDMI F Active Cable 6'	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46
9	1	HDMI Ultra/12 HDMI Cable 12'	$ 51.14	$ 51.14	$ -	$ -	$ 49.45	$ 49.45	$ 46.87	$ 46.87	$ 50.00	$ 50.00	$ 51.72	$ 51.72
10	3	HDMI Ultra/6 HDMI Cable 6'	$ 41.18	$ 123.54	$ -	$ -	$ 38.46	$ 115.38	$ 36.47	$ 109.41	$ 40.00	$ 120.00	$ 40.23	$ 120.69
11	1	6ft HDMI to DVI-D Cable 12'	$ 29.41	$ 29.41	$ -	$ -	$ 38.46	$ 38.46	$ 26.07	$ 26.07	$ 40.00	$ 40.00	$ 28.74	$ 28.74
12	1	1ft VGA-M to BNC-F Breakout Cable	$ 28.24	$ 28.24	$ -	$ -	$ 26.37	$ 26.37	$ 24.97	$ 24.97	$ 27.00	$ 27.00	$ 27.59	$ 27.59
13	1	6ft BNC M-M High Resolution Video Cable	$ 16.47	$ 16.47	$ -	$ -	$ 15.38	$ 15.38	$ 14.57	$ 14.57	$ 16.00	$ 16.00	$ 16.09	$ 16.09
14	1	6ft RCA M-M Stereo Audio Cable	$ 5.88	$ 5.88	$ -	$ -	$ 5.49	$ 5.49	$ 5.27	$ 5.27	$ 7.00	$ 7.00	$ 6.25	$ 6.25
15	1	CSR 6 Phoenix to 2 RCA-F	$ 15.29	$ 15.29	$ -	$ -	$ 14.29	$ 14.29	$ 13.57	$ 13.57	$ 15.00	$ 15.00	$ 14.94	$ 14.94

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

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		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
16	2	Stereo Mini Audio Adapter Cable	$ 15.29	$ 30.58	$ -	$ -	$ 14.29	$ 28.58	$ 13.57	$ 27.14	$ 15.00	$ 30.00	$ 14.94	$ 29.88
17	1	6ft Stereo Mini M-M Audio Cable	$ 3.53	$ 3.53	$ -	$ -	$ 3.30	$ 3.30	$ 3.17	$ 3.17	$ 4.00	$ 4.00	$ 3.75	$ 3.75
18	1	MVGA-A M-M Micro HR VGA Cable M-M 6’	$ 29.41	$ 29.41	$ -	$ -	$ 27.47	$ 27.47	$ 26.07	$ 26.07	$ 30.00	$ 30.00	$ 28.74	$ 28.74
19	1	Interface AAP Plate w/VGA & 3.5 Blk	$ 67.06	$ 67.06	$ -	$ -	$ 62.64	$ 62.64	$ 59.37	$ 59.37	$ 60.00	$ 60.00	$ 65.52	$ 65.52
20	2	Dual USB AAP Plate on 10” Pigtails	$ 47.06	$ 94.12	$ -	$ -	$ 43.96	$ 87.92	$ 41.67	$ 83.34	$ 45.00	$ 90.00	$ 45.98	$ 91.96
21	1	Dual AC Outlet AAP Plate	$ 142.05	$ 142.05	$ -	$ -	$ 137.36	$ 137.36	$ 130.17	$ 130.17	$ 135.00	$ 135.00	$ 138.89	$ 138.89
22	1	Audio/Video RCA AAP Plate	$ 35.29	$ 35.29	$ -	$ -	$ 32.97	$ 32.97	$ 31.27	$ 31.27	$ 35.00	$ 35.00	$ 34.48	$ 34.48
23	1	HDMI F-F w/10” Pigtail	$ 45.45	$ 45.45	$ -	$ -	$ 43.96	$ 43.96	$ 41.67	$ 41.67	$ 45.00	$ 45.00	$ 45.98	$ 45.98
24	1	HSA AC Net AAP w/AC & RJ11/RJ45 Black	$ 88.64	$ 88.64	$ -	$ -	$ 71.43	$ 71.43	$ 67.67	$ 67.67	$ 70.00	$ 70.00	$ 74.71	$ 74.71
25	2	AAP Double Blank Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
26	2	AAP Single Blank Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
27	2	FF220T Ceiling SPKR 2x2 70V & 8 OHM 1-PR	$ 284.09	$ 568.18	$ -	$ -	$ 274.73	$ 549.46	$ 260.37	$ 520.74	$ 285.00	$ 570.00	$ 277.78	$ 555.56
28	1	Hi-Def Ladibug Document Camera	$ 544.27	$ 544.27	$ -	$ -	$ 509.00	$ 509.00	$ 524.97	$ 524.97	$ -	$ -	$ 521.98	$ 521.98
29	1	Data/Video Projector DLP LED/Laser 1080P 3500L	$ 3,021.11	$ 3,021.11	$ -	$ -	$ 2,765.00	$ 2,765.00	$ 2,750.97	$ 2,750.97	$ -	$ -	$ 2,957.14	$ 2,957.14
30	1	Extended Warranty 4&5 Yrs for 1 Chip DLP Solid State Projector	$ 447.78	$ 447.78	$ -	$ -	$ 441.00	$ 441.00	$ 416.47	$ 416.47	$ -	$ -	$ 329.67	$ 329.67
31	1	Ceiling Plate 8”x24”	$ 84.47	$ 84.47	$ -	$ -	$ 56.82	$ 56.82	$ 86.27	$ 86.27	$ -	$ -	$ 79.17	$ 79.17
32	1	Universal RPMA	$ 160.15	$ 160.15	$ -	$ -	$ 140.91	$ 140.91	$ 150.07	$ 150.07	$ -	$ -	$ 150.10	$ 150.10
33	1	20 Outlet Multi-Mount Power Strip	$ 83.06	$ 83.06	$ -	$ -	$ 63.64	$ 63.64	$ 54.97	$ 54.97	$ -	$ -	$ 61.51	$ 61.51
34	2	1RU Blank Rack Plate	$ 7.60	$ 15.20	$ -	$ -	$ 6.41	$ 12.82	$ 5.07	$ 10.14	$ -	$ -	$ 6.48	$ 12.96
35	1	1RU Vented Rack Plate	$ 12.15	$ 12.15	$ -	$ -	$ 9.88	$ 9.88	$ 8.97	$ 8.97	$ -	$ -	$ 10.37	$ 10.37
36	1	Ears 4SP 1-PR	$ 43.05	$ 43.05	$ -	$ -	$ 31.49	$ 31.49	$ 24.97	$ 24.97	$ -	$ -	$ 31.85	$ 31.85
37	1	RTA Bottom 17.5” Deep	$ 40.75	$ 40.75	$ -	$ -	$ 29.82	$ 29.82	$ 24.97	$ 24.97	$ -	$ -	$ 30.16	$ 30.16
38	1	Square Driver Bit	$ 13.29	$ 13.29	$ -	$ -	$ 9.73	$ 9.73	$ 7.97	$ 7.97	$ -	$ -	$ 9.84	$ 9.84
39	1	Rack Screws Qty 100	$ 34.73	$ 34.73	$ -	$ -	$ 26.14	$ 26.14	$ 20.97	$ 20.97	$ -	$ -	$ 25.70	$ 25.70
40	1	Rack Screws 10-32 100 pc	$ 51.00	$ 51.00	$ -	$ -	$ 38.64	$ 38.64	$ 31.97	$ 31.97	$ -	$ -	$ 39.08	$ 39.08
41	4	Comprehensive 6ft USB 2.0 Cable	$ 4.79	$ 19.16	$ -	$ -	$ 2.50	$ 10.00	$ 2.37	$ 9.48	$ -	$ -	$ 2.75	$ 11.00

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

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		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
42	3	Comprehensive USB Cable A (M) to A (F) 3'	$ 5.50	$ 16.50	$ -	$ -	$ 2.56	$ 7.68	$ 2.37	$ 7.11	$ -	$ -	$ 2.81	$ 8.43
43	1	Cable CAT6 3ft Red	$ 4.79	$ 4.79	$ -	$ -	$ 2.31	$ 2.31	$ 1.77	$ 1.77	$ -	$ -	$ 2.06	$ 2.06
44	1	CAT6 Patch Cable 14' Blue	$ 5.50	$ 5.50	$ -	$ -	$ 4.56	$ 4.56	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
45	1	CAT6 Patch Cable 14' Red	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
46	1	Comprehensive CAT6 Inline Coupler WHT	$ 8.00	$ 8.00	$ -	$ -	$ 6.25	$ 6.25	$ 5.77	$ 5.77	$ -	$ -	$ 6.88	$ 6.88
47	2	CAT5E Shielded Patch Cable 75' GRN	$ 16.87	$ 33.74	$ -	$ -	$ 16.77	$ 33.54	$ 18.47	$ 36.94	$ -	$ -	$ 23.78	$ 47.56
48	1	4 Port High Speed USB 2.0 Mobile Hub	$ 12.00	$ 12.00	$ -	$ -	$ 16.61	$ 16.61	$ 15.97	$ 15.97	$ -	$ -	$ 16.53	$ 16.53
49	1	AC Power Extension 18AWG 15' (HOSA PWX-415)	$ 5.99	$ 5.99	$ -	$ -	$ 5.82	$ 5.82	$ 5.37	$ 5.37	$ -	$ -	$ 5.89	$ 5.89
50	1	AC Power Cord 15' (HOSA PWC-415)	$ 5.99	$ 5.99	$ -	$ -	$ 5.28	$ 5.28	$ 4.87	$ 4.87	$ -	$ -	$ 5.34	$ 5.34
51	1	Shipping & Handling	$ 425.00	$ 425.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 384.01	$ 384.01
Project 2 Total			**$**	**11,098.90**	**$**	**-**	**$**	**9,415.03**	**$**	**9,372.52**	**$**	**5,097.00**	**$**	**10,005.13**
Project 3: Nursing & Allied Health Campus Room 102														
1	1	(60-1071-02) IP Link Control Processor	$ 1,726.67	$ 1,726.67	$ -	$ -	$ 1,423.08	$ 1,423.08	$ 1,348.57	$ 1,348.57	$ 1,365.00	$ 1,365.00	$ 1,438.89	$ 1,438.89
2	1	(60-1238-03) Eight Input HDCP-Compliant Scaling Presentation Switcher w/mono AMP	$ 2,660.00	$ 2,660.00	$ -	$ -	$ 2,192.31	$ 2,192.31	$ 2,337.87	$ 2,337.87	$ 2,110.00	$ 2,110.00	$ 2,192.31	$ 2,192.31
3	1	(60-998-01) Four Output HDMI Distribution Amplifier	$ 550.00	$ 550.00	$ -	$ -	$ 543.96	$ 543.96	$ 515.47	$ 515.47	$ 525.00	$ 525.00	$ 550.00	$ 550.00
4	1	(60-1271-13) HDMI Twisted Pair Receiver	$ 313.33	$ 313.33	$ -	$ -	$ 258.24	$ 258.24	$ 244.77	$ 244.77	$ 250.00	$ 250.00	$ 270.11	$ 270.11
5	1	(60-301-02) Four-Gang AAP Mounting Frame	$ 79.55	$ 79.55	$ -	$ -	$ 76.92	$ 76.92	$ 72.87	$ 72.87	$ 75.00	$ 75.00	$ 80.46	$ 80.46
6	1	(60-1295-02) Four-Gang Surface Mount Box	$ 136.36	$ 136.36	$ -	$ -	$ 131.87	$ 131.87	$ 124.97	$ 124.97	$ 130.00	$ 130.00	$ 137.93	$ 137.93
7	2	(60-190-10) Universal Rack Shelf for 6" Deep Product	$ 73.86	$ 147.72	$ -	$ -	$ 71.43	$ 142.86	$ 67.77	$ 135.54	$ 70.00	$ 140.00	$ 74.71	$ 149.42
8	4	(26-663-06) 6ft Ultra Flexible HDMI M-M Cable	$ 41.18	$ 164.72	$ -	$ -	$ 38.46	$ 153.84	$ 36.47	$ 145.88	$ 40.00	$ 160.00	$ 40.23	$ 160.92

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		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
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		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
9	1	(26-614-02) 6ft Standard Speed HDMI to DVI-D Cable	$ 29.41	$ 29.41	$ -	$ -	$ 27.47	$ 27.47	$ 26.07	$ 26.07	$ 30.00	$ 30.00	$ 28.74	$ 28.74
10	2	(26-614-03) 12ft Standard Speed HDMI to DVI-D Cable	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46
11	2	(26-650-35) 35ft Standard Speed HDMI Cable	$ 153.41	$ 306.82	$ -	$ -	$ 148.35	$ 296.70	$ 140.57	$ 281.14	$ 150.00	$ 300.00	$ 155.17	$ 310.34
12	2	(26-680-06) 6ft DisplayPort to HDMI Adapter Cable	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46
13	1	(26-531-11) 1ft VGA-M to BNC-F Breakout Cable	$ 28.24	$ 28.24	$ -	$ -	$ 26.37	$ 26.37	$ 24.97	$ 24.97	$ 27.00	$ 27.00	$ 30.00	$ 30.00
14	1	(26-383-12) 6ft BNC M-M High Resolution Video Cable	$ 15.91	$ 15.91	$ -	$ -	$ 15.38	$ 15.38	$ 14.57	$ 14.57	$ 16.00	$ 16.00	$ 16.09	$ 16.09
15	1	(26-641-06) 6ft RCA M-M Stereo Audio Cable	$ 5.88	$ 5.88	$ -	$ -	$ 5.49	$ 5.49	$ 5.27	$ 5.27	$ 7.00	$ 7.00	$ 6.25	$ 6.25
16	1	(26-575-01) Captive Screw to RCA-F Audio Adapter Cable	$ 15.29	$ 15.29	$ -	$ -	$ 14.29	$ 14.29	$ 13.57	$ 13.57	$ 15.00	$ 15.00	$ 14.94	$ 14.94
17	2	(26-620-01) Captive Screw to Stereo Mini Audio Adapter Cable	$ 15.29	$ 30.58	$ -	$ -	$ 14.29	$ 28.58	$ 13.57	$ 27.14	$ 15.00	$ 30.00	$ 14.94	$ 29.88
18	1	(26-571-03) 6ft Stereo mini M-M Audio Cable	$ 3.53	$ 3.53	$ -	$ -	$ 3.30	$ 3.30	$ 3.17	$ 3.17	$ 4.00	$ 4.00	$ 3.75	$ 3.75
19	1	(26-566-02) 6ft VGA M-M Micro VGA Cable with Audio	$ 29.41	$ 29.41	$ -	$ -	$ 27.47	$ 27.47	$ 26.07	$ 26.07	$ 30.00	$ 30.00	$ 28.74	$ 28.74
20	1	(70-161-11) VGA AAP Plate with Audio	$ 64.77	$ 64.77	$ -	$ -	$ 62.64	$ 62.64	$ 59.37	$ 59.37	$ 60.00	$ 60.00	$ 65.52	$ 65.52
21	2	(70-382-12) Dual USB AAP Plate on 10" Pigtails	$ 47.06	$ 94.12	$ -	$ -	$ 43.96	$ 87.92	$ 41.67	$ 83.34	$ 45.00	$ 90.00	$ 45.98	$ 91.96
22	1	(70-584-02) Dual AC Outlet AAP Plate	$ 142.05	$ 142.05	$ -	$ -	$ 137.36	$ 137.36	$ 130.17	$ 130.17	$ 135.00	$ 135.00	$ 138.89	$ 138.89
23	1	(70-109-13) Audio/Video RCA AAP Plate	$ 35.29	$ 35.29	$ -	$ -	$ 32.97	$ 32.97	$ 31.27	$ 31.27	$ 35.00	$ 35.00	$ 34.48	$ 34.48
24	1	(70-616-12) HDMI AAP Plate on 10" pigtails	$ 47.06	$ 47.06	$ -	$ -	$ 43.96	$ 43.96	$ 41.67	$ 41.67	$ 45.00	$ 45.00	$ 45.98	$ 45.98
25	1	(70-211-01) AC Outlet and Data AAP	$ 88.64	$ 88.64	$ -	$ -	$ 71.43	$ 71.43	$ 67.67	$ 67.67	$ 70.00	$ 70.00	$ 74.71	$ 74.71
26	2	(70-090-12) Two Space Blank AAP Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
27	2	(70-090-11) Single Space Blank AAP Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
28	1	(70-103-14) Dual XLR-F AAP Plate	$ 41.18	$ 41.18	$ -	$ -	$ 38.46	$ 38.46	$ 36.47	$ 36.47	$ 40.00	$ 40.00	$ 40.23	$ 40.23
29	2	55" LED Commercial-Grade LCD Display	$ 2,175.00	$ 4,350.00	$ -	$ -	$ 1,959.00	$ 3,918.00	$ 1,895.27	$ 3,790.54	$ -	$ -	$ 1,989.01	$ 3,978.02
30	2	18-24" Adjustable Extension Column	$ 83.11	$ 166.22	$ -	$ -	$ 77.05	$ 154.10	$ 77.87	$ 155.74	$ -	$ -	$ 80.59	$ 161.18
31	2	18" Fixed Extension Column	$ 26.59	$ 53.18	$ -	$ -	$ 23.86	$ 47.72	$ 31.67	$ 63.34	$ -	$ -	$ 27.08	$ 54.16
32	2	Fusion Large Panel Ceiling Mount	$ 222.31	$ 444.62	$ -	$ -	$ 225.00	$ 450.00	$ 199.47	$ 398.94	$ -	$ -	$ 215.55	$ 431.10
33	2	Suspended Ceiling Kit	$ 84.47	$ 168.94	$ -	$ -	$ 56.82	$ 113.64	$ 81.27	$ 162.54	$ -	$ -	$ 81.90	$ 163.80
34	1	6000 Lumens WUXGA Data Projector	$ 8,267.78	$ 8,267.78	$ -	$ -	$ 7,529.00	$ 7,529.00	$ 7,507.37	$ 7,507.37	$ -	$ -	$ 7,919.35	$ 7,919.35
35	1	2 Year Extended Warranty for PT-DZ680S Projector (5 Year Total Warranty Period)	$ 447.78	$ 447.78	$ -	$ -	$ 441.00	$ 441.00	$ 420.87	$ 420.87	$ -	$ -	$ 437.36	$ 437.36
36	1	4000 Lumens XGA Data Projector	$ 1,535.56	$ 1,535.56	$ -	$ -	$ 1,399.00	$ 1,399.00	$ 1,393.47	$ 1,393.47	$ -	$ -	$ 1,503.30	$ 1,503.30
37	1	2 Year Extended Warranty for PT-FX400 Projector (5 Year Total Warranty Period)	$ 332.22	$ 332.22	$ -	$ -	$ 329.00	$ 329.00	$ 312.77	$ 312.77	$ -	$ -	$ 325.27	$ 325.27
38	1	20 Outlet Multi-Mount Rack mount Power Strip	$ 83.06	$ 83.06	$ -	$ -	$ 63.64	$ 63.64	$ 54.97	$ 54.97	$ -	$ -	$ 61.51	$ 61.51
39	1	1RU Blank Rack Plate	$ 7.60	$ 7.60	$ -	$ -	$ 6.41	$ 6.41	$ 5.07	$ 5.07	$ -	$ -	$ 6.48	$ 6.48
40	4	1RU Vent Rack Plate	$ 12.15	$ 48.60	$ -	$ -	$ 9.88	$ 39.52	$ 8.97	$ 35.88	$ -	$ -	$ 10.37	$ 41.48
41	1	4RU Knock Down Rack Shelf Ears	$ 43.05	$ 43.05	$ -	$ -	$ 31.49	$ 31.49	$ 24.97	$ 24.97	$ -	$ -	$ 31.85	$ 31.85
42	1	17.5" Deep Base for Knock Down Rack shelf	$ 40.75	$ 40.75	$ -	$ -	$ 29.82	$ 29.82	$ 24.97	$ 24.97	$ -	$ -	$ 30.16	$ 30.16
43	1	Guardian Series Security rack screw bit	$ 13.29	$ 13.29	$ -	$ -	$ 9.73	$ 9.73	$ 7.97	$ 7.97	$ -	$ -	$ 9.84	$ 9.84
44	1	Guardian Series Security Rack Screws, 100 pc	$ 34.73	$ 34.73	$ -	$ -	$ 26.14	$ 26.14	$ 20.97	$ 20.97	$ -	$ -	$ 25.70	$ 25.70
45	1	Premium Rack Screws, 100 pc	$ 51.00	$ 51.00	$ -	$ -	$ 38.64	$ 38.64	$ 31.97	$ 31.97	$ -	$ -	$ 39.08	$ 39.08
46	1	10ft USB 2.0 Cable	$ 6.99	$ 6.99	$ -	$ -	$ 4.55	$ 4.55	$ 4.17	$ 4.17	$ -	$ -	$ 4.60	$ 4.60
47	4	6ft USB 2.0 Cable	$ 4.79	$ 19.16	$ -	$ -	$ 2.50	$ 10.00	$ 2.37	$ 9.48	$ -	$ -	$ 2.75	$ 11.00
48	3	3ft USB Extension Cable	$ 5.50	$ 16.50	$ -	$ -	$ 2.56	$ 7.68	$ 2.37	$ 7.11	$ -	$ -	$ 2.81	$ 8.43

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

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		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
49	1	3ft CAT 6 Data Cable, Red	$ 4.79	$ 4.79	$ -	$ -	$ 2.31	$ 2.31	$ 1.77	$ 1.77	$ -	$ -	$ 2.06	$ 2.06
50	1	14ft CAT 6 Data Cable, Blue	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
51	1	14ft CAT 6 Data Cable, Red	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
52	1	Inline CAT6 Coupler, White	$ 8.00	$ 8.00	$ -	$ -	$ 6.25	$ 6.25	$ 5.77	$ 5.77	$ -	$ -	$ 6.88	$ 6.88
53	2	(28704) 75ft Shielded CAT 5e Data Cable, Green	$ 16.87	$ 33.74	$ -	$ -	$ 16.77	$ 33.54	$ 18.47	$ 36.94	$ -	$ -	$ 23.78	$ 47.56
54	1	Four Port USB 2.0 Mobile Hub	$ 12.00	$ 12.00	$ -	$ -	$ 16.61	$ 16.61	$ 15.97	$ 15.97	$ -	$ -	$ 16.53	$ 16.53
55	1	15ft Power Extension Cord, Black	$ 22.82	$ 22.82	$ -	$ -	$ 5.82	$ 5.82	$ 12.57	$ 12.57	$ -	$ -	$ 36.89	$ 36.89
56	3	15ft Power Cord, Black	$ 21.06	$ 63.18	$ -	$ -	$ 5.28	$ 15.84	$ 11.57	$ 34.71	$ -	$ -	$ 37.10	$ 111.30
57	1	(104022QL) Ceiling Recessed 16:9 matte white electric screen, 65”x116”, Quiet Motor & LVC	$ 1,903.00	$ 1,903.00	$ -	$ -	$ 1,838.64	$ 1,838.64	$ 1,697.97	$ 1,697.97	$ -	$ -	$ 1,803.98	$ 1,803.98
58	3	MaxBlox DB9 Male to Terminal Block Connector	$ 15.24	$ 45.72	$ -	$ -	$ 14.77	$ 44.31	$ 10.37	$ 31.11	$ -	$ -	$ 14.89	$ 44.67
59	3	MaxBlox DB9 Female to Terminal Block Connector	$ 15.24	$ 45.72	$ -	$ -	$ 15.91	$ 47.73	$ 10.37	$ 31.11	$ -	$ -	$ 14.89	$ 44.67
60	6	Clamshell Hood for MaxBlox Connectors	$ 15.24	$ 91.44	$ -	$ -	$ 2.27	$ 13.62	$ 2.07	$ 12.42	$ -	$ -	$ 2.63	$ 15.78
61	1	Shipping & Handling	$ 1,105.00	$ 1,105.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 907.00	$ 907.00
Project 3 Total			**$**	**26,445.73**	**$**	**-**	**$**	**22,723.52**	**$**	**22,307.62**	**$**	**5,897.00**	**$**	**24,438.41**
Project 4: Starr County Campus Building H Room 1-202														
1	1	(60-600-02) Enhanced MediaLink Controller with Ethernet Control	$ 1,080.00	$ 1,080.00	$ -	$ -	$ 840.66	$ 840.66	$ 796.67	$ 796.67	$ 810.00	$ 810.00	$ 850.00	$ 850.00
2	1	(60-1166-02) Universal Controller Mounting Panel with 8AAP	$ 47.06	$ 47.06	$ -	$ -	$ 43.96	$ 43.96	$ 41.67	$ 41.67	$ 45.00	$ 45.00	$ 45.98	$ 45.98
3	1	(60-1238-03) Eight Input HDCP-Compliant Scaling Presentation Switcher, 100 watt, 70V amp	$ 2,660.00	$ 2,660.00	$ -	$ -	$ 2,192.31	$ 2,192.31	$ 2,337.77	$ 2,337.77	$ 2,110.00	$ 2,110.00	$ 2,192.31	$ 2,192.31
4	1	(60-1271-13) HDMI Twisted Pair Extender, Receiver	$ 320.45	$ 320.45	$ -	$ -	$ 258.24	$ 258.24	$ 244.77	$ 244.77	$ 250.00	$ 250.00	$ 270.11	$ 270.11
5	2	(26-680-06) 6ft DP to HDMI F Adapter Cable, Active	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46

SOUTH TEXAS COLLEGE
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PROJECT NO. 13-14-1068

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		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
6	4	(26-663-06) 6ft Ultra Flexible High Speed HDMI Cable	$ 41.18	$ 164.72	$ -	$ -	$ 38.46	$ 153.84	$ 36.47	$ 145.88	$ 40.00	$ 160.00	$ 40.23	$ 160.92
7	1	(26-614-03) 12ft Standard Speed HDMI to DVI-D Cable	$ 41.18	$ 41.18	$ -	$ -	$ 38.46	$ 38.46	$ 36.47	$ 36.47	$ 40.00	$ 40.00	$ 40.23	$ 40.23
8	1	(26-531-11) 1ft VGA-M to BNC-F Breakout Cable	$ 28.24	$ 28.24	$ -	$ -	$ 26.37	$ 26.37	$ 24.97	$ 24.97	$ 27.00	$ 27.00	$ 30.00	$ 30.00
9	1	(26-383-12) 6ft BNC M-M High Resolution Video Cable	$ 16.47	$ 16.47	$ -	$ -	$ 15.38	$ 15.38	$ 14.57	$ 14.57	$ 16.00	$ 16.00	$ 16.09	$ 16.09
10	1	(26-641-06) 6ft RCA M-M Stereo Audio Cable	$ 5.88	$ 5.88	$ -	$ -	$ 5.49	$ 5.49	$ 5.27	$ 5.27	$ 7.00	$ 7.00	$ 6.25	$ 6.25
11	1	(26-575-01) Captive Screw to RCA-F Audio Adapter Cable	$ 15.29	$ 15.29	$ -	$ -	$ 14.29	$ 14.29	$ 13.57	$ 13.57	$ 15.00	$ 15.00	$ 14.94	$ 14.94
12	2	(26-620-01) Captive Screw to Stereo Mini Audio Adapter Cable	$ 15.29	$ 30.58	$ -	$ -	$ 14.29	$ 28.58	$ 13.57	$ 27.14	$ 15.00	$ 30.00	$ 14.94	$ 29.88
13	1	(26-571-03) 6ft Stereo Mini M-M Audio Cable	$ 3.53	$ 3.53	$ -	$ -	$ 3.30	$ 3.30	$ 3.17	$ 3.17	$ 4.00	$ 4.00	$ 3.75	$ 3.75
14	1	(26-566-02) 6ft VGA M-M Micro VGA Cable with Audio	$ 29.41	$ 29.41	$ -	$ -	$ 27.47	$ 27.47	$ 26.07	$ 26.07	$ 30.00	$ 30.00	$ 28.74	$ 28.74
15	1	(26-566-03) 12ft VGA M-M Micro VGA Cable with Audio	$ 35.29	$ 35.29	$ -	$ -	$ 32.97	$ 32.97	$ 31.37	$ 31.37	$ 35.00	$ 35.00	$ 34.48	$ 34.48
16	1	(70-1161-11) VGA AAP Plate with Audio	$ 64.77	$ 64.77	$ -	$ -	$ 62.64	$ 62.64	$ 59.37	$ 59.37	$ 60.00	$ 60.00	$ 65.52	$ 65.52
17	1	(70-382-12) Dual USB AAP Plate on 10" Pigtails	$ 47.06	$ 47.06	$ -	$ -	$ 43.96	$ 43.96	$ 41.67	$ 41.67	$ 45.00	$ 45.00	$ 45.98	$ 45.98
18	1	(70-584-02) Dual AC Outlet AAP Plate	$ 138.89	$ 138.89	$ -	$ -	$ 137.36	$ 137.36	$ 130.17	$ 130.17	$ 135.00	$ 135.00	$ 138.89	$ 138.89
19	1	(70-109-13) Audio/Video RCA AAP Plate	$ 35.29	$ 35.29	$ -	$ -	$ 32.97	$ 32.97	$ 31.27	$ 31.27	$ 35.00	$ 35.00	$ 34.48	$ 34.48
20	4	(70-103-14) Dual XLR-F AAP Plate	$ 41.18	$ 164.72	$ -	$ -	$ 38.46	$ 153.84	$ 36.57	$ 146.28	$ 40.00	$ 160.00	$ 40.23	$ 160.92
21	3	(70-103-17) Dual XLR-M AAP Plate	$ 41.18	$ 123.54	$ -	$ -	$ 38.46	$ 115.38	$ 36.57	$ 109.71	$ 40.00	$ 120.00	$ 40.23	$ 120.69
22	1	(70-103-18) Dual XLR AAP Plate, 1 male, 1 Female	$ 41.18	$ 41.18	$ -	$ -	$ 38.46	$ 38.46	$ 36.57	$ 36.57	$ 40.00	$ 40.00	$ 40.23	$ 40.23
23	1	XLR-F AAP Plate	$ 50.00	$ 50.00	$ -	$ -	$ 21.98	$ 21.98	$ 20.87	$ 20.87	$ 25.00	$ 25.00	$ 22.99	$ 22.99
24	2	(60-301-02) Four-gang AAP Mounting Frame	$ 79.55	$ 159.10	$ -	$ -	$ 76.92	$ 153.84	$ 73.07	$ 146.14	$ 75.00	$ 150.00	$ 80.46	$ 160.92

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		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
25	1	AAP Plate for HDMI, VGA, Stereo Audio and USB	$ 85.23	$ 85.23	$ -	$ -	$ 82.42	$ 82.42	$ 78.17	$ 78.17	$ 80.00	$ 80.00	$ 86.21	$ 86.21
26	2	(70-090-12) Two Space Blank AAP Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
27	2	(70-090-11) Single Space blank AAP Plate	$ 11.76	$ 23.52	$ -	$ -	$ 10.99	$ 21.98	$ 10.47	$ 20.94	$ 12.00	$ 24.00	$ 11.49	$ 22.98
28	4	(42-170-03) Speed Mount Ceiling Speaker System	$ 277.78	$ 1,111.12	$ -	$ -	$ 274.73	$ 1,098.92	$ 130.17	$ 520.68	$ 285.00	$ 1,140.00	$ 277.78	$ 1,111.12
29	1	4000 Lumens WUXGA Data Projector	$ 3,185.56	$ 3,185.56	$ -	$ -	$ 2,899.00	$ 2,899.00	$ 2,892.57	$ 2,892.57	$ -	$ -	$ 3,118.68	$ 3,118.68
30	1	2 Year Extended Warranty for PT-DZ570 Projector (5 Year Total Warranty Period)	$ 447.78	$ 447.78	$ -	$ -	$ 441.00	$ 441.00	$ 419.97	$ 419.97	$ -	$ -	$ 437.36	$ 437.36
31	1	Above Tile Suspended Ceiling Kit	$ 84.47	$ 84.47	$ -	$ -	$ 56.82	$ 56.82	$ 86.27	$ 86.27	$ -	$ -	$ 79.17	$ 79.17
32	1	6in Fixed Extension Column	$ 11.89	$ 11.89	$ -	$ -	$ 10.91	$ 10.91	$ 14.97	$ 14.97	$ -	$ -	$ 11.14	$ 11.14
33	1	Elite Universal Projector Mount, Version A, White	$ 160.15	$ 160.15	$ -	$ -	$ 140.91	$ 140.91	$ 151.97	$ 151.97	$ -	$ -	$ 150.10	$ 150.10
34	1	20 Outlet Multi-Mount Rack Mount Power Strip	$ 83.06	$ 83.06	$ -	$ -	$ 63.64	$ 63.64	$ 54.97	$ 54.97	$ -	$ -	$ 61.51	$ 61.51
35	4	1RU Blank Rack Plate	$ 7.60	$ 30.40	$ -	$ -	$ 6.41	$ 25.64	$ 5.07	$ 20.28	$ -	$ -	$ 6.48	$ 25.92
36	2	2RU Blank Rack Plate	$ 10.19	$ 20.38	$ -	$ -	$ 8.60	$ 17.20	$ 7.77	$ 15.54	$ -	$ -	$ 8.70	$ 17.40
37	1	4RU Knock Down Rack Self Ears	$ 43.05	$ 43.05	$ -	$ -	$ 31.49	$ 31.49	$ 24.97	$ 24.97	$ -	$ -	$ 31.85	$ 31.85
38	1	17.5" Deep Base for Knock Down Rack Shelf	$ 40.75	$ 40.75	$ -	$ -	$ 29.82	$ 29.82	$ 24.97	$ 24.97	$ -	$ -	$ 30.16	$ 30.16
39	1	Guardian Series Security Rack Screw Bit	$ 13.29	$ 13.29	$ -	$ -	$ 9.73	$ 9.73	$ 7.97	$ 7.97	$ -	$ -	$ 9.84	$ 9.84
40	1	Guardian Series Security Rack Screws, 100 pc	$ 34.73	$ 34.73	$ -	$ -	$ 26.14	$ 26.14	$ 20.97	$ 20.97	$ -	$ -	$ 25.70	$ 25.70
41	1	Premium Rack Screws, 100pc	$ 51.00	$ 51.00	$ -	$ -	$ 38.64	$ 38.64	$ 31.97	$ 31.97	$ -	$ -	$ 39.08	$ 39.08
42	1	24RU Equipment Rack	$ 1,521.21	$ 1,521.21	$ -	$ -	$ 1,389.00	$ 1,389.00	$ 937.57	$ 937.57	$ -	$ -	$ 1,192.15	$ 1,192.15
43	1	3RU Locking Rack Mount Drawer	$ 196.41	$ 196.41	$ -	$ -	$ 152.17	$ 152.17	$ 121.07	$ 121.07	$ -	$ -	$ 153.92	$ 153.92
44	1	4-Channel Microphone Mixer	$ 284.56	$ 284.56	$ -	$ -	$ 238.64	$ 238.64	$ 215.37	$ 215.37	$ -	$ -	$ 233.33	$ 233.33
45	1	Shure Dual Wireless handheld System with Beta 58 Microphones	$ 1,682.57	$ 1,682.57	$ -	$ -	$ 1,644.32	$ 1,644.32	$ 1,335.27	$ 1,335.27	$ -	$ -	$ 1,607.78	$ 1,607.78

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
46	1	Multi-Colored Handheld Transmitter ID Rings	$ 14.71	$ 14.71	$ -	$ -	$ 11.36	$ 11.36	$ 10.47	$ 10.47	$ -	$ -	$ 12.50	$ 12.50
47	1	6ft USB 2.0 Cable	$ 4.79	$ 4.79	$ -	$ -	$ 2.50	$ 2.50	$ 2.37	$ 2.37	$ -	$ -	$ 2.75	$ 2.75
48	3	3ft USB Extension Cable	$ 5.50	$ 16.50	$ -	$ -	$ 2.56	$ 7.68	$ 2.37	$ 7.11	$ -	$ -	$ 2.81	$ 8.43
49	3	6ft USB 2.0 A-To-A Cable	$ 4.79	$ 14.37	$ -	$ -	$ 2.50	$ 7.50	$ 2.37	$ 7.11	$ -	$ -	$ 2.63	$ 7.89
50	1	3ft CAT 6 Data Cable, Red	$ 4.79	$ 4.79	$ -	$ -	$ 2.31	$ 2.31	$ 1.77	$ 1.77	$ -	$ -	$ 2.06	$ 2.06
51	1	14ft CAT 6 Data Cable, Blue	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
52	1	14ft CAT 6 Data Cable, Red	$ 5.50	$ 5.50	$ -	$ -	$ 4.55	$ 4.55	$ 4.27	$ 4.27	$ -	$ -	$ 5.00	$ 5.00
53	2	(28704) 75ft Shielded CAT 5e Data Cable, Green	$ 16.87	$ 33.74	$ -	$ -	$ 16.77	$ 33.54	$ 18.47	$ 36.94	$ -	$ -	$ 23.78	$ 47.56
54	1	Inline CAT6 Coupler, White	$ 8.00	$ 8.00	$ -	$ -	$ 6.25	$ 6.25	$ 5.77	$ 5.77	$ -	$ -	$ 6.88	$ 6.88
55	1	Four port USB 2.0 Mobile Hub	$ 12.00	$ 12.00	$ -	$ -	$ 16.61	$ 16.61	$ 15.97	$ 15.97	$ -	$ -	$ 16.53	$ 16.53
56	1	15ft Power Extension Cord, Black	$ 22.82	$ 22.82	$ -	$ -	$ 5.82	$ 5.82	$ 12.57	$ 12.57	$ -	$ -	$ 36.89	$ 36.89
57	1	15ft Power Cord, Black	$ 21.06	$ 21.06	$ -	$ -	$ 5.28	$ 5.28	$ 11.57	$ 11.57	$ -	$ -	$ 37.10	$ 37.10
58	1	(104022QL) Ceiling Recessed Electric Screen, 69" x 120", matte, LVC Built-in, Quiet Motor	$ 1,903.00	$ 1,903.00	$ -	$ -	$ 1,989.00	$ 1,989.00	$ 1,697.97	$ 1,697.97	$ -	$ -	$ 1,803.98	$ 1,803.98
59	2	MaxBlox DB9 Male to Terminal Block Connector	$ 15.24	$ 30.48	$ -	$ -	$ 14.77	$ 29.54	$ 10.37	$ 20.74	$ -	$ -	$ 14.89	$ 29.78
60	2	MaxBlox DB9 Female to Terminal Block Connector	$ 15.24	$ 30.48	$ -	$ -	$ 15.91	$ 31.82	$ 10.37	$ 20.74	$ -	$ -	$ 14.89	$ 29.78
61	2	Clamshell Hood for MaxBlox Connectors	$ 15.24	$ 30.48	$ -	$ -	$ 2.27	$ 4.54	$ 2.07	$ 4.14	$ -	$ -	$ 2.63	$ 5.26
62	1	Shipping & Handling	$ 866.00	$ 866.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 567.00	$ 567.00
Project 4 Total			**$**	**17,543.88**	**$**	**-**	**$**	**15,121.89**	**$**	**13,425.53**	**$**	**5,697.00**	**$**	**15,687.53**
Project 5: Pecan Campus Building L Theater														
1	1	7,000 Lumen Data Projector, No Lens	$ 8,848.89	$ 8,848.89	$ -	$ -	$ 7,999.00	$ 7,999.00	$ 8,027.97	$ 8,027.97	$ -	$ -	$ 8,568.48	$ 8,568.48
2	1	2year Extended Warranty for PT-DZ770LK Projector (5 Years Total)	$ 447.78	$ 447.78	$ -	$ -	$ 441.00	$ 441.00	$ 420.87	$ 420.87	$ -	$ -	$ 437.36	$ 437.36
3	1	Variable Zoon Projector Lens for PT-DZ770LK, 3.6-5.4:1	$ 1,994.44	$ 1,994.44	$ -	$ -	$ 1,849.00	$ 1,849.00	$ 1,796.47	$ 1,796.47	$ -	$ -	$ 1,937.36	$ 1,937.36
4	1	Shipping & Handling	$ 85.00	$ 85.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 245.00	$ 245.00

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

		NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
Project 5 Total			**$**	**11,376.11**	**$**	**-**	**$**	**10,289.00**	**$**	**10,245.31**	**$**	**-**	**$**	**11,188.20**
Project 6: PCN Plaza Continuing Ed and Cashier Renovation														
1	2	60-600-12 MediaLink Controller w/AAP Opening	$ 1,050.00	$ 2,100.00	$ -	$ -	$ 846.15	$ 1,692.30	$ 801.87	$ 1,603.74	$ 815.00	$ 1,630.00	$ 855.56	$ 1,711.12
2	2	60-643-02 Five-Gang Surface Mount Box, Black	$ 144.44	$ 288.88	$ -	$ -	$ 142.86	$ 285.72	$ 135.37	$ 270.74	$ 140.00	$ 280.00	$ 149.43	$ 298.86
3	2	60-300-02 Two-Gang AAP Mounting Frame, Black	$ 64.71	$ 129.42	$ -	$ -	$ 60.44	$ 120.88	$ 57.27	$ 114.54	$ 60.00	$ 120.00	$ 63.22	$ 126.44
4	2	60-640-02 Two-Gang Surface Mount Box, Black	$ 113.64	$ 227.28	$ -	$ -	$ 109.89	$ 219.78	$ 104.17	$ 208.34	$ 110.00	$ 220.00	$ 114.94	$ 229.88
5	2	60-1238-03 8 Input HDCP-Complaint Scaling Presentation Switcher w/Mono AMP	$ 2,660.00	$ 5,320.00	$ -	$ -	$ 2,192.31	$ 4,384.62	$ 2,337.87	$ 4,675.74	$ 2,110.00	$ 4,220.00	$ 2,192.31	$ 4,384.62
6	2	60-1271-13 HDMI Twisted Pair Receiver	$ 313.33	$ 626.66	$ -	$ -	$ 258.24	$ 516.48	$ 244.77	$ 489.54	$ 250.00	$ 500.00	$ 261.11	$ 522.22
7	4	60-190-10 Universal Rack Shelf for 6" Deep Product	$ 76.47	$ 305.88	$ -	$ -	$ 71.43	$ 285.72	$ 67.77	$ 271.08	$ 70.00	$ 280.00	$ 74.71	$ 298.84
8	4	26-680-06 6ft Display Port to HDMI Adapter Cable	$ 41.18	$ 164.72	$ -	$ -	$ 38.46	$ 153.84	$ 36.47	$ 145.88	$ 40.00	$ 160.00	$ 40.23	$ 160.92
9	2	26-663-12 12ft Ultra Flexible HDMI M/M Cable	$ 52.94	$ 105.88	$ -	$ -	$ 49.45	$ 98.90	$ 46.87	$ 93.74	$ 50.00	$ 100.00	$ 51.72	$ 103.44
10	6	26-663-06 6ft Ultra DMI M-M Cable	$ 41.18	$ 247.08	$ -	$ -	$ 38.46	$ 230.76	$ 36.47	$ 218.82	$ 40.00	$ 240.00	$ 40.23	$ 241.38
11	2	26-614-03 12ft Standard Speed HDMI to DVI-D Cable	$ 41.18	$ 82.36	$ -	$ -	$ 38.46	$ 76.92	$ 36.47	$ 72.94	$ 40.00	$ 80.00	$ 40.23	$ 80.46
12	2	26-531-11 1ft VGA-M to BNC-F Breakout Cable	$ 28.24	$ 56.48	$ -	$ -	$ 26.37	$ 52.74	$ 24.97	$ 49.94	$ 27.00	$ 54.00	$ 27.59	$ 55.18
13	2	26-383-12 6ft BNC M-M High Resolution Video Cable	$ 16.47	$ 32.94	$ -	$ -	$ 15.38	$ 30.76	$ 14.57	$ 29.14	$ 16.00	$ 32.00	$ 16.09	$ 32.18
14	2	26-641-06 6ft RCA M-M Stereo Audio Cable	$ 5.88	$ 11.76	$ -	$ -	$ 5.49	$ 10.98	$ 5.27	$ 10.54	$ 7.00	$ 14.00	$ 6.25	$ 12.50
15	2	26-575-01 Captive Screw to RCA-F Audio Adapter Cable	$ 15.29	$ 30.58	$ -	$ -	$ 14.29	$ 28.58	$ 13.57	$ 27.14	$ 15.00	$ 30.00	$ 14.94	$ 29.88
16	4	26-620-01 Captive Screw to Stereo Mini Audio Adapter Cable	$ 15.29	$ 61.16	$ -	$ -	$ 14.29	$ 57.16	$ 13.57	$ 54.28	$ 15.00	$ 60.00	$ 14.94	$ 59.76

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		ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
		CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
		PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
		FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
17	2	26-571-03 6ft Stereo Mini M-M Audio Cable	$ 3.53	$ 7.06	$ -	$ -	$ 3.30	$ 6.60	$ 3.17	$ 6.34	$ 4.00	$ 8.00	$ 3.75	$ 7.50
18	2	26-566-02 6ft VGA M-M Micro VGA Cable with Audio	$ 29.41	$ 58.82	$ -	$ -	$ 27.47	$ 54.94	$ 26.07	$ 52.14	$ 30.00	$ 60.00	$ 28.74	$ 57.48
19	2	70-161-11 VGA AAP Plate with Audio	$ 67.06	$ 134.12	$ -	$ -	$ 62.64	$ 125.28	$ 59.37	$ 118.74	$ 60.00	$ 120.00	$ 65.52	$ 131.04
20	4	70-382-12 Dual USB AAP Plate on 10" pigtails	$ 45.45	$ 181.80	$ -	$ -	$ 43.96	$ 175.84	$ 41.67	$ 166.68	$ 45.00	$ 180.00	$ 45.98	$ 183.92
21	2	70-584-02 Dual AC outlet AAP Plate	$ 138.89	$ 277.78	$ -	$ -	$ 137.36	$ 274.72	$ 130.17	$ 260.34	$ 135.00	$ 270.00	$ 138.89	$ 277.78
22	2	70-109-13 Audio/Video RCA AAP Plate	$ 35.29	$ 70.58	$ -	$ -	$ 32.97	$ 65.94	$ 31.27	$ 62.54	$ 35.00	$ 70.00	$ 34.48	$ 68.96
23	2	70-616-12 HDMI AAP Plate on 10" pigtails	$ 47.06	$ 94.12	$ -	$ -	$ 43.96	$ 87.92	$ 41.67	$ 83.34	$ 45.00	$ 90.00	$ 45.98	$ 91.96
24	2	70-211-01 AC Outlet and Data AAP	$ 88.64	$ 177.28	$ -	$ -	$ 71.43	$ 142.86	$ 67.67	$ 135.34	$ 70.00	$ 140.00	$ 74.71	$ 149.42
25	4	70-090-12 Two Space Blank AAP Plate	$ 11.76	$ 47.04	$ -	$ -	$ 10.99	$ 43.96	$ 10.47	$ 41.88	$ 12.00	$ 48.00	$ 11.49	$ 45.96
26	4	70-090-11 Single Space Blank AAP Plate	$ 11.76	$ 47.04	$ -	$ -	$ 10.99	$ 43.96	$ 10.47	$ 41.88	$ 12.00	$ 48.00	$ 11.49	$ 45.96
27	6	42-141-03 Flat Field Ceiling Speaker with Transformer, Pair	$ 277.78	$ 1,666.68	$ -	$ -	$ 274.73	$ 1,648.38	$ 260.37	$ 1,562.22	$ 285.00	$ 1,710.00	$ 277.78	$ 1,666.68
28	2	High Resolution Document Camera	$ 544.27	$ 1,088.54	$ -	$ -	$ 509.00	$ 1,018.00	$ 524.97	$ 1,049.94	$ -	$ -	$ 521.98	$ 1,043.96
29	2	4000 Lumens WUXGA Data Project	$ 3,185.56	$ 6,371.12	$ -	$ -	$ 2,899.00	$ 5,798.00	$ 2,892.57	$ 5,785.14	$ -	$ -	$ 3,118.68	$ 6,237.36
30	2	2 Year Extended Warranty for PT-DZ570 Projector (5 Year Total Warranty Period)	$ 447.78	$ 895.56	$ -	$ -	$ 441.00	$ 882.00	$ 419.97	$ 839.94	$ -	$ -	$ 437.36	$ 874.72
31	2	Above Tile Suspended Ceiling Kit	$ 84.47	$ 168.94	$ -	$ -	$ 78.41	$ 156.82	$ 86.27	$ 172.54	$ -	$ -	$ 79.17	$ 158.34
32	2	9" Fixed Extension Column, White	$ 22.39	$ 44.78	$ -	$ -	$ 19.77	$ 39.54	$ 19.47	$ 38.94	$ -	$ -	$ 20.97	$ 41.94
33	2	Elite Universal Projector Mount, Version A, White	$ 160.15	$ 320.30	$ -	$ -	$ 122.11	$ 244.22	$ 151.97	$ 303.94	$ -	$ -	$ 150.10	$ 300.20
34	2	20 Outlet Multi-Mount Rack Mount Power Strip	$ 83.06	$ 166.12	$ -	$ -	$ 63.64	$ 127.28	$ 54.97	$ 109.94	$ -	$ -	$ 61.51	$ 123.02
35	4	1 RU Blank Rack Plate	$ 7.60	$ 30.40	$ -	$ -	$ 6.41	$ 25.64	$ 5.07	$ 20.28	$ -	$ -	$ 6.48	$ 25.92
36	2	1 RU Vent Rack Plate	$ 12.15	$ 24.30	$ -	$ -	$ 9.88	$ 19.76	$ 8.97	$ 17.94	$ -	$ -	$ 10.37	$ 20.74
37	2	4 RU Knock Down Rackshelf Ears	$ 43.05	$ 86.10	$ -	$ -	$ 31.49	$ 62.98	$ 24.97	$ 49.94	$ -	$ -	$ 31.85	$ 63.70

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		CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
38	2	17.5" Deep Base for Knock Down Rackshelf	$ 40.75	$ 81.50	$ -	$ -	$ 29.82	$ 59.64	$ 24.97	$ 49.94	$ -	$ -	$ 30.16	$ 60.32
39	2	Guardian Series Security Rack Screw Bit	$ 13.29	$ 26.58	$ -	$ -	$ 9.73	$ 19.46	$ 7.97	$ 15.94	$ -	$ -	$ 9.84	$ 19.68
40	2	Guardian Series Security Rack Screw, 100 pc	$ 34.73	$ 69.46	$ -	$ -	$ 26.14	$ 52.28	$ 20.97	$ 41.94	$ -	$ -	$ 25.70	$ 51.40
41	2	Premium Rack Screw, 100 pc	$ 51.00	$ 102.00	$ -	$ -	$ 38.64	$ 77.28	$ 31.97	$ 63.94	$ -	$ -	$ 39.08	$ 78.16
42	8	6ft USB 2.0 Cables	$ 4.79	$ 38.32	$ -	$ -	$ 2.50	$ 20.00	$ 2.37	$ 18.96	$ -	$ -	$ 2.75	$ 22.00
43	6	3ft USB Extension Cables	$ 5.50	$ 33.00	$ -	$ -	$ 2.56	$ 15.36	$ 2.37	$ 14.22	$ -	$ -	$ 2.81	$ 16.86
44	2	3ft CAT 6 Data Cable, Red	$ 4.79	$ 9.58	$ -	$ -	$ 2.31	$ 4.62	$ 1.77	$ 3.54	$ -	$ -	$ 2.06	$ 4.12
45	2	14ft CAT 6 Data Cable, Blue	$ 5.50	$ 11.00	$ -	$ -	$ 4.55	$ 9.10	$ 4.27	$ 8.54	$ -	$ -	$ 5.00	$ 10.00
46	2	14ft CAT 6 Data Cable, Red	$ 5.50	$ 11.00	$ -	$ -	$ 4.55	$ 9.10	$ 4.27	$ 8.54	$ -	$ -	$ 5.00	$ 10.00
47	2	Inline CAT6 Coupler, White	$ 8.00	$ 16.00	$ -	$ -	$ 6.25	$ 12.50	$ 5.77	$ 11.54	$ -	$ -	$ 6.88	$ 13.76
48	4	28704 75ft Shielded CAT 5e Data Cable, Green	$ 16.87	$ 67.48	$ -	$ -	$ 16.77	$ 67.08	$ 18.47	$ 73.88	$ -	$ -	$ 23.78	$ 95.12
49	2	Four Port USB 2.0 Mobile Hub	$ 12.00	$ 24.00	$ -	$ -	$ 16.61	$ 33.22	$ 15.97	$ 31.94	$ -	$ -	$ 16.53	$ 33.06
50	2	15ft Power Extension Cord, Black	$ 22.82	$ 45.64	$ -	$ -	$ 5.82	$ 11.64	$ 12.57	$ 25.14	$ -	$ -	$ 5.89	$ 11.78
51	2	15ft Power Cord, Black	$ 21.06	$ 42.12	$ -	$ -	$ 5.28	$ 10.56	$ 11.57	$ 23.14	$ -	$ -	$ 5.34	$ 10.68
52	1	Shipping & Handling	$ 1,066.00	$ 1,066.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 765.00	$ 765.00
Project 6 Total			**$ 23,393.24**		**$ -**		**$ 19,692.62**		**$ 19,647.32**		**$ 10,764.00**		**$ 21,166.18**	
Project 7: Projectors														
53	31	XGA LCD Projector	$ 1,104.44	$ 34,237.64	$ 850.00	$ 26,350.00	$ 999.00	$ 30,969.00	$ 991.97	$ 30,751.07	$ -	$ -	$ 1,093.41	$ 33,895.71
54	31	4 & 5 Years Extended Warranty	$ 332.22	$ 10,298.82	$ 315.00	$ 9,765.00	$ 329.00	$ 10,199.00	$ 297.97	$ 9,237.07	$ -	$ -	$ 325.27	$ 10,083.37
55	1	Shipping & Handling	$ 558.00	$ 558.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 930.00	$ 930.00
Project 7 Total			**$ 45,094.46**		**$ 36,115.00**		**$ 41,168.00**		**$ 39,988.14**		**$ -**		**$ 44,909.08**	
TOTAL AMOUNT PROPOSED			**$ 146,233.33**		**$ 36,115.00**		**$ 127,959.08**		**$ 124,514.46**		**$ 32,552.00**		**$ 137,701.25**	

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068

NAME			AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
ADDRESS			1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
CITY/STATE/ZIP			McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
PHONE			956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
FAX			956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
CONTACT			Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
Summary of Projects														
Project 1: Technology Campus Building B Room 113			**$ 11,281.01**		**$ -**		**$ 9,549.02**		**$ 9,528.02**		**$ 5,097.00**		**$ 10,306.72**	
Project 2: Technology Campus Building B Room 240			**$ 11,098.90**		**$ -**		**$ 9,415.03**		**$ 9,372.52**		**$ 5,097.00**		**$ 10,005.13**	
Project 3: Nursing & Allied Health Campus Room 102			**$ 26,445.73**		**$ -**		**$ 22,723.52**		**$ 22,307.62**		**$ 5,897.00**		**$ 24,438.41**	
Project 4: Starr County Campus Building H Room 1-202			**$ 17,543.88**		**$ -**		**$ 15,121.89**		**$ 13,425.53**		**$ 5,697.00**		**$ 15,687.53**	
Project 5: Pecan Campus Building L Theater			**$ 11,376.11**		**$ -**		**$ 10,289.00**		**$ 10,245.31**		**$ -**		**$ 11,188.20**	
Project 6: PCN Plaza Continuing Ed and Cashier Renovation			**$ 23,393.24**		**$ -**		**$ 19,692.62**		**$ 19,647.32**		**$ 10,764.00**		**$ 21,166.18**	
Project 7: Projectors			**$ 45,094.46**		**$ 36,115.00**		**$ 41,168.00**		**$ 39,988.14**		**$ -**		**$ 44,909.08**	
TOTAL EVALUATION POINTS			90.85		95.75		98.6		95		44.25		84.75	
RANKING			4		2		1		3		6		5	

SOUTH TEXAS COLLEGE
1. AUDIO VISUAL EQUIPMENT II
PROJECT NO. 13-14-1068
EVALUATION FORM

	NAME	AISYS Consulting, LLC.		Aves Audio Visual Systems, Inc.		Audio Visual Aids Corp		Pro Sound Video Lighting		Taurus Technologies, Inc.		Visual Innovations Company, Inc.	
	ADDRESS	1217 E Hackberry Ave		P O Box 500		2903 N Flores St		8812 Grow Dr		611 South Main St		7042 Alamo Downs	
	CITY/STATE/ZIP	McAllen, TX 78501		Sugar Land, TX 77487		San Antonio, TX 78212		Pensacola, FL 32514		Grapevine, TX 76051		San Antonio, TX 78238	
	PHONE	956-686-0101		281-295-1300		800-422-1282		888-441-8500		817-410-4790		800-269-2181	
	FAX	956-686-0106		281-295-1310		800-854-8140		850-484-4201		817-410-4792		210-477-5261	
	CONTACT	Joel Hernandez		Sandra Ramos		Ernest Mendez		Danny Hill		Kevin Langham		Sarah Becher	
1	The purchase price. (up to 50 points)	42.6	42.6	50	50	48.6	48.6	50	50	25	25	45	45
		42.6		50		48.6		50		25		45	
		42.6		50		48.6		50		25		45	
		42.6		50		48.6		50		25		45	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 10 points)	10	9.25	9	8.25	10	10	7	7	5	5	5	6.25
		10		8		10		7		5		5	
		9		7		10		7		5		7	
		8		9		10		7		5		8	
3	The quality of the vendor's goods and/or services. (up to 18 points)	18	17.25	17	17.75	18	18	18	18	8	7.25	18	16
		18		18		18		18		8		18	
		15		18		18		18		5		10	
		18		18		18		18		8		18	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 18 points)	18	17.25	17	17.75	18	18	18	18	8	6	13	14.75
		18		18		18		18		8		18	
		15		18		18		18		5		10	
		18		18		18		18		3		18	
5	The vendor's past relationship with the College. (up to 3 points)	3	3.5	2	2	3	3	2	2	2	1	2	1.75
		5		2		3		2		0		1	
		3		2		3		2		0		2	
		3		2		3		2		2		2	
6	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	1	1	0	0	1	1	0	0	0	0	1	1
		1		0		1		0		0		1	
		1		0		1		0		0		1	
		1		0		1		0		0		1	
	TOTAL EVALUATION POINTS	90.85		95.75		98.6		95		44.25		84.75	
	RANKING	4		2		1		3		6		5	

SOUTH TEXAS COLLEGE
2. BOOKS AND EDUCATIONAL MATERIALS
PROJECT NO. 13-14-1066

	VENDOR	Avanti Enterprises, Inc.	B.E. Publishing	Barnes & Noble Booksellers	Barnes & Noble College Booksellers, LLC.	Complete Book & Media Supply, LLC.	Follett School Solutions, Inc.	Ingram Library Services, Inc.	Kamico Instructional Media, Inc.	Kaplan Early Learning Company
	ADDRESS	P O Box 3563	346 Smith St	1201 Lake Woodlands Dr	120 Mountain View Blvd	1200 Toro Grande Dr	1340 Ridgeview Dr	One Ingram Blvd	P O Box 1143	1310 Lewisville-Clemmons Rd
	CITY/STATE	Oak Brook, IL 60522	N Kingstown, RI 02852	The Woodlands, TX 77381	Basking Ridge, NJ 07920	Cedar Park, TX 78613	McHenry, IL 60050	La Vergne, TN 37086	Salado, TX 76571	Lewisville, NC 27023
	PHONE	800-799-6464	888-781-6921	305-668-3185	972-899-3140	800-986-1775	800-323-3397	800-937-5300	254-947-7283	800-334-2014
	FAX	877-799-6474	401-781-7608	832-442-3035	972-899-3143	512-616-0410	815-759-9831	615-213-6004	254-947-7284	336-712-2243
	CONTACT	Sudhir Kumar	Colleen Cooney	Sarah DiFrancesco	Kim Otte	Kendall Montiegel	Thomas Luchinski	Pamela R. Smith	Kathy Michael	Kate Shelton
#	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	Books - Discount	28%	5%	0% - 25%	0%	5% - 45%	0% - 45% Pre-Owned Text Books - Up to 75%	20%	0%	15%
2	Books - Mark Up				No greater than the publisher's list price or a 15% gross margin on net priced books, inclusive of restocking fees and return penalties					
3	Other Educational Materials - % Discount	5%	5%	0% - 25%	15%	5% - 45%	0% - 45%	20%	0%	15%
4	Other Educational Materials - % Mark Up				15% from retail price					
5	Online Ordering	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
6	Average Time to Fill Orders	15-30 Days	7-10 Days	5-8 Days	5-7 Days	5-15 Days	5-10 Days	24 Hours	3-5 Days	2 Days
7	Shipping Charges	FOB Destination	8.5%	Free shipping unless a rush shipment is requested	In-store pick-up (no charge) Standard UPS ground shipping - $6.95 for the first item and $1.95 for each additional item. 2nd Day Standard UPS ground rate plus a additional fee of $5.00 Next Day - Standard UPS ground rate plus additional fee of $10.00	Orders $100 and above free freight. Orders under $100 will receive a freight quote	Free Shipping	FOB Destination	Free Shipping	Free if order is $300 or more. Freight for orders with truck items will be charged 15% of order total and $45.00 per order for inside delivery

SOUTH TEXAS COLLEGE
3. CNC MINI MILLING MACHINES
PROJECT NO. 13-14-1070

NAME	Technical Laboratory Systems, Inc.
ADDRESS	P O Box 218609
CITY/STATE/ZIP	Houston, TX 77218
PHONE	800-445-1088
FAX	281-391-1113
CONTACT	Timothy M. Brown

#	Qty	Description	Unit Price	Extension
1	2	CNC Mini Milling Machine	$ 12,200.00	$ 24,400.00
2	1	Delivery, Installation and Set-Up	$ 2,570.00	$ 2,570.00
TOTAL AMOUNT PROPOSED			$ 26,970.00	
TOTAL EVALUATION POINTS			99	
RANKING			1	

SOUTH TEXAS COLLEGE
3. CNC MINI MILLING MACHINES
PROJECT NO. 13-14-1070
EVALUATION FORM

NAME		Technical Laboratory Systems, Inc.	
ADDRESS		P O Box 218609	
CITY/STATE/ZIP		Houston, TX 77218	
PHONE		800-445-1088	
FAX		281-391-1113	
CONTACT		Timothy M. Brown	
1	The purchase price. (up to 50 points)	50	50
		50	
		50	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 10 points)	10	10
		10	
		10	
3	The quality of the vendor's goods and/or services. (up to 18 points)	18	18
		18	
		18	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 18 points)	18	18
		18	
		18	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0
		0	
		0	
TOTAL EVALUATION POINTS		99	
RANKING		1	

SOUTH TEXAS COLLEGE
4. GROUNDS MAINTENANCE
PROJECT NO. 13-14-1058

		VENDOR	Maldonado Nursery & Landscape, Inc.		Southern Landscapes		TCLC Enterprises Top Cut Lawn Care		TLC Total Lawn Care, LLC.	
		ADDRESS	509 Beddoes Rd		821 E Beech Ave		1200 E Business 83		4234 N FM 88	
		CITY/STATE	La Feria, TX 78559		McAllen, TX 78501		La Feria, TX 78559		Weslaco, TX 78596	
		PHONE	956-277-0264		956-618-1899		956-423-4318		800-796-8087	
		FAX	956-277-0263		956-618-0850		956-797-4179		866-514-1125	
		CONTACT	Martin Salazar		Jon D. Klement		Louis Stewart		Gerardo Garcia	
#	**Qty**	**Description**	**Per Service**	**Annual Amount**	**Per Service**	**Annual Amount**	**Per Service**	**Annual Amount**	**Per Service**	**Annual Amount**
Mowing Services										
1	46	Pecan Campus	$1,575.00	$72,450.00	$2,000.00	$92,000.00	$2,750.00	$126,500.00	$2,600.00	$119,600.00
2	46	Nursing and Allied Health Campus	$239.00	$10,994.00	$700.00	$32,200.00	$343.75	$15,812.50	$300.00	$13,800.00
3	46	Technology Campus	$400.00	$18,400.00	$1,300.00	$59,800.00	$495.00	$22,770.00	$800.00	$36,800.00
4	46	Starr County Campus	$1,350.00	$62,100.00	$1,400.00	$64,400.00	$1,375.00	$63,250.00	$1,200.00	$55,200.00
5	46	Mid Valley Campus	$1,300.00	$59,800.00	$1,300.00	$59,800.00	$1,100.00	$50,600.00	$1,200.00	$55,200.00
Total for Annual Mowing Services			**$223,744.00**		**$308,200.00**		**$278,932.50**		**$280,600.00**	
Tree Trimming Services Per Service Charge (Once a Year)										
6		Pecan Campus	$9,000.00		$34,660.00		$9,843.00		$8,500.00	
7		Nursing and Allied Health Campus	$1,900.00		$4,880.00		$1,429.00		$1,475.00	
8		Technology Campus	$3,200.00		$5,445.00		$2,638.00		$1,600.00	
9		Starr County Campus	$5,850.00		$16,470.00		$4,431.00		$2,900.00	
10		Mid Valley Campus	$7,900.00		$19,570.00		$5,586.00		$3,900.00	
Total for Tree Trimming Services			**$27,850.00**		**$81,025.00**		**$23,927.00**		**$18,375.00**	
Plants and Shrubs										
11		Discount to STC	15%		15%		15%		10%	
12		Per Plant Installation Discount	15%		15%		15%		10%	
Shredding of Grass Services										
13	6	Pecan Campus	$1,500.00	$9,000.00	$2,720.00	$16,320.00	$2,210.00	$13,260.00	$1,200.00	$7,200.00
14	6	Nursing and Allied Health Campus	$300.00	$1,800.00	$560.00	$3,360.00	$430.95	$2,585.70	$300.00	$1,800.00
15	6	Starr County Campus	$750.00	$4,500.00	$1,360.00	$8,160.00	$1,105.00	$6,630.00	$2,200.00	$13,200.00
Total Annual Shredding Services			**$15,300.00**		**$27,840.00**		**$22,475.70**		**$22,200.00**	
Grand Total for Mowing, Tree Trimming, & Shredding Services			**$266,894.00**		**$417,065.00**		**$325,335.20**		**$321,175.00**	
Sprinkler System Repair										
16		Labor rates for repair work per hour	$55.00		$48.00		$60.00		$45.00	
17		Mark up on materials	15%		30%		20%		10%	
Escalation										
18		2nd Year Escalation	0%		2%		1%		10%	
19		3rd Year Escalation	0%		4%		1%		10%	
TOTAL AMOUNT PROPOSED			**$266,894.00**		**$417,065.00**		**$325,335.20**		**$321,175.00**	
TOTAL EVALUATION POINTS			95.65		74.65		87.02		84.31	
RANKING			1		4		2		3	

SOUTH TEXAS COLLEGE
4. GROUNDS MAINTENANCE
PROJECT NO. 13-14-1058
EVALUATION FORM

	NAME	Maldonado Nursery & Landscape, Inc.		Southern Landscapes		TCLC Enterprises Top Cut Lawn Care		TLC Total Lawn Care, LLC.	
	ADDRESS	509 Beddoes Rd		821 E Beech Ave		1200 E Business 83		4234 N FM 88	
	CITY/STATE/ZIP	La Feria, TX 78559		McAllen, TX 78501		La Feria, TX 78559		Weslaco, TX 78596	
	PHONE	956-277-0264		956-618-1899		956-423-4318		800-796-8087	
	FAX	956-277-0263		956-618-0850		956-797-4179		866-514-1125	
	CONTACT	Martin Salazar		Jon D. Klement		Louis Stewart		Gerardo Garcia	
1	The purchase price. (up to 35 points)	35	35	22	22	28.7	28.7	29	29
		35		22		28.7		29	
		35		22		28.7		29	
2	The reputation of the vendor and the vendor's goods or services. (up to 18 points)	17	17	15	14.66	17	17.66	16	15.66
		17		15		18		16	
		17		14		18		15	
3	The quality of the vendor's goods or services. (up to 18 points)	17	17	16	15.33	17	17	16	16.33
		17		16		17		17	
		17		14		17		16	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 15 points)	14	14.33	14	13.33	14	14	14	13.66
		15		14		14		14	
		14		12		14		13	
5	The vendor's past relationship with the College. (up to 3 points)	3	3	2	2	2	2	3	3
		3		2		2		3	
		3		2		2		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	4.66	4	3	4	3.33	2	2.66
		5		3		4		2	
		4		2		2		4	
8	The vendor's experience in providing the goods or services requested. (up to 5 points)	5	4.66	5	4.33	5	4.33	4	4
		5		5		5		4	
		4		3		3		4	
TOTAL EVALUATION POINTS		95.65		74.65		87.02		84.31	
RANKING		1		4		2		3	

SOUTH TEXAS COLLEGE
5. NETWORK CABLING SERVICES
PROJECT NO. 13-14-1063

VENDOR		BridgeNet Communications, LLC.	TelePro Communications
ADDRESS		P O Box 1556	3315 N Ware Rd
CITY/STATE		Donna, TX 78537	McAllen, TX 78501
PHONE		956-461-3335	956-618-2360
FAX		956-461-3552	956-686-0422
CONTACT		Marco Ramirez	Jorge Rodriguez
#	**Description**	**Proposed**	**Proposed**
1	Labor per drop on Cable Installation, Cat6 under 100 ft.	$90.00/drop	$85.00/drop
2	Labor per drop on Cable Installation, Cat6 100-200 ft.	$107.00/drop	$95.00/drop
3	Labor per drop on Cable Installation, Cat6 200-300 ft.	$125.00/drop	$115.00/drop
4	Labor and Material per drop on Cable Installation, Cat 6 under 100 ft.	$172.75/drop	$180.00/drop
5	Labor and Material per drop on Cable Installation, Cat6 100-200 ft.	$205.96/drop	$215.00/drop
6	Labor and Material per drop on Cable Installation, Cat6 200-300 ft.	$225.96/drop	$235.00/drop
7	Labor and Material per Ft. on Multimode 12/24 strand	$8.76/12 strand $14.13/24 strand	$7.65/12 strand $8.89/24 strand
8	Labor and Material per Ft. on Single mode fiber 12/24 strand	$8.76/12 strand $14.13/24 strand	$7.28/12 strand $8.58/24 strand
9	Labor and Material per Ft OS plant Single Mode fiber 12/24 strand	$8.35/12 strand $13.04/24 strand	$6.82/12 strand $8.33/24 strand
10	Labor and Material per Ft OS plant Multi Mode fiber 12/24 strand	$8.35/12 strand $13.04/24 strand	$7.88/12 strand $12.96/24 strand
11	Materials Markup Percentage	15%	15%
Escalation			
2nd Year		5%	0%
3rd Year		5%	0%
TOTAL EVALUATION POINTS		96.65	****
RANKING		1	****

****The vendor did not provide the required certification which was requested in the proposal, therefore was not evaluated.

SOUTH TEXAS COLLEGE
5. NETWORK CABLING SERVICES
PROJECT NO. 13-14-1063
EVALUATION FORM

VENDOR		BridgeNet Communications, LLC.	
ADDRESS		P O Box 1556	
CITY/STATE		Donna, TX 78537	
PHONE/FAX		956-461-3335	
FAX		956-461-3552	
CONTACT		Marco Ramirez	
1	The purchase price (up to 40 points)	40	40
		40	
		40	
2	The reputation of the vendor and the vendor's goods or services. (up to 15 points)	14	14.33
		15	
		14	
3	The quality of the vendor's goods or services. (up to 16 points)	15	15.33
		16	
		15	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 20 points)	19	19.33
		20	
		19	
5	The vendor's past relationship with the College. (up to 3 points)	3	3
		3	
		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 points)	1	1
		1	
		1	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	4	3.66
		3	
		4	
TOTAL EVALUATION POINTS		96.65	
RANKING		1	

SOUTH TEXAS COLLEGE
6. ONLINE EMPLOYEE TRAINING SERVICES
PROJECT NO. 13-14-1069

		VENDOR	Ellucian Company, LP.	Instructional MD, LLC.	Pro Biz Assoc.com	Workplace Answers, LLC.
		ADDRESS	4 Country View Rd	49 N Federal Hwy #352	124 Manor Ave SW	4030 W Baker Ln Ste 250
		CITY/STATE	Malvern, PA 19355	Pompano Beach, FL	Canton, OH 44710	Austin, TX 78759
		PHONE	800-223-7036	800-479-5910	330-705-0938	512-298-0797
		FAX	610-578-3417	754-223-7065	216-706-4542	512-298-1688
		CONTACT	Teresa Sandoro-Sweeney	Sigrid Ferguson Green	Beth F. Philley	Russell Miller
#	**Qty**	**Description**	**Proposed**	**Proposed**	**Proposed**	**Proposed**
1	1	**Online Courses:** -Child Abuse and Molestation Awareness & Prevention in Texas -Sexual Violence Awareness & Prevention -Campus Security Authority Training -Code of Conduct (Ethics) Training -Unlawful Harassment Prevention for Faculty and Staff Period: July 1, 2014 through June 30, 2015	$144,160.00	$126,500.00	$325,200.00	$9,995.00
TOTAL AMOUNT PROPOSED			**$144,160.00**	**$126,500.00**	**$325,200.00**	**$9,995.00**
TOTAL EVALUATION POINTS			61.31	51.66	38.66	94.32
RANKING			2	3	4	1

SOUTH TEXAS COLLEGE
6. ONLINE EMPLOYEE TRAINING SERVICES
PROJECT NO. 13-14-1069
EVALUATION FORM

	NAME	Ellucian Company, LP.		Instructional MD, LLC.		Pro Biz Assoc.com		Workplace Answers, LLC.	
	ADDRESS	4 Country View Rd		49 N Federal Hwy #352		124 Manor Ave SW		4030 W Baker Ln Ste 250	
	CITY/STATE/ZIP	Malvern, PA 19355		Pompano Beach, FL		Canton, OH 44710		Austin, TX 78759	
	PHONE	800-223-7036		800-479-5910		330-705-0938		512-298-0797	
	FAX	610-578-3417		754-223-7065		216-706-4542		512-298-1688	
	CONTACT	Teresa Sandoro-Sweeney		Sigrid Ferguson Green		Beth F. Philley		Russell Miller	
1	The purchase price. (up to 40 points)	15	15	18	18	5	5	40	40
		15		18		5		40	
		15		18		5		40	
2	The reputation of the vendor and the vendor's goods or services. (up to 18 points)	17	16.66	10	11	16	11.33	15	16.66
		18		8		9		17	
		15		15		9		18	
3	The quality of the vendor's goods or services. (up to 18 points)	17	14.33	10	11.33	16	10	16	15.66
		16		14		4		16	
		10		10		10		15	
4	The extent to which the vendor's goods or services meet the College's needs. (up to 15 points)	14	11.66	11	8	9	9	14	14
		10		6		11		13	
		11		7		7		15	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2	2	2	3	3
		2		2		2		3	
		2		2		2		3	
6	The impact on the ability of the College to comply with laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0	0	0
		0		0		0		0	
		0		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	2	1.66	2	1.33	2	1.33	5	5
		3		2		2		5	
		0		0		0		5	
	TOTAL EVALUATION POINTS	61.31		51.66		38.66		94.32	
	RANKING	2		3		4		1	

SOUTH TEXAS COLLEGE
7. PROJECTOR REPLACEMENT PROJECT
PROJECT NO. 13-14-1056

NAME		AISYS Consulting, LLC.	Audio Visual Aids Corp	Data Projections, Inc.
ADDRESS		1217 E Hackberry Ave	2904 N Flores St	16120 College Oak
CITY/STATE/ZIP		McAllen, TX 78501	San Antonio, TX 78212	San Antonio, TX 78249
PHONE		956-626-001	800-422-1282	512-271-6536
FAX		956-686-0106	800-854-8140	210-408-4598
CONTACT		Joel Hernandez	Ernest Mendez	Alan P Stoner
#	**Description**	**Proposed**	**Proposed**	**Proposed**
1	**Base Proposal:** Projector Replacement Project	$ 231,500.00	$ 205,836.00	$ 248,438.00
TOTAL AMOUNT PROPOSED		$ 231,500.00	$ 205,836.00	$ 248,438.00
TOTAL EVALUATION POINTS		89.32	99.66	85.32
RANKING		2	1	3

SOUTH TEXAS COLLEGE
7. PROJECTOR REPLACEMENT PROJECT
PROJECT NO. 13-14-1056
EVALUATION FORM

NAME		AISYS Consulting, LLC.		Audio Visual Aids Corp		Data Projections, Inc.	
ADDRESS		1217 E Hackberry Ave		2904 N Flores St		16120 College Oak	
CITY/STATE/ZIP		McAllen, TX 78501		San Antonio, TX 78212		San Antonio, TX 78249	
PHONE		956-626-001		800-422-1282		512-271-6536	
FAX		956-686-0106		800-854-8140		210-408-4598	
CONTACT		Joel Hernandez		Ernest Mendez		Alan P Stoner	
1	The purchase price. (up to 45 points)	40	40	45	45	37	37
		40		45		37	
		40		45		37	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 15 points)	14	14.66	15	15	13	12.66
		15		15		12	
		15		15		13	
3	The quality of the vendor's goods and/or services. (up to 16 points)	15	14.66	16	16	14	13
		15		16		12	
		14		16		13	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 20 points)	19	18	19	19.66	19	19.66
		20		20		20	
		15		20		20	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	2	2
		2		3		2	
		2		3		2	
6	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	1	1	1	1
		0		1		1	
		0		1		1	
TOTAL EVALUATION POINTS		89.32		99.66		85.32	
RANKING		2		1		3	

SOUTH TEXAS COLLEGE
8. TRAVEL PACKAGE FOR TEXPREP PROGRAM
PROJECT NO. 13-14-1067

NAME			All Aboard USA, LLC.		EF Explore America		Lukas Marketing	
ADDRESS			2736 Kanasita Dr		One Education St		P O Box 776	
CITY/STATE/ZIP			Hixson, TX 37343		Cambridge, MA 02141		Wayne, Il. 60184	
PHONE			800-499-9877		800-503-2323		630-868-0559	
FAX			423-499-4020		619-619-1805		630-868-0561	
CONTACT			Sue Horner		Scott Cote		Randall Lukas	
#	**Qty**	**Description**	**Unit Price**	**Extension**	**Unit Price**	**Extension**	**Unit Price**	**Extension**
1	1	Round-trip for 11 students and 4 staff members to Chicago, IL Depart 8/1/14, Return 8/4/14	$41,028.00	$41,028.00	$26,131.00	$26,131.00	$25,543.00	$25,543.00
TOTAL AMOUNT PROPOSED			$ 41,028.00		$ 26,131.00		$ 25,543.00	
TOTAL EVALUATION POINTS			76.4		96.84		95	
RANKING			3		1		2	

SOUTH TEXAS COLLEGE
8. TRAVEL PACKAGE FOR TEXPREP PROGRAM
PROJECT NO. 13-14-1067
EVALUATION FORM

NAME		All Aboard USA, LLC.		EF Explore America		Lukas Marketing	
ADDRESS		2736 Kanasita Dr		One Education St		P O Box 776	
CITY/STATE/ZIP		Hixson, TX 37343		Cambridge, MA 02141		Wayne, Il. 60184	
PHONE		423-499-9977		800-503-2323		630-868-0559	
FAX		423-499-4020		619-619-1805		630-868-0561	
CONTACT		Sue Horner		Scott Cote		Randall Lukas	
1	The purchase price. (up to 40 points)	24.9	24.9	39.09	39.09	40	40
		24.9		39.09		40	
		24.9		39.09		40	
		24.9		39.09		40	
2	The reputation of the vendor and the vendor's goods and/or services. (up to 18 points)	17	16	17	17.5	17	16.75
		16		17		17	
		16		18		17	
		15		18		16	
3	The quality of the vendor's goods or services. (up to 18 points)	16	15.5	17	17.5	17	17.25
		16		17		17	
		15		18		17	
		15		18		18	
4	The extent to which the vendor's goods and/or services meet the district's needs. (up to 15 points)	14	13	15	14.75	15	14
		14		15		13	
		12		15		15	
		12		14		13	
5	The vendor's past relationship with the College. (up to 3 points)	2	2	3	3	2	2
		2		3		2	
		2		3		2	
		2		3		2	
6	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 point)	0	0	0	0	0	0
		0		0		0	
		0		0		0	
		0		0		0	
7	The total long-term cost to the College to acquire the vendor's goods or services. (up to 5 points)	5	5	5	5	5	5
		5		5		5	
		5		5		5	
		5		5		5	
Total Evaluation Points		76.4		96.84		95	
Ranking		3		1		2	

SOUTH TEXAS COLLEGE
9. VENDING SERVICES - SNACKS
PROJECT NO. 13-14-1061

VENDOR		Corpus Christi Vending, Inc./ dba South Texas Canteen	STX Snacktime Vending
ADDRESS		401-B James R Closner Dr	520 E Cedar Ave Suite E
CITY/STATE		La Feria, TX 78559	McAllen, TX 78501
PHONE		956-797-5710	956-627-5363
FAX		956-797-5715	956-627-5364
CONTACT		Chester Husband	Edgar A. Vargas
#	Description	Commission	Commission
1	Per Month License Fee	None	None
2	% Commission on Sales of Products to be Paid to Licensor on a Monthly Basis **3 Year Contract**	17% of net sales	17% of gross sales
3	% Commission on Sales of Products to be Paid to Licensor on a Monthly Basis **5 Year Contract**	19% of net sales	No Response
4	**Snack Prices:**		
	Candy	$1.15	$1.00
	Chips	$0.75	$0.75 - $1.00
	Snacks	$0.75	$1.00 - $1.25
	Pastry Fresh	$1.10	$1.25
	Cookies	$0.85	$1.00
TOTAL RANKING POINTS		97	91.66
RANKING		1	2

SOUTH TEXAS COLLEGE
9. VENDING SERVICES - SNACKS
PROJECT NO. 13-14-1061
EVALUATION FORM

VENDOR		Corpus Christi Vending, Inc./ dba South Texas Canteen		STX Snacktime Vending	
STREET		401-B James R Closner Dr		520 E Cedar Ave Suite E	
STATE/ZIP		La Feria, TX 78559		McAllen, TX 78501	
PHONE		956-797-5710		956-627-5363	
FAX		956-797-5715		956-627-5364	
CONTACT		Chester Husband		Edgar A. Vargas	
1	The amount which the vendor is willing to pay for the license to place vending machines on the College's campuses. (up to 45 points)	45 45 45	45	43 43 43	43
2	The extent to which the goods and/or services meet the College's needs and requirements: *The quality, freshness and variety of product that the vendor will commit to offer in its vending machines. *The vendor's policy in handling customer services complaints/issues. *The turn-around time for brining malfunctioning machines into operation. (up to 40 points)	39 39 39	39	37 37 36	36.66
3	The vendor's experience and commercial reputation. (up to 11 points)	10 10 10	10	10 10 10	10
4	The vendor's past relationship with the College. (up to 3 points)	3 3 3	3	2 2 2	2
5	The impact on the ability of the College to comply with the laws and rules relating to Historically Underutilized Businesses. (up to 1 points)	0 0 0	0	0 0 0	0
TOTAL EVALUATION POINTS		97		91.66	
RANKING		1		2	

SOUTH TEXAS COLLEGE
10. BIOLOGY LAB EQUIPMENT I
QUOTE NO. R0060697

NAME	Ward's Science/a Division of VWR International, LLC.
ADDRESS	5100 W Henrietta Rd
CITY/STATE/TX	Rochester, NY 14692
PHONE	800-962-2660
FAX	800-635-8439
CONTACT	Jill Lewis

#	Qty	Description	Unit Price	Extension
1	1	Incubator Shaker I-24 120A60HZ	$ 7,185.69	$ 7,185.69
2	1	VWR Freezer CHST 3CF-86C 115V	$ 8,368.22	$ 8,368.22
TOTAL AMOUNT			$	15,553.91

SOUTH TEXAS COLLEGE
11. BIOLOGY LAB EQUIPMENT II
QUOTE NO. R0060702

NAME	Bio-Rad Laboratories
ADDRESS	2000 Alfred Nobel Dr
CITY/STATE/TX	Hercules, CA 94547
PHONE	210-579-6604
FAX	800-879-2289
CONTACT	Animesh Nandi

#	Qty	Description	Unit Price	Extension
1	2	C1000 Touch Cycler w/48W FS RM	$ 5,395.00	$ 10,790.00
2	2	System, Gel Doc EZ	$ 6,750.00	$ 13,500.00
3	2	Sample Tray, Gel Doc EZ, UV	$ 900.00	$ 1,800.00
4	2	Sample Tray, Gel Doc EZ, White	$ 900.00	$ 1,800.00
5	1	Freight Charge	$ 240.00	$ 240.00
TOTAL AMOUNT			$	28,130.00

SOUTH TEXAS COLLEGE
12. DISTRICT WIDE TECHNOLOGY REQUEST
JUNE 24, 2014

COMPUTERS

#	Qty	Description	Unit Price	Extension	Requesting Department
1	2	Computer 3020 MT, 3.2GHz 1600MHz, 500GB Hard Drive, 8GB Memory	$ 687.98	$ 1,375.96	Mathematics - Mahmoud Fathelden
		19" Monitor, Integrated Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 7-yr-old system for Dept Faculty
					(1) New system for new Dept Faculty
2	130	Computer 3020 MT, 3.2GHz 1600MHz, 500GB Hard Drive, 8GB Memory	$ 687.98	$ 89,437.40	Technology Support - Alicia Gomez
		19" Monitor, Integrated Video Card, 16X DVD+/-RW, Warranty			Replacement of obsolete systems district-wide
3	1	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 758.00	Art- William Buhidar
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			Replacement of 8-yr-old systems for Dept Faculty
4	2	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 1,516.00	Facility Maintenance - George McCaleb
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 6-yr-old system for Dept Staff
					(1) Replacement of 4-yr-old system for Dept Staff
5	2	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 1,516.00	Social Work - Randy Jarvis
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 5-yr-old system for Dept Faculty
					(1) Replacement of 4-yr-old system for Dept Faculty
6	2	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 1,516.00	Student Affairs & Enrollment Management - Wanda Garza
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 8-yr-old system for Dept Staff
					(1) Replacement of 5-yr-old system for Dept Staff
7	2	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 1,516.00	Child Development - Veronica Rodriguez
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 6-yr-old system for Dept Faculty
					(1) New system for new Dept Faculty
8	6	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 4,548.00	English - Joseph Haske
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(2) Replacement of 9-yr-old systems for Dept Faculty
					(3) Replacement of 8-yr-old systems for Dept Faculty
					(1) Replacement of 6-yr-old system for Dept Faculty
9	20	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 758.00	$ 15,160.00	Business Office - Myriam Lopez
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 9-yr-old system for Dept Staff
					(1) Replacement of 8-yr-old system for Dept Staff
					(13) Replacement of 6-yr-old systems for Dept Staff
					(2) Replacement of 6-yr-old systems for new Dept Staff
					(1) New system for new Dept Staff
					(2) Replacement of 8-yr-old systems for workstation/file room
10	3	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 920.86	$ 2,762.58	Research and Analytical Services - Serkan Celtek
		19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			Replacement of 5-yr-old systems for Dept Staff
11	30	Computer 7010 SFF, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 936.57	$ 28,097.10	Pecan North Academic Bldg G226 Computer Lab (Grant) - Dr. Shirley Reed
		22" Monitor, 1GB Radeon Video Card, 8X Slimline DVD+/-RW, Warranty			New systems for new Astronomy student lab @ PCN

SOUTH TEXAS COLLEGE
12. DISTRICT WIDE TECHNOLOGY REQUEST
JUNE 24, 2014

COMPUTERS

#	Qty	Description	Unit Price	Extension	Requesting Department
12	4	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 937.24	$ 3,748.96	Admin-Allowance - Pell (Financial Aid) - Miguel Carranza
		(2) 19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(3) Replacement of 8-yr-old systems for Dept Staff
					(1) Replacement of 6-yr-old system for Dept Staff
13	9	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 937.24	$ 8,435.16	Student Affairs - Pablo Hernandez
		(2) 19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(2) Replacement of 9-yr-old systems for Dept Staff
					(1) Replacement of 6-yr-old system for Dept Staff
					(1) Replacement of 5-yr-old system for Dept Staff
					(2) Replacement of 4-yr-old systems for new Dept Staff
					(3) New systems for new Dept Staff
14	2	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 1,075.97	$ 2,151.94	DE Computer Science Academy - Kimberly Crawford
		(2) 19" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			(1) Replacement of 8-yr-old system for Dept Staff
					(1) Replacement of 7-yr-old system for Dept Staff
15	6	Computer 9020 MT, 3.4GHz 1600MHz, 500GB Hard Drive, 8GB Memory	$ 1,233.73	$ 7,402.38	STC Police - Paul Varville
		19" Monitor, NVIDIA 1GB Video Card, 16X DVD+/-RW, Warranty			(6) Additional systems for surveillance cameras
16	4	Computer 9020 MT, 3.4GHz 1600MHz, 500GB Hard Drive, 8GB Memory	$ 1,233.73	$ 4,934.92	Office of Safety and Security - Paul Varville
		19" Monitor, NVIDIA 1GB Video Card, 16X DVD+/-RW, Warranty			(4) Additional systems for surveillance cameras
17	1	Computer 7010 MT, 3.4GHz 1600MHz, 250GB Hard Drive, 8GB Memory	$ 1,503.59	$ 1,503.59	Professional & Organizational Development - Lee Grimes
		(2) 24" Monitor, 1GB Radeon Video Card, 16X DVD+/-RW, Warranty			New system for new Dept Staff
		COMPUTER TOTAL		**$ 176,379.99**	

LAPTOPS

18	1	Laptop E6440 Intel Core i5-4300M, 320GB Hard Drive, Battery,	$ 1,056.09	$ 1,056.09	Social Work - Randy Jarvis
		8.0GB Memory, 8X DVD+/-RW, HD Graphics 4600 Video Card, Warranty			New system for Dept Faculty for class instruction
19	1	Laptop E6440 Intel Core i5-4300M, 320GB Hard Drive, Battery,	$ 1,301.72	$ 1,301.72	Research and Analytical Services - Serkan Celtek
		8.0GB Memory, 8X DVD+/-RW, HD Graphics 4600 Video Card, Warranty			Replacement of 5-yr-old system for Dept Staff
20	5	Laptop XPS 12, Intel Core i5-4200U, 128GB Hard Drive, Battery,	$ 1,379.80	$ 6,899.00	Instructional Technologies Maintenance & Replacement - Marie Evans
		4.0GB Memory, HD Graphics 4400 Video Card, Warranty			Replacement of 5-yr-old systems for Dept Staff
21	1	Laptop E6540 Intel Core i7-4600M, 320GB Hard Drive, Battery,	$ 2,000.00	$ 2,000.00	Finance & Administrative Services - Mary Elizondo
		8.0GB Memory, 8X DVD+/-RW, HD Graphics 4600 Video Card, Warranty			New system for new Dept Staff
22	1	Computer iMac, 3.2GHz Quad-Core Intel i5, 1TB Hard Drive, 8GB Memory,	$ 1,655.00	$ 1,655.00	Art - William Buhidar
		27" Monitor, 1GB NVIDIA Video Card, Warranty			Replacement of 5-yr-old system for Dept Faculty
		LAPTOP TOTAL		**$ 12,911.81**	

SOUTH TEXAS COLLEGE
12. DISTRICT WIDE TECHNOLOGY REQUEST
JUNE 24, 2014

COMPUTERS

#	Qty	Description	Unit Price	Extension	Requesting Department
TABLETS					
23	1	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 999.99	$ 999.99	Division of Nursing & Allied Health - Melba Trevino
		4GB RAM, Warranty			Additional system for Dept Staff to coordinate simulation labs remotely
24	1	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,111.93	$ 1,111.93	Student Disability Services - Pablo Hernandez
		4GB RAM, Type-Cover Keyboard, Warranty			Additional system for Dept Staff to complete work when out of office
25	3	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,111.93	$ 3,335.79	Accreditation - Laura Talbot
		4GB RAM, Type-Cover Keyboard, Warranty			Additional systems for Dept Staff to complete work when out of office
26	1	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,129.98	$ 1,129.98	Counseling and Advising - Pablo Hernandez
		4GB RAM, Type-Cover Keyboard, Warranty			Additional system for Dept Staff to complete work when out of office
27	1	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,169.97	$ 1,169.97	Physics - Enriqueta Cortez
		4GB RAM, Type-Cover Keyboard, Nylon Sleeve, Warranty			Replacement of 6-yr-old system for Dept Faculty
28	2	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,169.97	$ 2,339.94	Chemistry - Enriqueta Cortez
		4GB RAM, Type-Cover Keyboard, Nylon Sleeve, Warranty			Additional systems for Dept Staff to complete work when out of office
29	1	Microsoft Surface Pro 2, 128GB Storage, Core i5 4300U / 1.6 GHz,	$ 1,329.97	$ 1,329.97	Research and Analytical Services - Serkan Celtek
		4GB RAM, Type-Cover Keyboard, Dock Station, Warranty			Replacement of 5-yr-old system for Dept Director
30	1	Dell Venue 11 Pro, 128GB Storage, Intel Core i3 4020Y 1.5GHz,	$ 1,042.25	$ 1,042.25	Instructional Technologies - Marie Evans
		4GB Memory, Warranty			Additional system for Dept Staff to complete work when out of office
		TABLET TOTAL		**$ 12,459.82**	
		COMPUTER/LAPTOP/TABLETS TOTAL		**$ 201,751.62**	

SOUTH TEXAS COLLEGE
13. DISTRICT WIDE FURNITURE REQUEST
JUNE 24, 2014

#	Qty	Description	Unit Price	Extension	Requesting Department
Computer Comforts , Inc. (TXMAS-4-7110130)					
1	1	IT-3030-SS Instructor Table 30"Wx30"Dx36"H	$513.15	$513.15	Career Planning - Pablo Hernandez Jr
	1	FLIP2820-L Flip Up Side Surface 28"Wx20"D	$117.00	$117.00	Podium needed for Pecan Bldg. K conference room
	1	FLIP2820-R Flip Up Side Surface 28"Wx20"D	$117.00	$117.00	
	1	CCO-L Cable Cut-out in Wood with Grommet	$16.50	$16.50	
	2	CUTOUT-CP Custom Cutout in Table Top	$16.50	$33.00	
	1	Factory Assembly	$25.00	$25.00	
	1	Box/Pallet/Handling	$35.00	$35.00	
	1	Shipping	$265.00	$265.00	
	1	TX MAS Fee	$17.08	$17.08	
2	2	IT-3030-SS Instructor Table 30"Wx30"Dx36"H	$513.15	$1,026.30	Construction - Pecan Plaza Continuing Education and Cashiers
	2	FLIP2820-L Flip Up Side Surface 28"Wx20"D	$117.00	$234.00	Pecan Plaza Continuing Education Renovation
	2	FLIP2820-R Flip Up Side Surface 28"Wx20"D	$117.00	$234.00	
	2	CCO-L Cable Cut-out in Wood with Grommet	$16.50	$33.00	
	4	CUTOUT-CP Custom Cutout in Table Top	$16.50	$66.00	
	2	Factory Assembly	$25.00	$50.00	
	2	Box/Pallet/Handling	$35.00	$70.00	
	1	Shipping	$445.00	$445.00	
	1	TX MAS Fee	$32.87	$32.87	
		Computer Comforts, Inc. Total		**$3,329.90**	
ERG International/Gateway Printing & Office (TXMAS-3-7110550)					
1	1	BC4872 Conference Rectangle Brandon Table 48"x72"	$701.10	$701.10	Inst'l Effectiveness and Assessment - Paul Henley
	1	Freight	$130.00	$130.00	Conference table needed for the Office of Institutional Effectiveness
2	1	Brandon Special Hexagon Table	$630.00	$630.00	Instructional Resource Open Lab - Lelia Salinas
	1	Freight	$130.00	$130.00	Table needed for the student group station in Pecan Bldg. T
3	1	Labor to receive, inspect, deliver, install and remove debris	$110.00	$110.00	
		ERG International Total		**$1,701.10**	
Exemplis Corporation/Gateway Printing & Office (TXMAS-4-7110240)					
1	30	CPF-1 Composium Flair Seating, Club 34Hx33Wx28D	$828.63	$24,858.90	New Furniture - Gerardo M Rodriguez Jr
	1	TX MAS Fee	$378.60	$378.60	Seating for the Cooper Center Lobby
2	1	Labor to receive, inspect, deliver, install and remove debris	$1,500.00	$1,500.00	
		Exemplis Corporation Total		**$26,737.50**	

SOUTH TEXAS COLLEGE
13. DISTRICT WIDE FURNITURE REQUEST
JUNE 24, 2014

#	Qty	Description	Unit Price	Extension	Requesting Department
The Hon Company/Gateway Printing & Office (TXMAS-6-71111060-11)					
1	10	H314P Vertical File Cabinet 4 Drawer, Black	$198.39	$1,983.90	New Furniture - Gerardo M Rodriguez Jr
					Vertical Files to be used by Faculty and Staff District Wide
2	2	HSC2472 Storage Cabinet, Black	$352.05	$704.10	Instructional Resource Open Lab - Lelia Salinas
					Storage cabinet needed for the storage room at Mid Valley Campus
3	1	HTVB4896 Preside 96Wx48D Boat Shaped Veneer Top Table	$1,036.82	$1,036.82	Finance & Administrative Services - Mary G Elizondo
	1	HTVT96 Preside Veneer Traditional Panel Base For 96" Table Top	$569.74	$569.74	Table will be used by VPFAS for projects and meetings
4	1	H885 Brigade Lateral File 5 Drawer w/ Posting Shelf, Charcoal	$662.47	$662.47	Finance & Administrative Services - Mary G Elizondo
					Lateral file to be used in the VPFAS Office for Filing
5	1	H38292L 30Dx66W 2L with Lock Single Ped Desk	$519.84	$519.84	DE Engineering Academy-Pecan - Kimberly Crawford
	1	H38215R 24Dx48Wz 29 1/2H 2/R with Lock Flush Return	$340.70	$340.70	Desk to be used by Dual Enrollment Academy Specialist
6	1	Labor to receive, inspect, deliver, install and remove debris	$565.00	$565.00	
		The Hon Company Total		**$6,382.57**	
Krueger International, Inc./Gateway Printing & Office (TXMAS-3-7110400)					
1	10	7D/D3066-74P-F Desk, Full Modesty Panel, 74P Edge, 30"x66"W	$397.97	$3,979.70	New Furniture - Gerardo M Rodriguez Jr
	10	7D/R2448-74P-F Desk, Return, Full Modesty Panel, 74P Edge, 24"x48"W	$289.34	$2,893.40	Desk to be used by Faculty and Staff District Wide
	10	S7P/1530WBBF File Supporting Ped Box/Box/File- 30" Nominal Depth	$290.36	$2,903.60	
	10	S7P/1524WFF File Supporting, Ped-File/File-24" Nominal Depth	$251.78	$2,517.80	
2	96	TPNAU Torsion Pedestal Base Chair, Armless	$262.95	$25,243.20	New Furniture - Gerardo M Rodriguez Jr
					Computer Chairs for Technology Campus Computer Labs
3	3	TT5NAP/S4/IT1 Torsion Tandem- 4 Seats 1 In Line No Arms - Marine Teal	$1,038.43	$3,115.29	New Furniture - Gerardo M Rodriguez Jr
	3	TT5NAP/S4/IT1 Torsion Tandem- 4 Seats 1 In Line No Arms - Special Grape	$1,038.43	$3,115.29	Seating for Technology Center Bldg. B
	1	Color Grape Set up	$250.00	$250.00	
	1	Color Marine Teal Set up	$250.00	$250.00	
4	2	TT5NAP/S4/IT1 Torsion Tandem- 4 Seats 1 In Line No Arms - Marine Teal	$1,032.49	$2,064.98	New Furniture - Gerardo M Rodriguez Jr
	2	TT5NAP/S4/IT1 Torsion Tandem- 4 Seats 1 In Line No Arms - Special Grape	$1,032.49	$2,064.98	Seating for Pecan K Testing Center Corridor
	1	Color Grape Set up	$250.00	$250.00	
	1	Color Marine Teal Set up	$250.00	$250.00	
5	40	TGNAPB Torsion on the Go Armless Chair	$239.59	$9,583.60	New Furniture - Gerardo M Rodriguez Jr
					Chairs for Pecan Bldg. H 216

SOUTH TEXAS COLLEGE
13. DISTRICT WIDE FURNITURE REQUEST
JUNE 24, 2014

#	Qty	Description	Unit Price	Extension	Requesting Department
6	3	TPNAU Torsion Pedestal Base Chair, Armless	$262.95	$788.85	Instructional Resource Open Lab - Lelia Salinas
					Chairs needed for the student group station in Pecan Bldg. T
7	1	Release Station Fusion Maple	$402.03	$402.03	Instructional Resource Open Lab - Lelia Salinas
					Station needed for student use at Pecan Campus Info Commons
8	10	RAPWAUS Rapture Guest Chair	$143.14	$1,431.40	DE Engineering Academy-Pecan - Kimberly Crawford
					Guest Chairs to be used in the High School Programs Office
9	1	Labor to receive, inspect, deliver, install and remove debris	$5,280.00	$5,280.00	
		Krueger International, Inc. Total		**$66,384.12**	
Lyon, LLC (TXMAS-3-71111050)					
1	3	Open Shelving Starter, with 6 Heavy Duty Shelves 36"Wx18"Dx84"H	$150.41	$451.23	Construction - Pecan Plaza Continuing Education and Cashiers
	4	Open Shelving Add-on, with 6 Heavy Duty Shelves 36"Wx18"Dx84"H	$122.99	$491.96	Shelving Units for Cashiers at Pecan Plaza
2	3	Open Shelving Starter, with 6 Heavy Duty Shelves 36"Wx18"Dx84"H	$150.41	$451.23	Construction - Pecan Plaza Continuing Education and Cashiers
	2	Open Shelving Add-on, with 6 Heavy Duty Shelves 36"Wx18"Dx84"H	$122.99	$245.98	Shelving Units for Continuing Education
		Lyon, LLC Total		**$1,640.40**	
VIA, Inc./Gateway Printing & Office (TXMAS-4-7113400)					
1	5	3403-26C-38A4 Riva Act2 Mid Back Upholstered Std Seat, Adjustable Arms	$284.09	$1,420.45	New Furniture - Gerardo M Rodriguez Jr
	5	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$1,635.25	Desk for the
2	3	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$981.15	Student Affairs & Enrollment Mgt - Wanda F. Garza
					Chairs to be used the VP of Student Service Office
3	5	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$1,635.25	Student Affairs - Pablo Hernandez Jr
4	1	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$327.05	Student Financial Services - Miguel Carranza
					Chair for the Administrative Assistant at Student Financial Services
5	2	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$654.10	Career Planning - Pablo Hernandez Jr
					Chairs for staff at the Counseling Department
6	2	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$654.10	Instructional Resource Open Lab - Lelia Salinas
					Staff chair needed for employees in the Open Lab at the NAH Campus
7	1	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$327.05	Instructional Resource Open Lab - Lelia Salinas
					Chairs for staff at the Open Lab at the Technology Campus

SOUTH TEXAS COLLEGE
13. DISTRICT WIDE FURNITURE REQUEST
JUNE 24, 2014

#	Qty	Description	Unit Price	Extension	Requesting Department
8	3	3405-26C-38A4 Riva Act2 High Back Upholstered Std Seat, Adjustable Arms	$327.05	$981.15	Cashiers Office - Myriam Lopez
					Chairs will be used to replace broken chairs and for new employee
10	1	Labor to receive, inspect, deliver, install and remove debris	$730.00	$730.00	
		VIA, Inc. Total		**$9,345.55**	
		FURNITURE TOTAL		**$115,521.14**	

SOUTH TEXAS COLLEGE
14. ID SYSTEM SOFTWARE UPGRADE
QUOTE NO. R0061406

NAME	Jolly Technologies
ADDRESS	203 Redwood Shores Parkway Ste 280
CITY/STATE/TX	Redwood City, CA 94065
PHONE	650-594-5955
FAX	650-989-2145
CONTACT	Jeremy Hart

#	Qty	Description	Unit Price	Extension
1	10	ID Flow Premier Edition Upgrade +Assurance Plan 1 Year	$ 900.00	$ 9,000.00
2	10	Premier Edition Silver Level Support -1 Year	$ 400.00	$ 4,000.00
TOTAL AMOUNT			$	13,000.00

SOUTH TEXAS COLLEGE
15. INTRAMURAL SPORTS EQUIPMENT AND SUPPLIES
QUOTE NO. R0062054

NAME	BSN Sports
ADDRESS	P O Box 7726
CITY/STATE/TX	Dallas, TX 75209
PHONE	800-527-7510
FAX	800-899-0149
CONTACT	Mike Hackemack

#	Qty	Description	Unit Price	Extension
1	27	Skillshot Disc Target	$ 156.39	$ 4,222.53
2	1	Disc Golf School Pack	$ 155.99	$ 155.99
3	10	Multi-Purpose Folding Goal 4x6	$ 211.59	$ 2,115.90
4	4	Spectrum 2000 Volleyball System	$ 303.59	$ 1,214.36
5	5	Beach Volleyball Boundary Markers	$ 49.19	$ 245.95
6	1	Giant Chess Set w/Mat	$ 649.99	$ 649.99
7	1	Giant Checker Set	$ 219.99	$ 219.99
8	1	Freight	$ 359.70	$ 359.70
9	24	Fox 40 Whistle	$ 5.73	$ 137.52
10	2	Whistle Lanyard Black Dozen	$ 8.19	$ 16.38
11	10	CK F88 Flags	$ 6.99	$ 69.90
12	2	100% Poly Officials Jersey MD	$ 24.59	$ 49.18
13	2	100% Poly Officials Jersey LG	$ 24.59	$ 49.18
14	2	100% Poly Officials Jersey XLG	$ 24.59	$ 49.18
15	6	Wilson GST Composite Football Official	$ 32.79	$ 196.74
16	2	Wilson GST Composite Football TDJ	$ 28.69	$ 57.38
17	2	Soccer Corner Flags 4/st	$ 49.19	$ 98.38
18	8	Select Classic White/Navy Sz 5	$ 17.99	$ 143.92
19	2	Hook/Loop White Net Straps 16" (24 each)	$ 47.99	$ 95.98
20	8	Tachikara TX5 Outdoor VB Roy/White/Gold	$ 14.75	$ 118.00
21	8	Mesh Ball Net-Kelly	$ 9.01	$ 72.08
22	6	MacGregor x1000 Composite VB-Navy	$ 27.05	$ 162.30
23	4	Wilson Evolution Basketball	$ 49.95	$ 199.80
24	2	Wilson Evolution 28.5 Basketball	$ 49.95	$ 99.90
25	3	Worth Gold Dot 12" SB-USSSA Classic M	$ 59.03	$ 177.09
26	2	Worth SBTXA Tonic Max SP Bat 34/26	$ 49.99	$ 99.98
27	2	Worth SBTXA Tonic Max SP Bat 34/28	$ 49.99	$ 99.98
28	6	Wilson A360 13" Slow Pitch Glove	$ 31.97	$ 191.82
29	2	Official Size Rubber Pitchers Plate	$ 13.93	$ 27.86
30	10	White Field Striping Paint	$ 57.99	$ 579.90
31	1	Athletic Field Striper	$ 124.99	$ 124.99
32	1	Freight	$ 257.45	$ 257.45
TOTAL AMOUNT			$	12,359.30

SOUTH TEXAS COLLEGE
16. MEDICAL STRETCHERS
QUOTE NO. R0061172

NAME	Stryker
ADDRESS	PO Box 93308
CITY/STATE/TX	Chicago, IL 60673
PHONE	830-444-1132
FAX	269-321-3541
CONTACT	Richard Gentry

#	Qty	Description	Unit Price	Extension
1	3	Prime with 5th Wheel Stretcher	$ 5,548.12	$ 16,644.36
TOTAL AMOUNT			$	16,644.36

SOUTH TEXAS COLLEGE
17. MEDICAL TRAINING EQUIPMENT-HEADWALLS
QUOTE NO. R0061016

NAME	Meadows Medical Supply
ADDRESS	P O Box 2
CITY/STATE/TX	Quogue, NY 11959
PHONE	800-645-3585
FAX	888-989-8881
CONTACT	Sean Gallagher

#	Qty	Description	Unit Price	Extension
1	3	Sim-Aire 5' Double Svc Headwall	$ 5,195.00	$ 15,585.00
2	6	Adult Oxygen Mask	$ -	$ -
3	6	Adult Oxygen Cannula	$ -	$ -
4	3	Sim-Aire Compressor Connection Hose	$ -	$ -
5	6	Vacuum Regulator	$ -	$ -
6	6	Oxygen Flowmeter	$ -	$ -
7	6	Air Flow Meter	$ -	$ -
8	6	Vacuum Slide w/ Mount	$ -	$ -
9	6	Suction Canister w/Ring Holder	$ -	$ -
10	6	Suction Connector Tubing	$ -	$ -
11	6	Yankhauer Suction Tubing	$ -	$ -
12	3	Mounting Bracket	$ -	$ -
13	6	Yankhauer Suction Handle - Individual	$ -	$ -
14	6	Suction Connector Tubing	$ -	$ -
15	3	Compressor for Headwall and Flatwall	$ -	$ -
16	3	Mobile Stand for Sim Aire	$ 649.00	$ 1,947.00
17	1	Shipping	$ 395.00	$ 395.00
TOTAL AMOUNT			$	17,927.00

SOUTH TEXAS COLLEGE
18. MEDICAL TRAINING EQUIPMENT-MANNEQUINS
QUOTE NO. R0061178

NAME	Laerdal Medical Corporation
ADDRESS	167 Myers Corners Road
CITY/STATE/TX	Wappingers Falls, NY 12590
PHONE	877-523-7325
FAX	800-227-1143
CONTACT	Sherri Brister

#	Qty	Description	Unit Price	Extension
1	1	SimMan Essential Complete	$ 40,950.00	$ 40,950.00
2	1	AiO Simulated PT Monitor + SPS2 Probe for SimMan 3G/Essential	$ 3,035.00	$ 3,035.00
3	1	SimNewB Simulator Manikin Only	$ 13,750.00	$ 13,750.00
4	1	SimPad System	$ 3,780.00	$ 3,780.00
5	1	SimPad Patient Monitor Software License	$ 1,040.00	$ 1,040.00
6	1	Compressor, SimMan and SimBaby	$ 2,200.00	$ 2,200.00
7	1	Clinical Accessory Kit, SimNewB	$ -	$ -
8	1	Shipping	$ 464.19	$ 464.19
TOTAL AMOUNT			$	65,219.19

SOUTH TEXAS COLLEGE
19. MICROSCOPES AND CAMERAS
QUOTE NO. R0061480

NAME	North Central Instruments
ADDRESS	3700 Annapolis Lane
CITY/STATE/TX	Plymouth, MN 55447
PHONE	713-897-1968
FAX	763-559-7372
CONTACT	Walker Agnew

#	Qty	Description	Unit Price	Extension
1	8	DM 500 Brightfield Plan Standard Outfit with Pointer	$ 1,246.20	$ 9,969.60
2	8	Leica ICC50 HD Microscope Camera with Software	$ 1,407.98	$ 11,263.84
3	18	US Power Cord Fits the Cord Wrap of DM500, DM750, DM750P, DM750M stands	$ 13.95	$ 251.10
4	8	Leica Application Suite: LAS Core-Package	$ 5.00	$ 40.00
5	10	Leica DM300 Microscope for Secondary Level Courses Equipped	$ 938.37	$ 9,383.70
TOTAL AMOUNT			$	30,908.24

SOUTH TEXAS COLLEGE
20. MOBILE ULTRASOUND SYSTEMS
QUOTE NO. R0061220

NAME	GE Healthcare
ADDRESS	9900 W Innovation
CITY/STATE/TX	Wauwatosa, WI
PHONE	262-290-1968
FAX	262-364-2437
CONTACT	Monika Narayen

#	Qty	Description	Unit Price	Extension
1	2	LOGIQ S7 Expert Demo Ultrasound System Includes: Convex Transducer, Micro-Convex Intracavitary Transducer, Linear Transducer, Matrix Linear Array Transducer, and Demo Equipment	$ 54,000.00	$ 108,000.00
TOTAL AMOUNT			$	108,000.00

SOUTH TEXAS COLLEGE
21. NETWORK SWITCH

NAME	Insight Public Sector
ADDRESS	6820 South Harl Avenue
CITY/STATE/TX	Tempe, AZ 85283
LOCAL ADDRESS	2712 N McColl Rd McAllen, TX
PHONE	956-465-8080
FAX	512-691-9480
CONTACT	Darak Weaver

#	Qty	Description	Unit Price	Extension
1	1	Cisco Catalyst 3850 48 Port Full PoE IP Base	$ 7,630.00	$ 7,630.00
2	1	Smartnet 8x5xnbd Cisco Catalyst 3850 48 Port Full PoE IP	$ 630.00	$ 630.00
3	2	North America AC Tyoe A Power Cable	$ -	$ -
4	1	1100W AC Config 1 Secondary Power Supply	$ 817.50	$ 817.50
5	1	Cisco Catalyst 3850 2X10GE Network Module	$ 1,362.50	$ 1,362.50
6	1	CAT3850 Universal	$ -	$ -
7	1	50CM Type 1 Stacking Cable	$ -	$ -
8	1	Catalyst 3750X Stack Power Cable 30 CM	$ -	$ -
9	1	1100W AC Config 1 Power Supply	$ -	$ -
TOTAL AMOUNT			$	10,440.00

SOUTH TEXAS COLLEGE
22. ONLINE TUTORING PLATFORM
QUOTE NO. R0061264

NAME	AskOnline, Inc.
ADDRESS	25 Briantree Hill Office Park
CITY/STATE/TX	Braintree, MA 02184
PHONE	617-395-7796
FAX	978-470-8732
CONTACT	Susan Wasser

#	Qty	Description	Unit Price	Extension
1	1	Synchronous and Asynchronous Hosted Platform-Multi-Subject Online Tutoring Platform Period: 7/1/14 - 6/30/15	$ 14,500.00	$ 14,500.00
TOTAL AMOUNT			$	14,500.00

SOUTH TEXAS COLLEGE
23. TRAINING SERVICES
QUOTE NO. R0061920

NAME	FESTO Corporation
ADDRESS	395 Moreland Rod
CITY/STATE/TX	Hauppauge, NY 11788
PHONE	800-993-3786
FAX	800-963-3786
CONTACT	Octavio Riojas

#	Qty	Description	Unit Price	Extension
1	10	Modern Industrial Pneumatics On-Site Training - 12 days	$ 1,500.00	$ 15,000.00
2	9	Electricity for Non-Electrical Industrial Staff 1 On-Site Training - 9 days	$ 1,500.00	$ 13,500.00
3	5	Siemens & Allen-Bradley Programmable Logic Controllers Programming On-Site Training Seminar - 4 days	$ 1,500.00	$ 7,500.00
4	3	Fundamentals of Robotics On-Site Training Seminar - 3 days	$ 1,500.00	$ 4,500.00
TOTAL AMOUNT			$	40,500.00

SOUTH TEXAS COLLEGE
24. WEB SECURITY PROFESSIONAL SERVICES

NAME	Dell Marketing, LP.
ADDRESS	P O Box 676021
CITY/STATE/TX	Dallas, TX 75267
PHONE	404-327-6339
FAX	404-433-9527
CONTACT	Mike Vedda

#	Qty	Description	Unit Price	Extension
1	1	Managed Web Application Firewall Period: 7/1/14 - 6/30/15	$ 15,977.00	$ 15,977.00
2	1	Set Up: Managed Web Application Firewall	$ 3,195.00	$ 3,195.00
3	1	Dell SecureWorks Appliance Subscription: Counter Threat Appliance: A100 Period: 7/1/14 - 6/30/15	$ 1,495.00	$ 1,495.00
4	1	MSS Enterprise Activation and Installation	$ 600.00	$ 600.00
5	1	Shipping and Handling	$ -	$ -
6	1	MSS Integration Plus: SMB SmartStart: Onsite: 5 Days	$ 9,995.00	$ 9,995.00
TOTAL AMOUNT			$	31,262.00

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 20, 2014

Gulf Coast Paper, Co.
Attn: Mr. Jorge A. Guerra
635 Billy Mitchell Blvd.
Brownsville, TX 78521

Dear Mr. Guerra:

On July 24, 2012, South Texas College awarded a contract to Gulf Coast Paper, Co. for Custodial Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from August 18, 2014 through August 17, 2015.

In accordance with your company's proposal submitted in response to our competitive solicitation, your company is permitted a 5% increase in prices for the renewal term.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through August 17, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Jorge A Guerra

Date: 5-23-2014

STC
South Texas College

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

P.O. Box 9701
McAllen, TX 78502-9701

(956) 872-4681
Fax (956) 872-4688

May 20, 2014

Interboro Packaging Corporation
Attn: Mr. Abraham Jeremias
114 Bracken Rd
Montgomery, NY 12549

Dear Mr. Jeremias:

On July 24, 2012, South Texas College awarded a contract to Interboro Packaging Corporation for Custodial Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from August 18, 2014 through August 17, 2015.

In accordance with your company's proposal submitted in response to our competitive solicitation, your company is permitted a 15% increase in prices for the renewal term.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through August 17, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Abraham Jeremias

Date: 5/20/14

Interboro will renew with a 15% increase!

Thank you for the opportunity.

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 20, 2014

Rio Paper & Supply, L.L.C.
Attn: Mr. Jesus A. Sanchez
1800 Mozelle
Pharr, TX 78577

Dear Mr. Sanchez:

On July 24, 2012, South Texas College awarded a contract to Rio Paper & Supply, L.L.C. for Custodial Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from August 18, 2014 through August 17, 2015.

In accordance with your company's proposal submitted in response to our competitive solicitation, your company is permitted a 4-8% increase in prices for the renewal term.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through August 17, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Jesus A. Sanchez

Date: 5/23/14

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 22, 2014

Yanitor Paper and Supplies, LLC.
Attn: Mr. Carlos Franco
1860 N International Blvd Ste 2
Hidalgo, TX 78557

Dear Mr. Franco:

On July 24, 2012, South Texas College awarded a contract to Yanitor Paper and Supplies, LLC. for Custodial Supplies. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the second year of the contract and would like to renew for an additional one-year period. The last renewal period will be from August 18, 2014 through August 17, 2015.

In accordance with your company's proposal submitted in response to our competitive solicitation, your company is permitted a 5% increase in prices for the renewal term.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through August 17, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: CARLOS FRANCO

Date: 05/23/2014

SOUTH TEXAS COLLEGE
26. ELEVATOR MAINTENANCE AGREEMENT

NAME	Otis Elevator Equipment & Services
ADDRESS	One Farm Springs Rd
CITY/STATE/TX	Farmington, CT 06032
PHONE	956-618-3258
LOCAL ADDRESS	200 N McColl Rd McAllen, TX

#	Qty	Description	Unit Price	Extension
1	1	Elevator Maintenance Service Period: 9/1/14 - 8/31/15	$ 50,000.00	$ 50,000.00
TOTAL AMOUNT			$	50,000.00

SOUTH TEXAS COLLEGE
27. INSTITUTIONAL MEMBERSHIP-CCCSE
QUOTE NO. R0060557

NAME	The University of Texas at Austin
ADDRESS	3316 Grandview St
CITY/STATE/TX	Austin, TX 78705
PHONE	512-471-6807
FAX	512-471-4209

#	Qty	Description	Unit Price	Extension
1	1	SENSE Membership 2014 Period: 1/1/14 - 12/31/14	$ 11,000.00	$ 11,000.00
2	1	SENSE Special Focus Module 2014	$ 500.00	$ 500.00
TOTAL AMOUNT			$	11,500.00

SOUTH TEXAS COLLEGE
28. INSTITUTIONAL MEMBERSHIP-SACS
QUOTE NO. R0061820

NAME	Southern Association of Colleges and Schools
ADDRESS	1866 Southern Ln
CITY/STATE/TX	Decatur, GA 30033
PHONE	404-679-4500
FAX	404-679-4550
CONTACT	Millie McPherson

#	Qty	Description	Unit Price	Extension
1	1	SACS FY 2014-2015 Membership Dues Period: 7/1/14 - 6/30/15	$ 10,442.00	$ 10,442.00
TOTAL AMOUNT			$	10,442.00

SOUTH TEXAS COLLEGE
29. INSTITUTIONAL PARTICIPATION FEE
QUOTE NO. R0061631

NAME			Achieving the Dream, Inc./Manpower Development Corporation (MDC)	
ADDRESS			8403 Colesville Rd Ste 450	
CITY/STATE/TX			Silver Spring, MD 20910	
PHONE			240-450-3829	
CONTACT			Debbie Werden	
#	**Qty**	**Description**	**Unit Price**	**Extension**
1	1	2014-2015 Participation in Achieving the Dream Includes: -Coaching Services (1 visit) -Data Coaching Services (1 visit) -ATD Database and Research -DREAM 2015 (2 Registrations)	$ 10,000.00	$ 10,000.00
TOTAL AMOUNT			$ 10,000.00	

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 5, 2014

EBSCO Industries, Inc.
Attn: Mr. Gary Balentine
10 Estes Street
Ipswich, MA 01938

Dear Mr. Balentine:

On May 28, 2013, South Texas College awarded a contract to EBSCO Industries, Inc. for a Library Discovery System. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from July 1, 2014 through June 30, 2015.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Becky Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through June 30, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Gary C. Balentine

Date: 5-8-14

SOUTH TEXAS COLLEGE
31. MAINTENANCE MANAGEMENT SYSTEM

NAME	SchoolDude.com
ADDRESS	11000 Regency Parkway
CITY/STATE/TX	Cary, NC 27518
PHONE	877-839-3833
FAX	512-250-5206
CONTACT	Andy Townsend

#	Qty	Description	Unit Price	Extension
1	1	Facilities Management Software Period: 9/1/14 - 8/31/15	$ 24,000.00	$ 24,000.00
TOTAL AMOUNT			$	24,000.00

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 20, 2014

Alamo Iron Works
Attn: Robert N. Garcia
2771 Robindale Rd
Brownsville, TX 78526

Dear Mr. Garcia:

On May 28, 2013, South Texas College awarded a contract to Alamo Iron Works for Metal Products for Welding Programs. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from May 29, 2014 through May 28, 2015.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through May 28, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: Robert N. Garcia

Date: 06-06-14

STC
South Texas College

P.O. Box 9701
McAllen, TX 78502-9701

Purchasing Department
3200 W. Pecan Blvd. • McAllen, TX 78501

(956) 872-4681
Fax (956) 872-4688

May 20, 2014

Rio Grande Steel, Ltd.
Attn: Mr. Gene Espinoza
P O Box 5178
McAllen, TX 78502

Dear Mr. Espinoza:

On May 28, 2013, South Texas College awarded a contract to Rio Grande Steel, Ltd. for Metal Products for Welding Programs. The award allowed for two one-year renewal options on the contract if the terms and conditions remain the same. We are currently in the last few months of the first year of the contract and would like to renew for an additional one-year period. The first renewal period will be from May 29, 2014 through May 28, 2015.

We are requesting that you respond to us in writing if this would be acceptable to your company. For your convenience, we are providing a place for your signature approval at the bottom of the letter. If in acceptance of this extension, you may sign where indicated. The letter may be return via fax at (956) 872-4688 or email to Becky Cavazos at beckyc@southtexascollege.edu.

Sincerely,

Rebecca R. Cavazos

Rebecca R. Cavazos
Director of Purchasing

Renewal of contract accepted through May 28, 2015 with no change in terms and conditions as per the South Texas College bid previously submitted.

Authorized Signature: _____

Name Printed: GENE ESPINOZA

Date: 5-21-14

SOUTH TEXAS COLLEGE
33. STAFF UNIFORMS AND SERVICES

NAME	Unifirst Corporation
ADDRESS	3067 E Commerce
CITY/STATE/TX	San Antonio, TX
LOCAL ADDRESS	515 E Beach Ave McAllen, TX
PHONE	956-532-8583
FAX	956-686-0538
CONTACT	Alberto Moreno

#	Qty	Description	Unit Price	Extension
1	1	Uniforms and Services 90 Employees at $4.38 per week Period: 7/1/14 - 6/30/15 27-Maintenace 63-Custodians	$ 20,500.00	$ 20,500.00
TOTAL AMOUNT			$	20,500.00

Review and Recommend Action to Eliminate Letters of Appointment for Professional–Technical Support Personnel

Approval to eliminate letters of appointment for professional-technical support personnel will be requested at the June 26, 2014 Board meeting.

According to current Board Policy 4115, Personnel Appointments, employees whose positions fall within the Executive, Administrative, Faculty, or Professional/Technical Support job classifications, with the exception of the College President, are employed on a one (1) year or less employment contract basis with no expectation of continued employment or property rights beyond the length of appointment.

Employees in the above mentioned categories receive Letters of Appointments issued by the Office of Human Resources which are signed by the College President. The employee is expected to sign, date, and return the Letter of Appointment to the Office of Human Resources by the stated deadline. Failure to return a signed letter is considered a rejection of the offer. The Letters of Appointment are issued to employees in the summer months prior to the beginning of the Fall semester.

The Letters of Appointment include the offer of appointment and the employee's salary, benefits, and compensation package totals for the upcoming fiscal year and indicate the terms of employment.

In addition, according to Policy 4922, Termination of Employment, Executive, Administrative, and Professional/Technical Support Staff are required to submit a request for release from their letter of appointment at least one month prior to the requested release date, or as stipulated by the immediate supervisor. Faculty involved in student instruction are expected to continue employment for the duration specified in their contract.

Classified, Direct Wage, Student, Adjunct Faculty, and Temporary Full-Time Faculty, are considered non-contractual, at-will employees and do not receive Letters of Appointment. Classified employees are expected to give a minimum of two weeks notice. Adjunct Faculty and Temporary Full-Time Faculty are expected to continue employment for the duration specified in their assignments.

The College is recommending elimination of Letters of Appointment to employees in the Professional/Technical Support job classification. This change would remove the College's expectation of an annual appointment for employees in the Professional/Technical Support job classification. There are approximately 346 employees in this classification.

Evergreen Solutions, the College's compensation study consulting firm, is proposing to recommend that employees in the Professional/Technical Support job classification not receive Letters of Appointment since this is normally the practice at other Texas Community Colleges.

The College contacted other community colleges in Texas to inquire about issuance of Letters of Appointment practices. Twenty-two (22) of the thirty-two (32) colleges contacted

do not issue Letters of Appointment to employees in the Professional/Technical Support job classification.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, the elimination of letters of appointment for professional-technical personnel as presented.

Review and Recommend Action to Revise Policy #4115: Personnel Appointments

Approval to revise Policy #4115: Personnel Appointments will be requested at the June 26, 2014 Board meeting.

Request for the revision to the policy is necessary for the following reasons:

- To clarify that the letter of appointment issued to Executive, Administrators, or Faculty job classifications must be electronically or manually signed by the President and respective employee and returned to the Office of Human Resources by the stated deadline.

- To discontinue the issuance of employment contracts (Letter of Appointments) to employees in the Professional/Technical Support job classification.

The revised policy follows in the packet for the Committee's information and review. The additions to the policy are highlighted in yellow and the deletions are designated with a strikeout.

The revised policy has been reviewed by staff, the President's Cabinet, Coordinated Operations Council, President's Administrative Staff, and by South Texas College's legal counsel.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, Policy #4115: Personnel Appointments as presented and which supersedes any previously adopted Board policy.

MANUAL OF POLICY

Title	**Personnel Appointments**	**4115**
Legal Authority	**Approval of Board of Trustees**	**Page 1 of 2**
Date Approved by Board	**Board Minute Order dated November 9, 1995** **As Amended by Minute Order dated April 8, 1998** **As Amended by Board Minute Order dated December 20, 2001** **As Amended by Board Minute Order dated May 15, 2003** ***As Amended by Board Minute Order dated June 26, 2014***	

The President of the College or the President's designee(s) is (are) authorized to employ, set the terms of employment, terminate, suspend, and otherwise make personnel decisions concerning personnel for Board approved Staffing Plan and temporary positions. No employee of the College other than the President has any authority to make oral or written representations or agreements with any employee for employment for any specified length of time or for employee benefits.

Employees whose positions fall within the Executive, Administrative, or Faculty~~, or Professional/Technical Support~~ job classifications, with the exception of the College President, are employed on a one (1) year or less employment contract basis with no expectation of continued employment or property rights beyond the length of appointment. *The letter of appointment must be electronically or manually signed by the President and by the respective employee and returned to the Office of Human Resources by stated deadline.*

Adjunct faculty are employed on an as needed basis for a semester with no expectation of continued employment or property rights beyond the semester ~~appointment~~ assignment.

Temporary full-time *and dual enrollment* faculty are employed on an as needed basis for a semester or one (1) year with no expectation of continued employment or property rights beyond the ~~semester appointment~~ *assignment*.

Grant funded employees are employed on an as needed basis for a one (1) year or less with no expectation of continued employment or property rights beyond the *assignment*, letter of appointment or timeline of the grant.

All employees whose positions fall within the *Professional/Technical Support*, Classified, *Direct Wage or Student* job classifications are employed on a non-contractual, at-will basis. ~~, and any form authorizing employment of personnel will acknowledge the non- contractual, at-will nature of the position. These employees have no property rights in their employment.~~

~~Student employees are employed on a direct wage basis and as needed and have no property rights in their employment.~~

Any of the above-referenced employees may be regular or temporary employees. A regular employee is an employee whose position is included in the Staffing Plan adopted by the Board of Trustees in conjunction with the College's fiscal year budget. A temporary employee is an employee whose position is not included in the Staffing Plan but is otherwise provided for in the budget or with grant provisions.

~~Strikethrough denotes deletion~~
Italics denote addition

Title	**Personnel Appointments**	**4115**
Legal Authority	**Approval of Board of Trustees**	**Page 2 of 2**
Date Approved by Board	**Board Minute Order dated November 9, 1995** **As Amended by Minute Order dated April 8, 1998** **As Amended by Board Minute Order dated December 20, 2001** **As Amended by Board Minute Order dated May 15, 2003** ***As Amended by Board Minute Order dated June 26, 2014***	

All new hires are considered to be officially employed after they have completed the required hiring documents. Each individual shall report to the *Office of* Human Resources ~~Department~~, provide the necessary documents required by the Immigration Naturalization Service, present his/her social security document for the College payroll system and complete all other new hire paperwork. When the orientation process is concluded, an Authorization to Work form will be given to the new employee ~~which allows~~ *authorizing* him/her to report to their respective Department and Supervisor.

~~Strikethrough denotes deletion~~
Italics denote addition

Review and Recommend Action to Revise Policy #4311: Personal Leave

Approval to revise Policy #4311 Personal Leave will be requested at the June 26, 2014 Board meeting.

Request for the revision to the policy is necessary for the following reasons:

- To increase the number of personal leave days for faculty from one to two per year.

  ⇒ Faculty do not accrue vacation leave and therefore use personal leave, per Policy #4311, to take care of essential personal business which may only be accomplished during their instructional schedule.

  ⇒ A second day would allow faculty to schedule important personal appointments.

  ⇒ This personal leave would be deducted from the faculty member's accumulated sick leave.

The revised policy follows in the packet for the Committee's information and review. The additions to the policy are highlighted in yellow and the deletions are designated with a strikeout.

The revised policy has been reviewed by staff, the President's Cabinet, Coordinated Operations Council, President's Administrative Staff, and by South Texas College's legal counsel.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, Policy #4311 Personal Leave as presented and which supersedes any previously adopted Board policy.

MANUAL OF POLICY

Title	**Personal Leave**	**4311**
Legal Authority	**Approval of the Board of Trustees**	
Date Approved by Board	**Board Minute Order dated November 9, 1995** **As Amended by Minute Order dated June 13, 1996** **As Amended by Minute Order dated September 15, 2003** ***As Amended by Board Minute Order dated June 26, 2013***	

Employees may use up to a maximum of 3 days of accrued sick leave during any fiscal year as personal leave to be used for funerals not covered by bereavement leave, religious observances not on the approved College Calendar, or for sick leave for persons outside the immediate family. ~~Provided however,~~ ~~f~~ *F*ull-time faculty who do not accrue vacation leave may use ~~one~~ two of such personal leave days to conduct essential personal business *which may only be accomplished during their instructional schedule.* ~~which cannot be accomplished at times outside the instructional schedule.~~

~~This p~~ Personal leave is deducted from the employee's accumulated sick leave.

All personal leave must be approved by the employee's supervisor and the supervising Dean in advance, and the proper forms forwarded to the Office of Human Resources.

~~Strikethrough denotes deletion~~
Italics denote addition

Review and Recommend Action to Revise Policy #4922:
Termination of Employment

Approval to revise Policy #4922: Termination of Employment will be requested at the June 26, 2014 Board meeting.

Request for the revision to the policy is necessary for the following reasons:

- To change the title of the Policy from Termination of Employment to Separation of Employment and Re-Employment

- To clarify the expectation of Executive and Administrative staff to continue employment for duration of letter of appointment

- To clarify the expectation of Executive and Administrative staff to provide, prior to the end of the appointment period, a written notice of separation of employment no later than the 45th day prior to the last effective date of appointment

- To clarify the expectation of Executive and Administrative staff to submit advance written notice requesting to be released from the appointment due to an extenuating situation, which must be approved by appropriate supervisor(s), Office of Human Resources, and the President

- To clarify that employees planning to retire with the College must provide advance written notice of at least forty-five (45) days

- To clarify the adequate amount of notice of separation expected of Professional/Technical support staff (30 days or not less than 15 days if approved) and classified staff (15 days) to be considered in good standing

The revised policy follows in the packet for the Committee's information and review. The additions to the policy are highlighted in yellow and the deletions are designated with a strikeout.

The revised policy has been reviewed by staff, the President's Cabinet, Coordinated Operations Council, President's Administrative Staff, and by South Texas College's legal counsel.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, Policy #4922: Termination of Employment as presented and which supersedes any previously adopted Board policy.

MANUAL OF POLICY

Title	**~~Termination~~ *Separation* of Employment and *Re-Employment***	**4922**
Legal Authority	**Approval of the Board of Trustees**	**Page 1 of 2**
Date Approved by Board	**Board Minute Order dated November 9, 1995** **As Amended by Board Minute Order dated October 9, 1997** **As Amended by Board Minute Order dated December 20, 2001** ***As Amended by Board Minute Order dated June 26, 2014***	

Separation of Employment

Employees *voluntarily separating from* ~~terminating~~ employment *with the College* are expected to give ~~adequate~~ *advance written* notice to their supervisor and the Office of Human Resources to allow for an orderly transition of work activities. Vacation dates ~~are~~ *shall* not ~~to~~ be included as part of the required *advance* notice.

Executive and Administrative staff are required to continue employment for the duration specified in their letter of appointment.

~~Executive, Administrative, and Professional/Technical Support shall submit a request for release from their letter of appointment at least one month prior to the requested release date or as stipulated by the immediate supervisor. The President, in consultation with the appropriate supervisor, must approve the release from the appointment.~~

To remain in good standing at the end of the appointment period, an Executive and Administrative staff member employed under a Letter of Appointment, shall be required to submit a written notice of separation of employment with the Office of Human Resources and the appropriate supervisor not later than the 45th day before the last effective date of appointment.

~~Faculty involved in student instruction are expected to continue employment for the duration specified in their contract. Extenuating circumstances may be considered for release of appointment at the end of the Fall semester.~~

Executive and Administrative staff may submit advance written notice requesting to be released from their appointment due to an extenuating situation. Approval of release of appointment due to extenuating circumstances must be obtained from the appropriate supervisor(s), the Office of Human Resources, and the President.

**** Faculty should reference Policy 4118: Provision of Faculty Letter of Appointment***

~~Strikethrough denotes deletion~~
Italics denote addition

Professional/Technical Support employees are expected to provide advance written notice of at least thirty (30) days prior to the effective date of separation. A reduced minimum notice of not less than fifteen (15) days may be approved by the immediate supervisor and appropriate financial manager.

Classified and part time non-exempt employees are expected to provide notice of at least fifteen (15) days prior to the effective date of separation.

~~Classified employees are expected to give a minimum of two week notice~~.

Employees planning to retire with the College must provide advance written notice of at least forty-five (45) days.

Re-Employment

Employees failing to comply with the provision of ~~adequate~~ *appropriate advance written* notice *as stated above* and/or who fail to be approved for release from their appointment ~~will not be eligible for re-hire~~ *will not be eligible for re-employment with the College*.

On the last day of work, an employee shall complete *the exiting* ~~campus~~ clearance procedures through the Office of Human Resources*.* ~~and make arrangements for the disbursement of a final paycheck~~.

~~Strikethrough denotes deletion~~
Italics denote addition

Discussion and Action on Proposal for Vending Services – Beverages

Approval to award a contract for vending services – beverages to Pepsico Food Service (Plano, TX) for a five (5) year period of August 1, 2014 through July 31, 2019 for all STC locations will be requested at the June 26, 2014 Board meeting.

Proposals were solicited and received on Thursday, May 29, 2014. Proposal documents were advertised and sent to two (2) vendors and two (2) responses were received, reviewed, and evaluated by the Director of Operations and Purchasing Department.

The vendors provided the following offers:

Commission for 3 Years		
Vendor	**Coca-Cola Refreshments**	**Pepsico Food Service**
Commission Rates	35% Sparkling Beverages & Water 30% PowerAde/Vitamin Water/Monster Drinks/Juices	43% Carb/Non Carb/Water 30% Enhanced Water, Isotonic, Juice, Energy Drinks
Vendor Projected Cases - Sales	14,500	11,000
Projected Commission	$513,408.00	$423,100.00
Discretionary Funding	$105,000.00	$105,000.00
Product Donation	$3,000.00	$5,712.00
Scholarship Support		$45,000.00
Total	$621,408.00	$578,812.00

Commission for 5 Years		
Vendor	**Coca-Cola Refreshments**	**Pepsico Food Service**
Commission Rates	40% Sparkling Beverages & Water 25% PowerAde/Vitamin Water/Monster Drinks/Juices	43% Carb/Non Carb/Water 30% Enhanced Water, Isotonic, Juice, Energy Drinks
Vendor Projected Cases - Sales	14,500	11,000
Projected Commission	$1,006,983.00	$715,900.00
Discretionary Funding	$187,500.00	$185,000.00
Product Donation	$5,000.00	$9,520.00
Scholarship Support		$75,000.00
Total	$1,199,483.00	$985,420.00

Commission for 7 Years		
Vendor	**Coca-Cola Refreshments**	**Pepsico Food Service**
Commission Rates	43% Sparkling Beverages & Water 25% PowerAde/Vitamin Water/Monster Drinks/Juices	43% Carb/Non Carb/Water 30% Enhanced Water, Isotonic, Juice, Energy Drinks
Vendor Projected Cases - Sales	14,500	11,000
Projected Commission	$1,460,191.00	$1,014,900.00
Discretionary Funding	$245,000.00	$275,000.00
Product Donation	$7,000.00	$13,328.00
Scholarship Support		$105,000.00
Total	$1,712,191.00	$1,408,228.00

Commission for 10 Years		
Vendor	**Coca-Cola Refreshments**	**Pepsico Food Service**
Commission Rates	43% Sparkling Beverages & Water 25% PowerAde/Vitamin Water/Monster Drinks/Juices	43% Carb/Non Carb/Water 30% Enhanced Water, Isotonic, Juice, Energy Drinks
Vendor Projected Cases – Sales	14,500	11,000
Projected Commission	$2,105,692.00	$1,463,400.00
Discretionary Funding	$400,000.00	$425,000.00
Product Donation	$10,000.00	$19,040.00
Scholarship Support		$150,000.00
Total	$2,515,692.00	$2,057,440.00

A summary of the projected vending services commissions of each vendor based on annual sales of 11,000 cases follows in the packet for your information and review.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, to award the contract for vending services – beverages to Pepsico Food Service (Plano, TX) for a five (5) year period of August 1, 2014 through July 31, 2019 for all STC locations as presented.

Projected Vending Services Commission
Based on 11,000 cases sold annually

Vendor Commissions Rates		
Coca-Cola Refreshments		**Pepsico Food Service**
43% Sparkling Beverages & Water 25% PowerAde/Vitamin Water/Monster Drinks/Juices		43% Carb/Non Carb/Water 30% Enhanced Water, Isotonic, Juice, Energy Drinks

Vendor Commissions Amount

	Coca-Cola Refreshments	Pepsico Food Service	Coca-Cola Refreshments	Pepsico Food Service	Coca-Cola Refreshments	Pepsico Food Service	Coca-Cola Refreshments	Pepsico Food Service
Number of Years	**3 years**		**5 years**		**7 years**		**10 years**	
Projected Commission	$ 439,560	$ 496,584	$ 739,200	$ 827,640	$ 1,084,776	$ 1,158,696	$ 1,549,680	$ 1,655,280
Other Funding *	$ 108,000	$ 155,712	$ 192,500	$ 269,520	$ 252,000	$ 393,328	$ 410,000	$ 594,040
Total	**$ 547,560**	**$ 652,296**	**$ 931,700**	**$ 1,097,160**	**$ 1,336,776**	**$ 1,552,024**	**$ 1,959,680**	**$ 2,249,320**

* Other funding includes Discretionary Funding, Product Donation, and Scholarship Support

SOUTH TEXAS COLLEGE
VENDING SERVICES - BEVERAGES SUMMARY
PROJECT NO. 13-14-1060

Vendor	Coca-Cola Refreshments	Pepsico Food Service
Address	2400 W Expway 83	5340 Legacy Dr Ste 100
City/State	McAllen, TX 78501	Plano, TX 75024
Phone	956-686-8827	469-298-7636
Fax	214-904-5410	469-298-7968
Contact	Jane Grout	Michael G. McGraw
Number of Years in Business	128	50+
Type of Operation	Corporation	Corporation
Number of Employees Company Wide	70,000	250,000
Historical Data	11,000 cases are sold annually	11,000 cases are sold annually
Product Donation	Product Donation $1,000 per year	Product Donation $1,904 per year
Scholarship Support	None	$15,000/YR
Product Pricing	Carbonated/Non-Carbonated Soft Drink - $1.00-$1.50 Water - $1.50 Enhanced Water, Gatorade, Juice and Energy Drinks - $1.50-$2.50	Sparkling Beverages - $1.50 Water - $1.50 Vitamin Water, PowerAde, Juices and Energy Drinks - $1.75-$2.50 Year 5 - Price increase of $.25 in Yrs 4-5 Year 7 - Price increase of $.25 in Yrs 3-7 Year 10 - Price increase of $.25 in Yrs 8 and $.50 in Yrs 9-10
Discretionary Funding	3-Year: $35,000/YR 5-Year - $37,500/YR 7-Year - $35,000/YR 10-Year - $40,000/YR	3-Year: $35,000/YR 5-Year: Years 1-3: $35,000/YR and Years 4-5: $40,000/YR 7-Year: Years 1-3: $35,000/YR, Years 4-5: $40,000/YR and Years 6-7: $45,000/YR 10-Year: Years 1-3: $35,000/YR, Years 4-5: $40,000/YR, Years 6-7: $45,000/YR and Years 8-10: $50,000/YR
Projected Commission	3-Year: $513,408 projected commission Annual Projected Commission - $171,136 5-Year: $1,006,983 projected commission Annual Projected Commission - Years 1-3: $188,993 and Years 4-5: $220,002 7-Year: $1,460,191 projected commission Annual Projected Commission - Years 1-2: $201,698, and Years 3-7: $211,359 10 Year: $2,105,692 projected commission Annual Projected Commission - Years 1-2: $201,698, Years 3-8: $211,359 and Years 9-10: $217,071 Based on sales of 14,500 cases	3-Year: $423,100 projected commission Annual Projected Commission - Year 1: $136,500 and Years 2-3: $143,300 5-Year: $715,900 projected commission Annual Projected Commission - Year 1: $136,500, Years 2-4: $143,300 and Year 5: $149,500 7-Year: $1,014,900 projected commission Annual Projected Commission - Year 1: $136,500, Years 2-4: $143,300, and Years 5-7: $149,500 10 Year: $1,463,400 projected commission Annual Projected Commission - Year 1: $136,500, Years 2-4: $143,300, and Years 5-10: $149,500 Based on sales of and average of 11,000 cases
TOTAL EVALUATION POINTS	90	93
RANKING	2	1

SOUTH TEXAS COLLEGE
VENDING SERVICES - BEVERAGES
PROJECT NO. 13-14-1060
EVALUATION FORM

VENDOR		Coca-Cola Refreshments		Pepsico Food Service	
ADDRESS		2400 W Expway 83		5340 Legacy Dr Ste 100	
CITY/STATE		McAllen, TX 78501		Plano, TX 75024	
PHONE/FAX		956-686-8827		469-298-7636	
FAX		214-904-5410		469-298-7968	
CONTACT		Jane Grout		Michael G. McGraw	
1	The vendor's financial proposal (including commission, any fixed periodic payment and vending price). (up to 45 points)	42	42	45	45
		42		45	
		42		45	
2	The vendor's experience and reputation. (up to 15 points)	14	14	14	14
		14		14	
		14		14	
3	The quality and variety of product offered by the vendor. (up to 15 points)	14	14	14	14
		14		14	
		14		14	
4	The vendor's policy in handling customer service complaints/issues. (up to 11 points)	9	9	9	9
		10		9	
		9		10	
5	The contractual terms which would govern the relationship between the College and the vendor. (up to 10 points)	9	9	9	9
		9		8	
		9		9	
6	The vendor's past relationship with the College. (up to 3 points)	2	2	2	2
		2		2	
		2		2	
7	The impact on the ability of the College to comply with laws relating to historically underutilized businesses. (up to 1 point)	0	0	0	0
		0		0	
		0		0	
TOTAL EVALUATION POINTS		90		93	
RANKING		2		1	

Discussion and Action as Necessary on Proposed Salary Increases and Adjustments to Faculty Pay Plan for FY 2014-2015

Approval of proposed salary increases and adjustments to Faculty Pay Plan for FY 2014-2015 will be requested at the June 26, 2014 Board meeting.

The College has a Faculty Salary Schedule that includes steps based on degree attainment and years of service with the College.

The approved Faculty Salary Plan for FY 2013-2014 moved the Faculty one step. In keeping with the College's commitment to retain and recruit qualified Faculty, an average of 3 percent salary increase was approved by the Board for FY 2013-2014 at a total cost of approximately $844,187.

The proposed Faculty Salary Pay Plan for FY 2014-2015 is based on an average increase of 3% and is proposed as follows:

- The base for a master's degree is increased from $39,808 to $40,644 or by an additional $836.00 which is approximately a 2% base increase from FY 2013-2014. The proposed FY 2014-2015 pay plan also includes a move of one step at an average increase of 1%.

- The proposed plan for FY 2014-2015, adds four additional steps, from 26 years of service to 30, to the Faculty Salary Plan for faculty with educational attainment levels of master's, master's +30, and doctorate degrees. These steps would allow Faculty at the maximum step for years of service to be compensated for additional years of experience in FY 2014-2015 and in the next three years. Each step is approximately a one (1%) increase in pay at these levels.

In order to encourage professional growth and achievement of higher educational attainment, the faculty salary plan includes maximum steps based on educational level. A maximum of step 10 for Level I Associates; a maximum of step 15 for Level II Associate +30; a maximum of step 20 for Levels III and IV, Bachelor and Bachelor + 18, respectively.

Twenty-four (24) faculty previously reached the maximum step for years of service under Level I Associates; Level II Associate + 30; Level III Bachelor; and Level IV Bachelor + 18, and therefore their salaries were frozen (shaded steps). These faculty have not received salary increases or step adjustments since FY 2010-2011. There are an additional three (3) faculty moving into the step range where salary is frozen in FY 2014-2015. The proposed Faculty Salary Pay Plan for FY 2014-2015 adds a 2% salary increase to the previously frozen salary amounts for the twenty-seven (27) faculty within these steps. Based on the 2% increase, the cost is approximately $23,254. Faculty will not move into the next step, but will receive a 2% salary increase in FY 2015.

Based on the proposed 3% average salary increase and adjustments to the Faculty Pay Plan and the 2% salary increase to the frozen steps, the total cost in FY 2014-2015 is approximately $914,437.

The Faculty Pay Plan for FY 2014-2015 follows in the packet for your information and review.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, the proposed salary increases and adjustments to Faculty Pay Plan for FY 2014-2015 as presented.

South Texas College
Faculty Salary Plan
FY 2014-2015

	LEVEL I	LEVEL II	LEVEL III	LEVEL IV	LEVEL V	LEVEL VI	LEVEL VII	
Step	Associate	Assoc + 30	Bachelor	Bach + 18	Master	Master + 30	Doctorate	Step
0	$36,804	$37,272	$37,740	$39,083	$40,644	$43,018	$45,581	0
1	$37,724	$38,204	$38,684	$40,060	$41,660	$44,093	$46,720	1
2	$38,667	$39,159	$39,651	$41,062	$42,702	$45,195	$47,888	2
3	$39,633	$40,138	$40,642	$42,088	$43,769	$46,325	$49,086	3
4	$40,624	$41,142	$41,658	$43,141	$44,863	$47,483	$50,313	4
5	$41,640	$42,170	$42,700	$44,219	$45,985	$48,671	$51,570	5
6	$42,681	$43,224	$43,767	$45,324	$47,135	$49,887	$52,860	6
7	$43,748	$44,305	$44,861	$46,458	$48,313	$51,135	$54,181	7
8	$44,841	$45,413	$45,983	$47,619	$49,521	$52,413	$55,536	8
9	$45,738	$46,321	$46,903	$48,571	$50,511	$53,461	$56,647	9
10	$46,653	$47,247	$47,841	$49,543	$51,521	$54,530	$57,779	10
11		$48,192	$48,797	$50,534	$52,552	$55,621	$58,935	11
12		$49,156	$49,773	$51,544	$53,603	$56,733	$60,114	12
13		$50,139	$50,769	$52,575	$54,675	$57,868	$61,316	13
14		$51,142	$51,784	$53,627	$55,768	$59,025	$62,542	14
15		$51,909	$52,561	$54,431	$56,605	$59,911	$63,480	15
16			$53,349	$55,248	$57,454	$60,809	$64,433	16
17			$54,150	$56,076	$58,316	$61,722	$65,399	17
18			$54,962	$56,918	$59,191	$62,647	$66,380	18
19			$55,786	$57,771	$60,078	$63,587	$67,376	19
20			$56,623	$58,638	$60,980	$64,541	$68,386	20
21					$61,894	$65,509	$69,412	21
22					$62,823	$66,492	$70,453	22
23					$63,765	$67,489	$71,510	23
24					$64,722	$68,501	$72,583	24
25					$65,692	$69,529	$73,672	25
26					$66,349	$70,224	$74,408	26
27					$67,012	$70,926	$75,152	27
28					$67,683	$71,636	$75,904	28
29					$68,359	$72,352	$76,663	29
30					$69,043	$73,075	$77,429	30

FACULTY PAY PLAN – MAXIMUM STEPS

Placement on the faculty salary plan provides for a maximum step based on educational level as listed below.

Faculty who have reached the maximum step in prior fiscal year will be placed into the next step (shaded area) at current salary with a 2% increase for FY2014-2015. Movement to the next educational level may be achieved by attainment of additional college level credit or higher degrees. Official transcripts must be received at Human Resources for evaluation and review for movement on pay plan and appropriate educational increase.

Level		Maximum Step
I	• Associate degree	10
II	• Associate degree + 30	15
III	• Bachelor degree	20
IV	• Bachelor degree + 18	20
V	• Master	30
VI	• Master + 30	30
VII	• Doctorate	30

In support of, and to accomplish the College's mission and vision, faculty are highly encouraged to continue professional growth and achieve educational attainment to obtain the highest degree in their discipline.

All faculty are responsible for meeting and maintaining the academic and credential requirements published in Board Policy 4151, Academic and Professional Credentials of Faculty.

Faculty who have earned additional college level credit or degrees since previous placement on the salary schedule should request to have their official transcripts submitted directly to the Office of Human Resources for review and eligibility of educational increase.

Criteria for faculty not having completed a minimum of an Associate Degree

Under special circumstances, with the approval of the Vice President for Academic Affairs, faculty not having a minimum of an Associate's Degree may be employed in specific workforce programs on a full-time, but temporary basis.

Salary placement will be at the Associate Degree level, Step 0, and there will be no additional salary steps or salary increase in regard to practical experience until the Associate Degree is completed.

Faculty with a Master of Fine Arts (MFA) will be placed at the doctoral degree level.

Review and Discussion of Interlocal Agreement for Transportation Services between South Texas College and the Lower Rio Grande Valley Development Council

An Interlocal Agreement for the Jag Express Intercampus Transportation Services between South Texas College and the Lower Rio Grande Valley Development Council (LRGVDC) for the period beginning August 18, 2014 through August 31, 2015, in the amount of $192,338, consisting of payments from South Texas College, Economic Corporation of Weslaco, and City of Weslaco, in the amounts of $114,102, $39,000, and $39,236, respectively is summarized below. The total costs and in-kind match are as follows:

Total Cost for System	$2,085,107
Less State/Federal Contribution for Capital	(1,118,637)
Operating Cost for System	**$966,470**
Less State/Federal Contribution for Operating	(509,593)
Less Lower Rio Grande Valley Development Council Match	(40,000)
Less Contribution from City of Weslaco	(39,236)
Less Contribution from Weslaco Economic Development Corporation	(39,000)
Total Cost to STC	**$338,641**
STC Employee Services/ In-Kind Match	224,539
STC Cash Payment	114,102

STC Employee Services/In-Kind Match	$114,102
City of Weslaco Contribution	39,236
Weslaco Economic Development Corporation Contribution	39,000
Total Payment by STC to LRGVDC	**$192,338**

A copy of the Interlocal Agreement and the Transportation Services / STC Intercampus Jag Express Project Budget follows in the packet for your review.

The Interlocal Agreement is intended to establish an intercampus bus route to serve all of the College's campuses. The bus routes will benefit students, faculty, and staff of South Texas College and thereby serve the goals of both organizations by facilitating access to the College and its educational programs and to increase use of public transportation in the area.

The bus routes will be free of charge to the students, faculty, and staff of South Texas College by presentation of an official identification (ID) card. The presentation of ID cards will be recorded by LRGVDC to track usage of the service.

The responsibilities of South Texas College in this Agreement will be to:

1) Provide part of the funding of the bus routes;

2) Lease three STC buses at $1.00 to provide bus transportation services for the Yellow Line (circulator route) and Park & Ride Shuttle services;

3) Engage in various activities to promote its use such as newsletters, email notifications, and signage at registration and other events; and

4) Designate appropriate stop locations at each campus.

Funds for this expenditure are budgeted in the Metro Transportation budget for FY 2014-2015 pending Board approval of the Budget.

A representative from the Lower Rio Grande Development Council (LRGVDC) will present the information on this initiative. The presentation follows in the packet for your review.

Mrs. Wanda Garza, Interim Vice President for Student Affairs and Enrollment Management will be present at the June 12, 2014 Finance and Human Resources Committee meeting to review and address questions by the committee.

No action is required from the Committee. This item is presented for information and feedback to staff.

INTERLOCAL AGREEMENT FOR
TRANSPORTATION SERVICES

I. INTRODUCTION

This Interlocal Agreement for Transportation Services ("Agreement") is entered into on **August 18, 2014** by and between South Texas College (STC), a political subdivision of the State of Texas ("College"), and the Lower Rio Grande Valley Development Council, a voluntary association of local governments in Cameron, Hidalgo and Willacy Counties ("LRGVDC,"). This agreement is made pursuant to chapter 791 of the Texas Government Code (the Interlocal Cooperation Act), as amended.

RECITALS

WHEREAS, the College currently operates three transportation buses to serve its student's transportation needs to and from College campuses; and

WHEREAS, LRGVDC owns and operates a regional public transportation system;

WHEREAS, the College and LRGVDC wish to join efforts to establish a more efficient and economical bus transportation service which can connect the campuses of the College for the benefit of College students, staff and faculty; and

WHEREAS, the transportation service will support the purpose of improving access to the College's educational programs by increasing public transportation use in the Lower Rio Grande Valley;

NOW THEREFORE, in consideration of the promises and of the mutual covenants contained herein, the parties agree as follows:

II. ROLE OF THE LRGVDC

LRGVDC shall have the following responsibilities:

1. To provide a bus route to serve the College campuses during the College's operating days and hours of service according to the attached Exhibit A;
2. To administer, operate and maintain its public transit system and ensuring compliance with rules and guidelines of the Texas Department of Transportation (TxDOT) and Federal Transit Administration (FTA);
3. To assure that College students, faculty and staff board the buses free of charge upon presentation of an official identification card upon boarding;
4. To track all trips by College students, faculty and staff;
5. To provide College with ridership participation reports within ten (10) working days after the last day of the prior month;
6. To assist with developing and to coordinate with the College to ensure that all reasonable efforts to increase use of the transportation services are explored; and
7. To maintain liability and property insurance coverage on all its vehicles in compliance with TxDOT and FTA requirements; and upon request, to supply evidence of such to the College.

III. ROLE OF COLLEGE

The College shall have the following responsibilities:

1. To promote ridership by College students, faculty and staff (Promotion efforts will include publicizing the service through newsletters, email notifications, signage at special events and semester registration, and other means it determines would be beneficial to increase participation and raise awareness of the service.); and
2. To designate a park & ride location, with appropriate signage, at each of its campus stop locations.

IV. CONTRACT AMOUNT AND COMPENSATION

A. Payment

As consideration for the services to be provided by LRGVDC under this agreement, the College will remit payment for services to LRGVDC in the amount of $56,576.00 for the Fall 2014 semester and $57,526.00 for the Spring 2014 semester in accordance with terms contained in the attached Exhibit B.

In addition, the College will remit an additional payment for LRGVDC services contingent upon its receipt of payments to be made by the City of Weslaco in the amount of $14,648.00 for the Fall 2014 semester, of $14,823.00 for the Spring Semester, and of $9,765.00 for the Summer 2015 Semester, in accordance with the terms contained in attached Exhibit B.

The College will remit an additional payment for LRGVDC services contingent upon its receipt of payments to be made by the Economic Development Corporation of Weslaco for Fall 2014 in the amount of $14,560.00, for the Spring Semester in the amount of $14,733.00 and for the Summer Semester in the amount of $9,707.00, in accordance with the terms contained in attached Exhibit B.

B. Match/In-Kind Report

The College will submit to LRGVDC matching STC Employee Service and In-Kind Match Reports and supporting documentation on or before the 10th day of each month. Each report will be on College letterhead, approved and signed by an individual with the authority to request payment, and will contain the following supporting documentation:
1. Documentation of any activity claimed as match. (All expenses must be incurred only after the effective date of this agreement.)
2. For staff time, the College must provide signed documentation that the individual staff person worked the time that is stated in the report. All time must be matched to an officially signed or electronic approval timesheet.
3. Documentation that the match is drawn from local funds, is not already being used for another project, and is eligible as match. The source must be identified.

V. TERM

The term of this Agreement begins on **August 18, 2014** and expires on **August 31, 2015**. This Agreement may be amended or extended by mutual agreement of the parties.

VI. TERMINATION

In the event of a material breach of this Agreement by one of the parties, the non-breaching party, without waiving any other remedy, may terminate this Agreement upon ten (10) days advance written notice of termination to the breaching party setting forth the nature of the material breach. The termination will not be effective if the material breach is fully cured prior to the ten (10) day period.

VII. AMENDMENT

This Agreement may be renewed for three additional one-year periods by mutual agreement of the parties.

VIII. COOPERATION

The parties understand and agree that the services described in this Agreement depend upon timely and open communications between the parties. In this regard, communication of issues, changes, or problems that arise should occur as early as possible. Each party agrees to work cooperatively and in good faith in a manner that ensures timely resolution of issues.

IX. NOTICES

Except as otherwise specifically provided in this Agreement, all notices, consents, approvals, demands, requests or other communications provided for or permitted under this Agreement will be in writing and will be deemed to have been duly given or served when delivered by hand delivery, email or fax or deposited in the U.S. Mail by registered or certified mail, return receipt requested, postage prepaid, and addressed as follows:

If to College:
South Texas College
3201 W. Pecan Blvd.
McAllen, TX 78501
Attention: Paul Varville, Dir. of Security
Phone: 956-872-6495
Email: pbvarvil@southtexascollege.edu

With copy to:
Mrs. Wanda Garza
South Texas College
3201 W. Pecan Blvd.
McAllen, TX 78501
Attention: Wanda F. Garza
Phone: 956-872-6495
Email: wgarza_saem@southtexascollege.edu

If to LRGVDC:
Lower Rio Grande Valley Development Council
301 W. Railroad
Weslaco, TX 78596
Attention: Kenneth N. Jones, Jr.
Phone: 956-682-3481
Email: knjones@lrgvdctransit.org

With copy to:
Lower Rio Grande Valley Development Council
510 S Pleasantview Dr.
Weslaco, TX 78596
Attention: Tom Logan
Phone: 956-969-5761
Email: tlogan@lrgvdctransit.org

X. GENERAL PROVISIONS

A. Special Provisions

1. This Agreement shall be interpreted, construed and enforced in accordance with the laws of the State of Texas. Venue for any action under this Agreement shall be Hidalgo County, Texas.
2. This Agreement may not be assigned except upon written approval by LRGVDC and College.
3. In case any provision in this Agreement shall, for any reason, be held invalid or unenforceable in any respect, such invalidity or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid or unenforceable provision had not been included herein.
4. No joint venture or partnership is formed as a result of this Agreement. No employees, agents, or subcontractors of one party shall be deemed, or represent themselves to be, employees or agents of the other party.
5. This Agreement may be amended only by a written instrument executed by both parties.
6. This Agreement constitutes the entire agreement and understanding between the parties with respect to the subject matter hereof.
7. STC will maintain records of all documents and materials related to this project. STC agrees to allow LRGVDC to inspect and evaluate the work performed and any records under this agreement.
8. LRGVDC will be responsible for providing preventive maintenance of the vehicles, fueling, inspections, communications, and placing of bus wraps.
9. Valley Metro logo and the LRGVDC name will be included on the exterior of vehicles used in service.
10. Prior to commencement of operations, Valley Metro will provide training to STC staff regarding FTA requirements and expectations under this interlocal agreement.
11. STC will designate a person as its lead contact for the project. An additional person will serve as the backup contact. Contacts will be expected to meet periodically for the purpose of exchanging project updates, requesting information, providing technical assistance, and engaging in project oversight.
12. LRGVDC will perform all grant management activities regarding this interlocal agreement, including submission of a grant to FTA for project funds, fiscal management, periodic reporting to FTA, and triennial review reporting.
13. LRGVDC will perform periodic oversight of STC activities to ensure that the service is operated as public transportation and that all elements of this interlocal contract are followed. This will include inspections of vehicles, inspections of facilities, safety & security reviews, annual reviews, report generation, and similar activities.
14. LRGVDC will claim STC ridership, mileage, hours, and other statistical numbers in its reports and will publicize, market, and otherwise include the STC services as part of its public transportation network.
15. LRGVDC will have a complaint process in place to address customer complaints, including discrimination complaints.

B. Yellow Line and Park & Ride Shuttle

1. STC will operate the Yellow Line and Park & Ride Shuttle as public transportation to the benefit of the College community. In this regard it is acknowledged that if space is available, a person who is not a College student, faculty or staff, may be provided ridership, but only from and to an official College campus location, consistent with 49 United States Code (USC), Chapter 53, as described in Exhibit A. LRGVDC must annually provide certifications and assurances that it will abide by all federal rules and regulations when using FTA funds for a project.
2. STC will use its own staff and vehicles to provide public transportation services for the Yellow and Park & Ride Shuttle. College staff will at all times remain employees of the College. STC

will ensure that it or its employees do not in any way represent themselves as having any STC employer/employee relationship with the LRGVDC. STC staff will adhere to the STC College Personnel Policies and all other policies related to personnel requirements, including: the drug and alcohol policy, ethics policy, physical policy, and related policies.

3. LRGVDC will provide a staff person who will perform supervisory activities of the STC staff in accordance with the Local Government Code Title 12, Planning and Development Section 391.007, Detail or Loan of an Employee. The LRGVDC staff person will have the following authority:
    a. Supervise staff performance on a daily basis.
    b. Implement review, improvement, recognition, and retention strategies.
    c. Contact the STC Director of Security regarding employee discipline.
    d. Perform all other duties necessary to carry out the project.
4. LRGVDC will ensure adherence to drug, alcohol, and substance abuse requirements by administering an FTA drug testing program. All STC staff members directly paid through project funds will be subject to this program.
5. LRGVDC will adhere to all employee and labor protections as required by law.
6. In additional consideration for the payment of a lease fee in the annual amount of one dollar ($1.00), payable by LRGVDC to the College, the College will supply its three buses to LRGVDC for use in connection with the Agreement. LRGVDC will insure vehicles and passenger amenities against theft, damage, and loss. Valley Metro will be named as an additional insured. Vehicles must be parked in a safe and secure location. Valley Metro maintenance staff will have access to these vehicles and may drive them in order to operate the service and provide maintenance.
7. STC will notify LRGVDC of drivers terminating their employment with the College. STC will amend the contract to provide additional funds for LRGVDC to hire drivers.

C. <u>Maintenance</u>

1. LRGVDC will provide maintenance services with its own staff for vehicles used in service. These maintenance activities will adhere to the *LRGVDC Vehicle Maintenance Plan*. Activities will include:
    a. Responding to road calls.
    b. Providing routine preventive maintenance according to the manufacturer's specified maintenance schedule and FTA standards.
    c. Detailing/cleaning vehicles once a week.
    d. Providing tire replacement service according to the manufacturer's schedule.
    e. Providing brake maintenance according to the manufacturer's schedule.
    f. Providing out-of-cycle repairs as necessary. Quotes for out-of-cycle repairs will be obtained according to LRGVDC policy and presented to STC for approval prior to any acquisition.
    g. Coordinating warranty work according to manufacturer guidelines.
    h. Keeping an inventory of all tools, equipment, parts, materials, and supplies.
    i. Keeping maintenance records of all activities, including work orders.
    j. Training STC staff on the maintenance process (i.e., requesting maintenance, filling out work orders).
    k. Coordinating with STC staff to ensure proper maintenance.
    l. Ensuring that all maintenance activities are safe and secure.
    m. Adhering to the maintenance plan.

    If a major repair or other repair is needed that will exceed the established maintenance budget, LRGVDC will present STC a plan of action to address the repair, including the cost and timeline for repair.
2. LRGVDC will perform periodic oversight of STC activities to ensure that the service is operated as public transportation and that all elements of this interlocal agreement are followed. This will

include inspections of vehicles, inspections of facilities, safety and security reviews, annual reviews, report generation, and similar activities.

3. STC will designate an area on its property for use in quick fixes and minor repairs according to the maintenance plan. This area must be clearly articulated in a site plan. The area must be insured against theft, damage, and all other forms of loss, and insurance for the facility must be provided.

D. <u>Warranties</u>

1. STC warrants that (1) the services are necessary and authorized for activities that are properly within its statutory functions and programs; (2) it has the authority to contract for the services under authority granted in Section 77, *Texas Education Code*, and Chapter 791, *Texas Government Code*; (3) it has all necessary legal authority and has received all necessary approvals to execute and deliver this agreement; and (4) the officer signing this agreement on its behalf is authorized by its governing body to sign this agreement.
2. LRGVDC warrants that (1) it has authority to perform the services under authority granted in Chapter 791, *Texas Government Code*; (2) it has all necessary legal authority and has received all necessary approvals to execute and deliver this agreement; and (3) the officers signing this agreement on its behalf is authorized by its governing body to sign this agreement.

E. <u>Capital</u>

1. LRGVDC will initiate the process of procuring capital improvements under this contract as described in Exhibit A

The following parties attest to the contents of this document and agree to implement the provisions contained herein.

South Texas College	**Lower Rio Grande Valley Development Council**
_____	_____
Shirley A. Reed, M.B.A., Ed. D. **President**	
_____	_____
Date	**Date**

PRELIMINARY DRAFT

South Texas College Jag Express Consortium Proposed Budget

2014 - 2015

Prepared by:
STC
& Ken Jones
Executive Director
LRGVDC

SOUTH TEXAS COLLEGE
JAG EXPRESS CONSORTIUM BUDGET

DISTRICT INTERCAMPUS TRANSPORATION

STC July 22, 2013 established a partnership with the Weslaco Development Corporation, City of Weslaco and the Lower Rio Grande Development Council's (LRGVDC) Valley Metro to pilot an Intercampus Route from the Mid-Valley Campus to the STC Technology and Nursing and Allied Health Campuses. This would enable students to remain at their home campus and take classes as needed. Valley Metro allowed STC students access (free of charge) on any destination serviced by LRGVDC. The success of the pilot will enable STC to establish a district-wide intercampus transit service beginning August 18, 2014.

The STC Transit Plan will create the Jag Express Purple Line, Green Line, and Yellow Line/Park & Ride Shuttle routes which will connect all five STC campuses and centers.

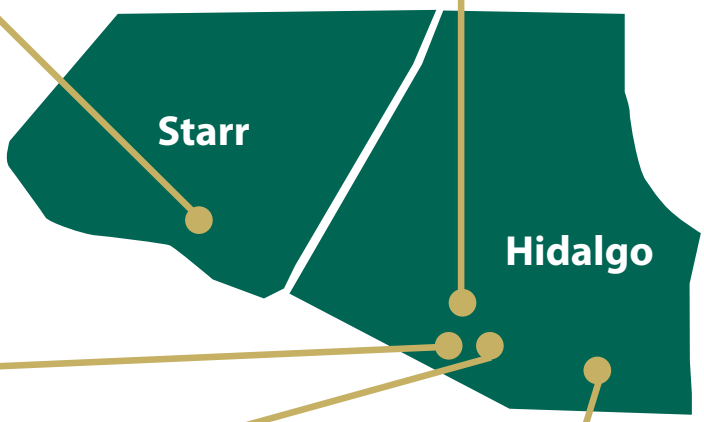
Operating Cost for System	$966,470
Capital Cost for System	$1,118,637
Total Cost for System	$2,085,107
Less State/Federal Contribution for Operating	-$509,593
Less State/Federal Contribution for Capital	-$1,118,637
Total Local Cost	**$456,877**
Less other local contributions:	
LRGVDC Match	-$40,000
Proposed Contribution from City of Weslaco	-$39,236
Proposed Contribution from EDC	-$39,000
Total Cost to STC	**$338,641**
STC Employee Services Match	$176,968
STC In-Kind Match	$47,571
STC Cash Payment	$114,102
Total Cost to STC	**$338,641**

State/Federal Matching Contribution: 3 to 1 Return on Investment

The STC JagExpress Consortium's contribution of $456,877.00 will receive a $1,628,230 match from federal/state sources. Total includes all matching contributions.

Starr County Campus

Pecan Campus



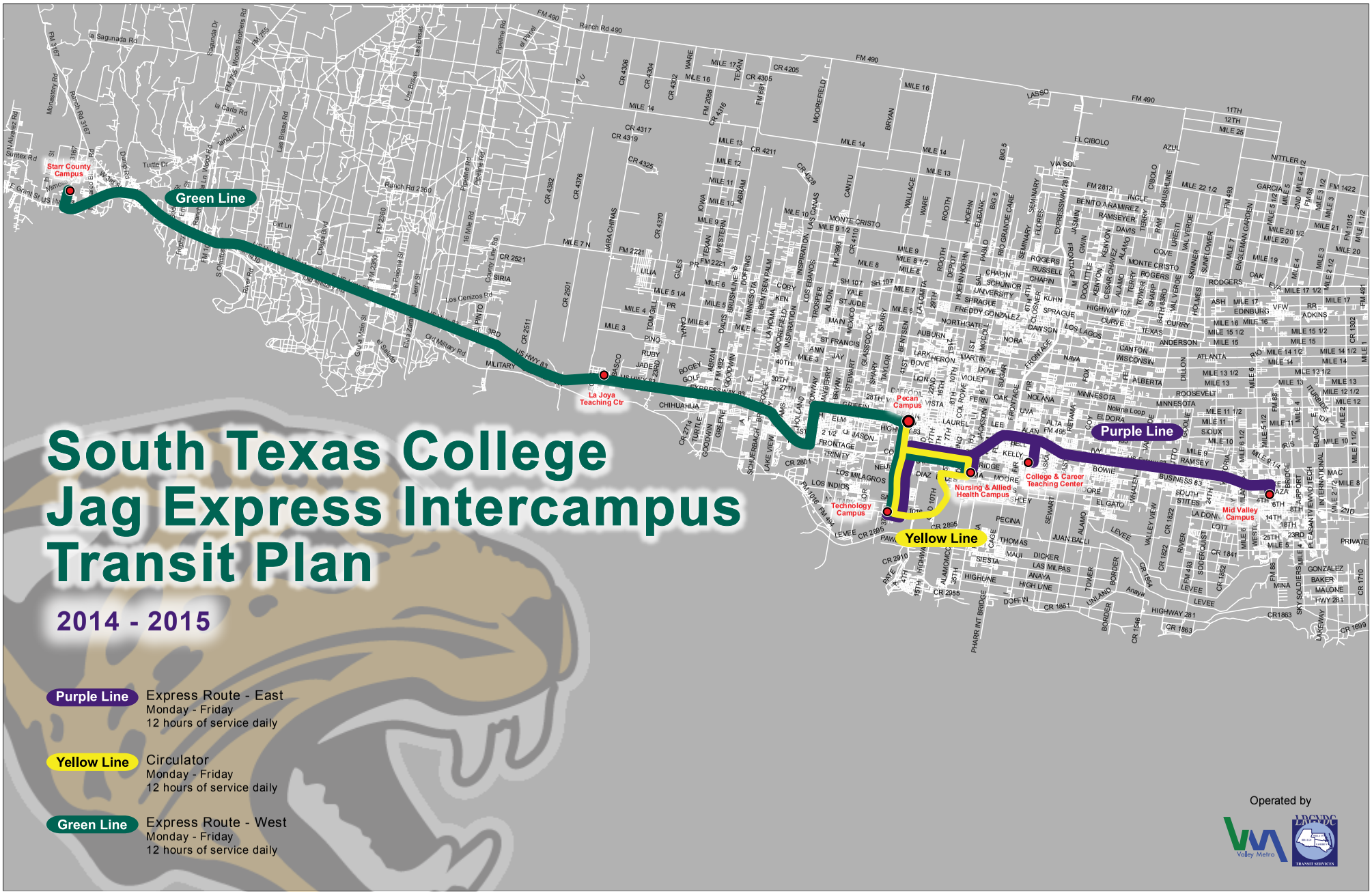
Technology Campus

Nursing and Allied Health Campus

Mid-Valley Campus

STC
South Texas College

South Texas College District



STC Intercampus Bus System: Purple Line, Yellow Line, Green Line

South Texas College-Mid Valley JagExpress
STC Student Passenger Counts Comparison
2013-2014 August - April 30, 2014

Direct Service

	STC	UTPA	General Public	Total
*Route- 12 Edcouch/Elsa-Edinburg	242	57	536	**835**
Route- 31 Business 83	2,036	1,812	62,612	**66,460**
*Route- 35 Mid Valley JagExpress	1,668	0	0	**1,668**
Total	**3,946**	**1,869**	**63,148**	**68,963**

** South Texas College funded routes*

Connecting Service

	Connection	STC	UTPA	General Public	Total
Route- 10 Edinburg-McAllen	12, 31	472	3,321	21,321	**25,114**
Route- 14 UTPA Annex	12	26	16,411	4,449	**20,886**
Route- 15 Edinburg	12	1	12	47	**60**
Route- 20 Mission-McAllen	31	337	5,026	18,412	**23,775**
Route- 30 Pharr-San Juan-Edinburg	31, 35	77	1,788	16,794	**18,659**
Route- 41 Harlingen Retail	31	38	5	12,662	**12,705**
Route- 44 La Feria/Santa Rosa/Primera	31	8	7	7,401	**7,416**
Route- 45 Cameron Career Connection	31	46	25	40,025	**40,096**
Total		**1,005**	**26,595**	**121,111**	**148,711**

** South Texas College Student Universal Pass (free) service on any Valley Metro destination.*

Total Service

	STC	UTPA	General Public	Total
Grand Total	**4,951**	**28,464**	**184,259**	**217,674**

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year (Fall, Spring, Summer)
COMPLETE Operating Budget

Purple Line (Mid-Valley)

Daily Service Hours	13
Daily Service Miles	271.2
Operating Days	225
Number of Buses	1
Annual Service Hours	2,925
Annual Service Miles	61,020
Cost Per Year	150,454
Administration (10%)	15,045
Grand Total Cost	**165,500**
State/Federal Match (50% for operating, 80% for admin)	87,264
Proposed Weslaco City ($39,236) / EDC ($39,000) Contribution	78,236

Budget Detail - Page 7

Green Line (Starr County)

Daily Service Hours	24.5
Daily Service Miles	721.6
Operating Days	169
Number of Buses	2
Annual Service Hours	4,141
Annual Service Miles	121,950
Cost Per Year	241,503
Administration (10%)	24,150
Grand Total Cost	**265,654**
State/Federal Match (50% for operating, 80% for admin)	140,072
LRGVDC Match	40,000
STC Maintenance & Operations Contracted/Cash Contribution	85,582

In partnership with TxDOT, Starr County and Community Action Council of South Texas.

Budget Detail - Page 8

Yellow Line (Pecan, Tech., and NAH Campuses Circulator)

Daily Service Hours	26
Daily Service Miles	854.4
Operating Days	225
Number of Buses	2
Annual Service Hours	5,850
Annual Service Miles	192,240
Cost Per Year	357,203
Administration (10%)	35,720
Grand Total Cost	**392,924**
State/Federal Match (50% for operating, 80% for admin)	207,178
STC Employee Services Match Contribution	176,968
STC In-Kind Match Contribution	8,778

Service will begin with one bus. Valley Metro will acquire another unit to add to service.

Budget Detail - Page 9

STC Intercampus Budget

2014 - 2015 Year (Fall, Spring)
STC Park & Ride Shuttle (Pecan Campus)

Daily Service Hours	26
Daily Service Miles	36
Operating Days	139
Number of Buses	2
Annual Service Hours	3,614
Annual Service Miles	5,004
Cost Per Year	129,448
Administration (10%)	12,945
Grand Total Cost	**142,393**
State/Federal Match (50% for operating, 80% for admin)	75,080
STC Maintenance and Operations Contracted/Cash Contribution	28,520
STC In-Kind Match Contribution	38,793

Budget Detail - Page 10

STC JagExpress Consortium

Operating Cost for System	$966,470
Capital Cost for System	$1,118,637
Total Cost for System	$2,085,107
Less State/Federal Contribution for Operating	-$509,593
Less State/Federal Contribution for Capital	-$1,118,637
Total Local Cost	**$456,877**
Less other local contributions:	
LRGVDC Match	-$40,000
Proposed Contribution from City of Weslaco	-$39,236
Proposed Contribution from EDC	-$39,000
Total Cost to STC	**$338,641**
STC Employee Services Match	$176,968
STC In-Kind Match	$47,571
STC Cash Payment	$114,102
Total Cost to STC	**$338,641**

*** For STC JagExpress Consortium's contribution of $456,877 the system will receive $1,628,230 from federal/state sources (>3 to 1 return on investment).**

Value Added Benefits:
*** Marketing**
*** Vehicles**
*** Bus Shelters**
*** Unlimited access to Valley Metro routes**
*** Value of new fleet & bus shelters**

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year Purple Line (Mid-Valley)
Proposed Operating Budget

Rev 5-20-14

FALL

Daily Service Hours	13
Daily Service Miles	271.2
Operating Days	84
Number of Buses	1
Annual Service Hours	1,092
Annual Service Miles	22,781
Cost Per Year	56,170
Administration (10%)	5,617
Grant Total Cost	**61,787**
State/Federal Match (50% for operating, 80% for admin)	32,578
Proposed Weslaco City ($14,680) / EDC ($14,528) Contribution	29,208

SPRING

Daily Service Hours	13
Daily Service Miles	271.2
Operating Days	85
Number of Buses	1
Annual Service Hours	1,105
Annual Service Miles	23,052
Cost Per Year	56,838
Administration (10%)	5,684
Grant Total Cost	**62,522**
State/Federal Match (50% for operating, 80% for admin)	32,966
Proposed Weslaco City ($14,855) / EDC ($14,701) Contribution	29,556

SUMMER

Daily Service Hours	13
Daily Service Miles	271.2
Operating Days	56
Number of Buses	1
Annual Service Hours	728
Annual Service Miles	15,187
Cost Per Year	37,446
Administration (10%)	3,745
Grant Total Cost	**41,191**
State/Federal Match (50% for operating, 80% for admin)	21,719
Proposed Weslaco City ($9,787) / EDC ($9,685) Contribution	19,472

Grand Total Cost (Full Year)	**$165,500**
State/Federal Contribution	**$87,264**
Weslaco City/EDC Contribution	**$78,236**

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year Green Line (Starr County)
Operating Budget

Rev 5-20-14

FALL

Daily Service Hours	24.5
Daily Service Miles	721.6
Operating Days	84
Number of Buses	2
Annual Service Hours	2,058
Annual Service Miles	60,614
Cost Per Year	120,037
Administration (10%)	12,004
Grand Total Cost	**132,041**
State/Federal Match (50% for operating, 80% for admin)	69,622
LRGVDC Match	20,000
STC / Starr County Contribution	42,419

SPRING

Daily Service Hours	24.5
Daily Service Miles	721.6
Operating Days	85
Number of Buses	2
Annual Service Hours	2,083
Annual Service Miles	61,336
Cost Per Year	121,466
Administration (10%)	12,147
Grand Total Cost	**133,613**
State/Federal Match (50% for operating, 80% for admin)	70,450
LRGVDC Match	20,000
STC / Starr County Contribution	43,162

Grand Total Cost (Full Year)	**$265,654**
State/Federal Contribution	**$140,072**
STC Contribution	**$85,582**

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year Yellow Line (Pecan, Tech, and NAH Circulator)
Operating Budget

Rev 5-20-14

FALL

Daily Service Hours	26
Daily Service Miles	854.4
Operating Days	84
Number of Buses	2
Annual Service Hours	2,184
Annual Service Miles	71,770
Cost Per Year	133,356
Administration (10%)	13,336
Grant Total Cost	**146,692**
State/Federal Match (50% for operating, 80% for admin)	77,346
STC Employee Services Match Contribution	66,068
STC In-Kind Match Contribution	3,277
Total STC Contribution	69,345

SPRING

Daily Service Hours	26
Daily Service Miles	854.4
Operating Days	85
Number of Buses	2
Annual Service Hours	2,210
Annual Service Miles	72,624
Cost Per Year	134,944
Administration (10%)	13,494
Grant Total Cost	**148,438**
State/Federal Match (50% for operating, 80% for admin)	78,267
STC Employee Services Match Contribution	66,855
STC In-Kind Match Contribution	3,316
Total STC Contribution	70,171

SUMMER

Daily Service Hours	26
Daily Service Miles	854.4
Operating Days	56
Number of Buses	2
Annual Service Hours	1,456
Annual Service Miles	47,846
Cost Per Year	88,904
Administration (10%)	8,890
Grant Total Cost	**97,794**
State/Federal Match (50% for operating, 80% for admin)	51,564
STC Employee Services Match Contribution	44,045
STC In-Kind Match Contribution	2,185
Total STC Contribution	46,230

Grand Total Cost (Full Year)	**$392,924**
State/Federal Contribution	**$207,178**
STC Employee Services Match Contribution	**$176,968**
STC In-Kind Match Contribution	**$8,778**
Total STC Contribution	**$185,746**

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year STC Park & Ride (Pecan Campus)
Operating Budget

Rev 5-20-14

FALL

Daily Service Hours	26
Daily Service Miles	36
Operating Days	69
Number of Buses	1
Annual Service Hours	1,794
Annual Service Miles	2,484
Cost Per Year	64,258
Administration (10%)	6,426
Grand Total Cost	**70,684**
State/Federal Match (50% for operating, 80% for admin)	37,270
STC Maintenance & Operations Contracted/Cash Contribution	14,157
STC In-Kind Match Contribution	19,257
Total STC Contribution	33,414

SPRING

Daily Service Hours	26
Daily Service Miles	36
Operating Days	70
Number of Buses	1
Annual Service Hours	1,820
Annual Service Miles	2,520
Cost Per Year	65,190
Administration (10%)	6,519
Grand Total Cost	**71,709**
State/Federal Match (50% for operating, 80% for admin)	37,810
STC Maintenance & Operations Contracted/Cash Contribution	14,363
STC In-Kind Match Contribution	19,536
Total STC Contribution	33,899

Grand Total Cost (Full Year)	**$142,393**
State/Federal Contribution	**$75,080**
STC Maintenance & Operations Contracted/Cash Contribution	**$28,520**
STC In-Kind Match Contribution	**$38,793**
Total STC Contribution	**$67,313**

Attachment A - Pages 11 - 19

Attachment A-1 - Sources of Local & State/Federal Funds	**Page 12**
Attachment A-2 - STC Local Match Itemization	**Page 13**
Attachment A-3 - LRGVDC Capital Budget	**Page 14**
Attachment A-4 - Operating Days - Purple, Green, and Yellow Lines	**Page 15**
Attachment A-5 - Cost Formula for New Service	**Page 16**
Attachment A-6 - Miles and Hours Calculation	**Page 17-18**
Attachment A-7 - Tentative Shelter Locations	**Page 19**

Sources of Local & State / Federal Funds

Attachment A-1

Rev 5-20-14

Green Line	
LRGVDC Local (via Mission)	$40,000
STC (Maintenance & Operations Match)	$85,582
FTA (JARC or 5307)	$140,072
Total	**$265,654**
Purple Line	
City of Weslaco	$39,236
Weslaco EDC	$39,000
FTA (JARC or 5307)	$87,264
Total	**$165,500**
Yellow Line	
STC (Employee Services Match)	$176,968
STC (In Kind Match)	$8,778
FTA (JARC or 5307)	$207,178
Total	**$392,924**
Park & Ride Shuttle	
STC (Maintenance & Operations Match)	$28,520
STC (In Kind Match)	$38,793
FTA (JARC or 5307)	$75,080
Total	**$142,393**
All State / Federal Sources	**$509,594**
All Local Sources	**$456,877**
Total	**$966,471**
STC Match Breakdown	
STC (Maintenance & Operations Match)	$114,102
STC (Employee Services Match)	$176,968
STC (In Kind)	$47,571
Total	**$338,641**
Remaining Available STC Match	
STC (Maintenance & Operations Match)	$17,928

STC Local Match Itemization **Attachment A-2**

Yellow Line & Park & Ride

Rev 5-20-14

STC Employee Services Match	
Salaries & Benefits	137,368
Salary & benefits of full-time security guard	25,800
Salary (no benefits) of part-time security guard	5,200
Guard for shuttle bus service at drop off locations and on buses	8,600
Total	**176,968**
Maintenance & Operations Match	
Fuel	24,400
Inspection Stickers	237
Satellite & GPS Fees	10,044
Bus Wraps	6,767
Maintenance (oil change, tire replacement, misc)	5,000
Total	**46,448**
In-Kind Match	
Vehicle Depreciation (pending FTA review)	18,571
Park & Ride Lot Maintenance (pending FTA review)	20,000
Surveillance camera maintenance and service	3,000
Miscellaneous expenses	6,000
Total	**47,571**
GRAND TOTAL	**270,987**

Definitions

STC Employee Salaries Match - Staff services provided as an in-kind match by STC

Maintenance & Operations Match - Amount billed to STC by Valley Metro as a cash match

In-Kind Match - Non staff services that may still be claimed as in-kind match by STC

LRGVDC Capital Budget **Attachment A-3**

Rev 5-20-14

Capital Budget description: includes the cost of a new fleet, five buses; passenger amenities such as shelters, benches, signage, bus bays and the associated construction cost; vehicle maintenance activities such as oil changes, tires, breaks inspections, detailing and other relatec repairs. The cost will be cover by State/Local grant at 100 percent with Transportation Development Credits covering the 20% local match required.

Type XI Bus - 32 passenger (inc. spare) - Qty - 5	833,250
Bus Shelter With Signage, Site preparation, Bus Bays - Qty - 5	77,275
Vehicle Maintenance (26% of operating)	208,112
Cost	1,118,637
State/Federal Match (100%)	1,118,637
Transportation Development Credits Match (20%)	279,659

Vehicle Type XI Bus (Defender or similar) - 32 passenger, 2 W/C spaces, diesel

Base Unit	125,000
Exterior paint job or wrap	3,000
Twinvision front/side destination signs	4,500
A/C upgrade	2,300
Spare tire	850
Farebox, manual	1,700
Bike racks, sport works	2,000
Options (seating, safety, A/V, electrical)	10,000
ITS - Tablet, Routematch AVL License, Equipment	6,000
ITS - Routematch User License	1,000
ITS - Wifi, Annual Cost	1,500
Safety Vision 4-camera system	6,500
Interior brochure display rack	500
Freight	1,800
Total Cost	166,650
Qty (2 on Purple Line, 1 on Green, 1 on route 12, 1 on Yellow)	5
Grand Total Cost	833,250

Bus shelter, metallic, bench and w/c accessible

Base structure	8,000
Concrete pad	2,000
Sign and pole	250
Bus bay/cutout	3,000
Painting/striping	300
Labor - shelter & sign installation (8 hrs @ $15/hr)	120
Labor - bus bay installation (12 hrs @ 15/hr)	180
Permitting, paperwork	200
Total Cost	14,050
Qty	5
Total Cost (2)	70,250
Contractor fee (10%)	7,025
Grand Total Cost	77,275

Operating Days - Purple, Green, and Yellow Lines

Attachment A-4

Fall 2014
Aug. 18 - Begin Run - Faculty Arrive
Aug. 25 - Classes Begin
Dec. 17 - Campus Closes

88 days
- 4 holidays
84 days of service

Spring 2015
Jan. 5 - Begin Run - College Opens
Jan. 20 - Classes Begin
May 15 - Graduation

95 days
- 10 holidays
85 days of service

Summer 2015
Session 1
May 26 - Registration Begins
Jun. 1 - Classes Begin
Jul. 2 - Campus Closes

Session 2
Jul. 6 - Registration Begins
Jun. 1 - Classes Begin
Aug. 10 - Grades Due

54 days
54 days of service

223 total days of service
225 total days of service (extra 2 days added for any special trips or unforeseen need)

NOTE: Jag Express shuttle will run only in the Spring and Fall semesters, Monday - Thursday, 7 am - 7 pm.
NOTE: Green Line will run only in the Spring and Fall semesters.

Cost Formula for New Service

Attachment A-5

Cost for new service =
[(unit cost per mile x vehicles miles) + (unit cost per hour x vehicle hours)] x fixed cost overhead rate

Unit cost per mile = .64 as of 12/1/13 (.32 STC / LRGVDC .32)
Unit cost per hour = 27.70 as of 12/1/13
Fixed cost overhead rate = 1.253

Reference: TTI's *Valley Metro Public Transit Operations Analysis & Service Plan*, pp. 73-74

Green Line

Service Hours

Each bus = 11:15 hrs of service + 1 hr pre/post = 12:15 or 12.25 hrs of svc per day
x 2
= 24.5 hours of service per day

Service Miles

Each bus = 90.2 miles of service per run x 4 runs per day = 360.8 svc miles per day
x 2
= 721.6 miles of service per day

Purple Line (Mid-Valley)

Service Hours

Each bus = 12 hrs of service + 1 hr pre/post = 13 hrs of svc per day
x 1
= 13 hours of service per day

Service Miles

Each bus = 45.2 miles of service per run x 6 runs per day = 271.2 svc miles per day
x 1
= 271.2 miles of service per day

Yellow Line

Service Hours

Each bus = 12 hrs of service + 1 hr pre/post = 13 hrs of svc per day
x 2
= 26 hours of service per day

Service Miles

Each bus = 17.8 miles of service per run x 24 runs per day = 427.2 svc miles per day
x 2
= 854.4 miles of service per day

Route 12

Service Hours

Each bus = 5 hrs of service per day
x 1
= 5 hours of service per day

Service Miles

Each bus = 45.36 miles of service per run x 5 runs per day = 226.8 svc miles per day
x 1
= 226.8 miles of service per day

Park & Ride Shuttle
Service Hours
Each bus = 12 hrs of service + 1 hr pre/post = 13 hrs of svc per day
x 2
= 26 hours of service per day

Service Miles
Each bus = .5 miles of service per run x 36 runs per day = 18 svc miles per day
x 2
= 36 miles of service per day

Tentative Shelter Locations **Attachment A-7**

All ROW should already be in place, not purchasing any new right of way

1. STC Starr County Campus
2. STC Pecan Campus
3. STC La Joya Campus
4. STC Nursing Campus
5. City of Mission (Location TBD)

Jag Express Intercampus Transit

Proposed Transportation Service

Tom Logan, Director
Rodney Gomez, Assistant Director
Maribel Contreras, Planner

1

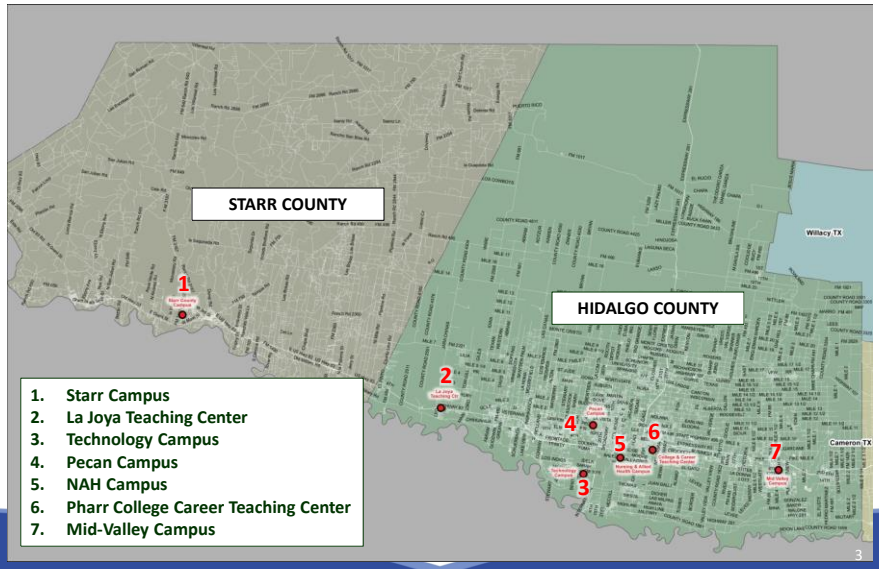
Overview

We are proposing an intercampus route system that will link STC campuses through under the "JagExpress" banner:

- Purple Line
- Green Line
- Yellow Line

2

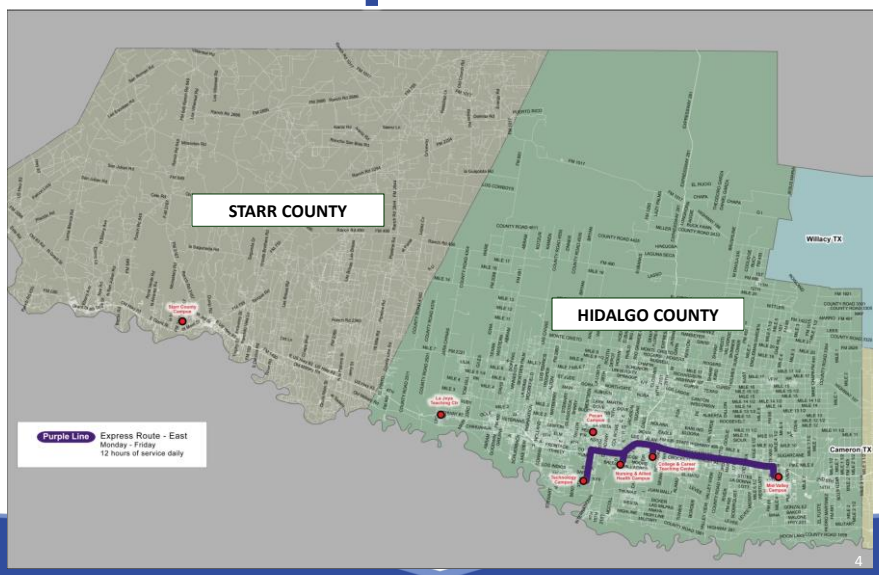
STC Intercampus Service Area



1. Starr Campus
2. La Joya Teaching Center
3. Technology Campus
4. Pecan Campus
5. NAH Campus
6. Pharr College Career Teaching Center
7. Mid-Valley Campus

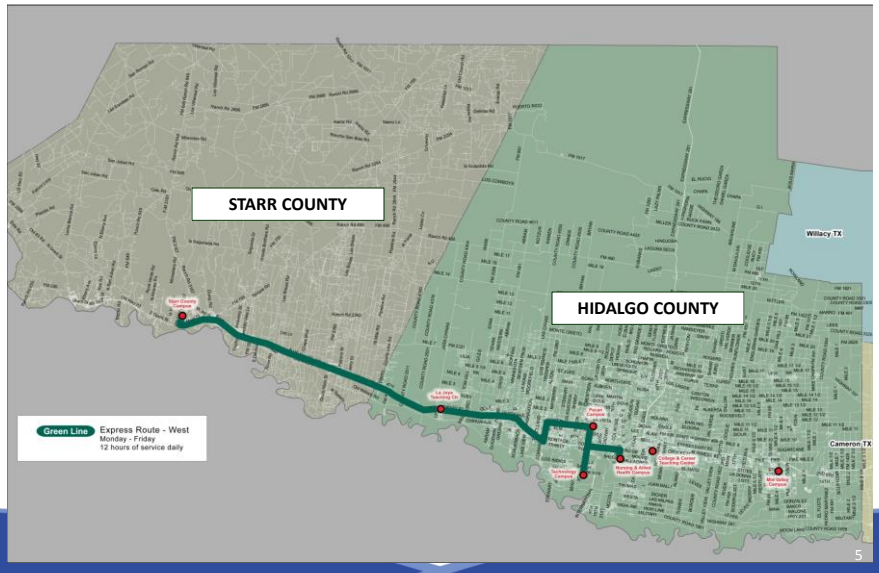
3

Purple Line



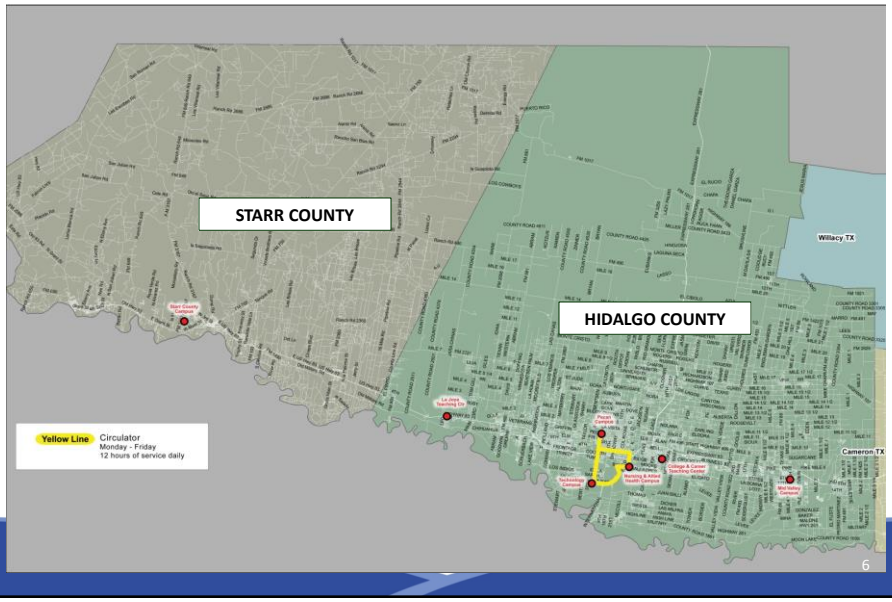
4

Green Line



5

Yellow Line



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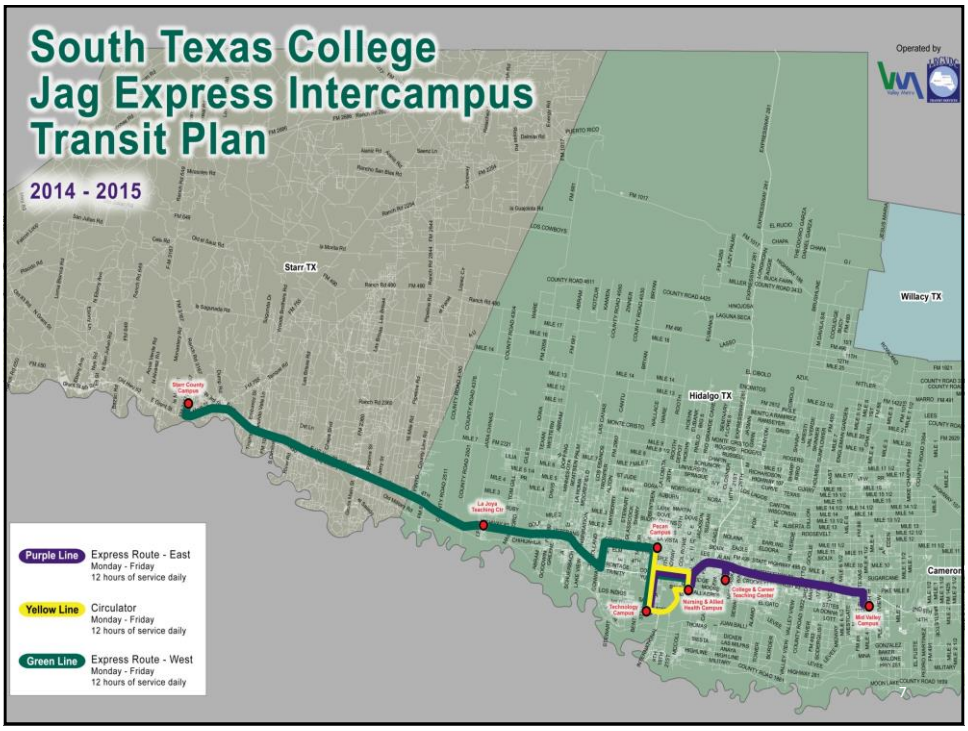
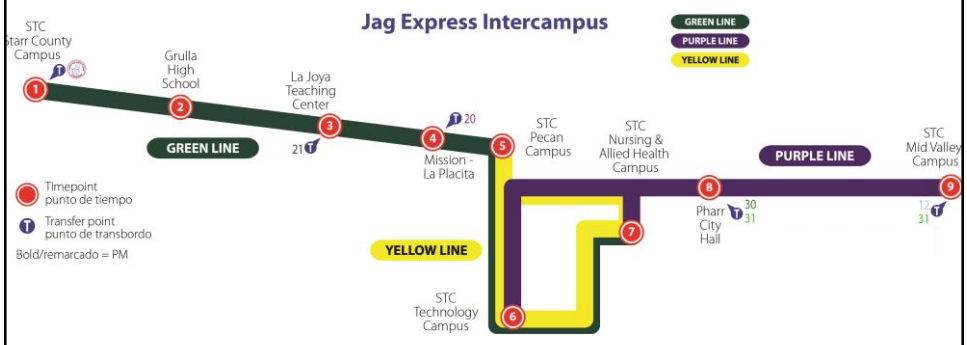


Simple Route Map



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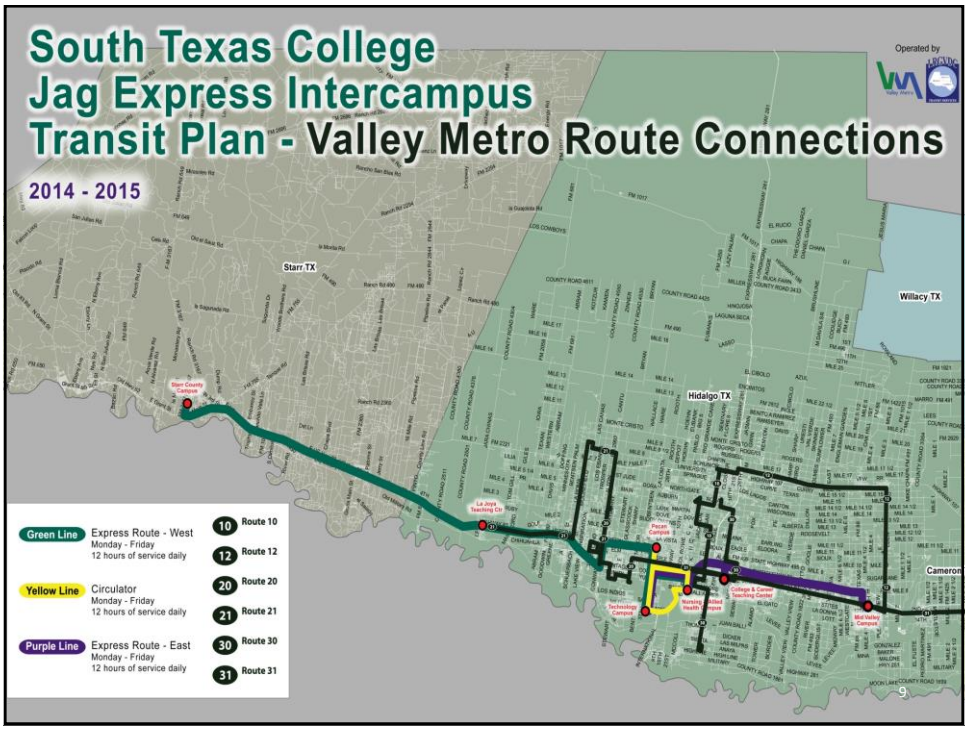

South Texas College-Mid Valley JagExpress
STC Student Passenger Counts Comparison
2013-2014 August - April 30, 2014

Direct Service

	STC	UTPA	General Public	Total
Route- 12 Edcouch/Elsa-Edinburg	242	57	536	**835**
Route- 31 Business 83	2,036	1,812	62,612	**66,460**
Route- 35 Mid Valley JagExpress	1,668	0	0	**1,668**
Total	**3,946**	**1,869**	**63,148**	**68,963**

** Route 35 - STC*

Connecting Service

	Connection	STC	UTPA	General Public	Total
Route- 10 Edinburg-McAllen	12, 31	472	3,321	21,321	**25,114**
Route- 14 UTPA Annex	12	26	16,411	4,449	**20,886**
Route- 15 Edinburg	12	1	12	47	**60**
Route- 20 Mission-McAllen	31	337	5,026	18,412	**23,775**
Route- 30 Pharr-San Juan-Edinburg	31, 35	77	1,788	16,794	**18,659**
Route- 41 Harlingen Retail	31	38	5	12,662	**12,705**
Route- 44 La Feria/Santa Rosa/Primera	31	8	7	7,401	**7,416**
Route- 45 Cameron Career Connection	31	46	25	40,025	**40,096**
Total		**1,005**	**26,595**	**121,111**	**148,711**

** South Texas College Student Universal Pass (free) service on any Valley Metro destination.*

Total Service

	STC	UTPA	General Public	Total
Grand Total	**4,951**	**28,464**	**184,259**	**217,674**

10

Unlimited Rides

- Unlimited service to all STC students, faculty, and staff (FREE rides)
- STC students ride FREE not only on STC Jag Express routes, but to ALL Valley Metro routes
- Call Center services

  1-800-574-8322

11

Bus Stop Improvements

2014 - 2015

- Starr Campus
- Pecan Campus
- La Joya
- Pharr
- City of Mission

***Capital Improvement Plan: $1.18 million**

* The NAH Campus and Technology Campus already have bus shelters in place.

12

Bus Fleet

- 7 Vehicles: Intercampus & Park & Ride Services
- 5 Vehicle Acquisition:
  - TV screens
  - Bike racks
  - Wi – Fi (free)
  - Camera system

***STC buses will transition back to the college in Fall 2015.**

13

Marketing

- Branding
- Bus wraps
- Flyers/brochures
- Public meetings
- Press releases
- Social media
- Fairs/events
- Youtube

14

Funding Sources

- Valley Metro federal grant (50% of operating or 80% of capital)
- Operating: 50% provided by STC in terms of contracted services, cash, or in-kind
- Capital: 20% provided through transportation development credits (State of Texas)

15

Total Budget

STC Jag Express Intercampus Transit Plan
2014 - 2015 Year (Fall, Spring, Summer)
COMPLETE Operating Budget

Operating Cost for System	$966,470
Capital Cost for System	$1,118,637
Total Cost for System	$2,085,107
Less State/Federal Contribution for Operating	-$509,593
Less State/Federal Contribution for Capital	-$1,118,637
Total Local Cost	**$456,877**
Less other local contributions:	
LRGVDC Match	-$40,000
Proposed Contribution from City of Weslaco	-$39,236
Proposed Contribution from EDC	-$39,000
Total Cost to STC	**$338,641**
STC Employee Services Match	$176,968
STC In-Kind Match	$47,571
STC Cash Payment	$114,102
Total Cost to STC	**$338,641**

*** For STC JagExpress Consortium's contribution of $456,877 the system will receive $1,628,230 from federal/state sources (>3 to 1 return on investment).**

16

Partnership Recap

- Contracted services
- Fleet acquisition
- Public relations activities
- Employee Loan Program

(Government Code Chapter 391.007)

17

The Future

18

Discussion and Action as Necessary on Proposed Budget Amendment for FY 2013-2014

Approval of a proposed budget amendment for FY 2013–2014 will be requested at the June 26, 2014 Board Meeting.

The budget amendment is necessary for the following reasons:

1. Unrestricted Revenue and Expenditures Adjustment Due to Level of Traditional Student Tuition and Fees

	Increase/(Decrease)
Revenues	
Tuition	($2,085,547)
Fees	(1,412,288)
Total Revenue Reduction	**(3,497,835)**
Expenditures	
Salaries	(1,448,847)
Benefits	(409,996)
Operating	(1,484,000)
Travel	(1,500)
Capital	(153,492)
Total Expenditures Reduction	**($3,497,835)**

- Student Tuition and Fee Revenue Budget Reduction
  ⇒ The student tuition revenue budget will be reduced by $2,085,547, from $33,068,844 to $30,983,297. The student fees revenue budget will be reduced by $1,412,288, from $26,881,498 to $25,469,210. This is a total reduction of $3,497,835 in student tuition and fees revenue. The reduction in tuition and fee revenue is necessary because the actual traditional student enrollment in the Fall and Spring semesters was lower than the student enrollment used for budgeting purposes.

- Salary Expense Budget Reduction
  ⇒ The salary expense budget will be decreased by $1,448,847, from $79,700,834 to $78,251,987.

- Benefit Expense Budget Reduction
  ⇒ The benefit expense budget will be decreased by $409,996, from $22,999,267 to $22,589,271.

- Operating Budget Reduction
  ⇒ The operating expense budget will be decreased by $1,484,000, from $29,450,291 to $27,966,291.

- Travel Budget Reduction
  - ⇒ The travel expense budget will be decreased by $1,500, from $1,593,932 to $1,592,432.

- Capital Budget Reduction
  - ⇒ The capital expense budget will be decreased by $153,492, from $1,555,678 to $1,402,186.

2. Transfer of Unrestricted Fund Balance to Plant Funds

- Transfer of Funds from the Unrestricted Fund Balance to the Unexpended Construction Plant Fund and the Renewals & Replacements Plant Fund
  - ⇒ Funds will be transferred from the Unrestricted Fund Balance in the amount of $4,000,000 to the Renewals and Replacements Plant Fund for future deferred maintenance projects.
  - ⇒ Funds will be transferred from the Unrestricted Fund Balance in the amount of $2,000,000 to the Unexpended Construction Plant Fund for future construction and renovation projects
  - ⇒ After the transfer of $6,000,000, the Unrestricted Undesignated Fund Balance at August 31, 2013 in the amount of $91,784,899 will be reduced to $85,784,899. This amount is sufficient to fund approximately 7 months of operating expenditures.

3. $60,000,000 Limited Tax Bonds, Series 2014 Issuance and Projected Expenditures

- Unexpended Construction Plant Fund Increase
  - ⇒ The Unexpended Construction Plant Fund revenue budget will be increased by $60,000,000, due the issuance of Limited Tax Bonds, Series 2014.
  - ⇒ The expenditure budget will be increased by $60,000,000 due to the issuance of Limited Tax Bonds, Series 2014 consisting of $156,000 for FY 2014 projected bond construction related expenses (construction program management services) and $59,844,000 for future bond projects.

As a result of the amendment, total budgeted revenues and expenditures/reserve will increase from $141,233,035 to $143,735,200, $9,335,771 to $13,335,771, and $9,001,802 to $71,001,802, in the Unrestricted Fund, Renewals and Replacements Plant Fund, and the Unexpended Construction Plant Fund, respectively.

The budget amendment follows in the packet for your information and review.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, the proposed budget amendment for FY 2013-2014, as presented.

South Texas College

Budget Amendment
Unrestricted Fund Balance Allocations
As of August 31, 2013

Unrestricted Undesignated Fund Balance at August 31, 2013	$	91,784,899
Less Proposed Budget Amendment / Fund Balance Allocation		
Transfer to - Renewals and Replacements Plant Fund		4,000,000
Transfer to - Unexpended Construction Plant Fund		2,000,000
Total Allocation		6,000,000
Adjusted Unrestricted Undesignated Fund Balance After Allocation	**$**	**85,784,899**

South Texas College
Unrestricted Fund - AMENDED
For the Fiscal Year Ending August 31, 2014

Revenues

FY 2014 Original Budget Revenue	$	141,233,035
Amendment		
Tuition Revenue		(2,085,547)
Fee Revenue		(1,412,288)
Allocation of Unrestricted Fund Balance		
Renewals and Replacements Plant Fund		4,000,000
Unexpended Construction Plant Fund		2,000,000
FY 2014 Amended Budget Revenues	**$**	**143,735,200**

Expenditures

FY 2014 Original Budget Expenditures	$	141,233,035
Amendment		
Salary Budget Decrease		(1,448,847)
Benefit Budget Decrease		(409,996)
Operating Budget Decrease		(1,484,000)
Travel Budget Decrease		(1,500)
Capital Budget Decrease		(153,492)
Transfer to Renewals and Replacements Plant Fund		4,000,000
Transfer to Unexpended Construction Plant Fund		2,000,000
FY 2014 Amended Budget Expenditures	**$**	**143,735,200**

South Texas College
Unrestricted Fund

Fiscal Year Ending August 31, 2014
AMENDED

Revenue Summary

Revenue Source	Original Budget	Increase / (Decrease)	Amended Budget
State Revenue	$ 42,168,301	$ -	$ 42,168,301
Tuition	33,068,844	(2,085,547)	30,983,297
Fees	26,881,498	(1,412,288)	25,469,210
Other Revenues	2,785,934	-	2,785,934
Local Taxes	33,604,358	-	33,604,358
Special and Fund Balance Allocations (Carryover)	2,724,100	6,000,000	8,724,100
Total Revenues	**$ 141,233,035**	**$ 2,502,165**	**$ 143,735,200**

Expenditures Summary

Expenditures/Reserve	Original Budget	Increase / (Decrease)	Amended Budget
Salaries	$ 79,700,834	$ (1,448,847)	$ 78,251,987
Benefits	22,999,267	(409,996)	22,589,271
Operating	29,450,291	(1,484,000)	27,966,291
Travel	1,593,932	(1,500)	1,592,432
Capital	1,555,678	(153,492)	1,402,186
Transfers and Contingencies	5,933,033	6,000,000	11,933,033
Total Expenditures/Reserve	**$ 141,233,035**	**$ 2,502,165**	**$ 143,735,200**

South Texas College
Renewals and Replacements Plant Fund

Fiscal Year Ending August 31, 2014
AMENDED

Revenue Summary

Revenue Source	Original Budget	Increase / (Decrease)	Amended Budget
Fund Balance Deduction	$ 9,335,771	$ -	$ 9,335,771
Recovery Insurance	-	-	-
Transfers In - Unrestricted	-	4,000,000	4,000,000
Total Revenues	**$ 9,335,771**	**$ 4,000,000**	**$ 13,335,771**

Expenditures Summary

Expenditures/Reserve	Original Budget	Increase / (Decrease)	Amended Budget
Renewals and Replacements Expenditures	$ 9,335,771	$ -	$ 9,335,771
Fund Balance Addition	-	4,000,000	4,000,000
Total Expenditures/Reserve	**$ 9,335,771**	**$ 4,000,000**	**$ 13,335,771**

South Texas College
Unexpended Construction Plant Fund

Fiscal Year Ending August 31, 2014
AMENDED

Revenue Summary

Revenue Source	Original Budget	Increase / (Decrease)	Amended Budget
Unexpended - Construction Fund Balance	$ -	$ -	$ -
Interest	35,702	-	35,702
Starr County Match	10,000	-	10,000
Transfer In - Unrestricted Fund	2,500,000	2,000,000	4,500,000
Limited Tax Bonds, Series 2014	-	60,000,000	60,000,000
Fund Balance Deduction	6,456,100	-	6,456,100
Total Revenues	**$ 9,001,802**	**$ 62,000,000**	**$ 71,001,802**

Expenditure Summary

Expenditures/Reserve	Original Budget	Increase / (Decrease)	Amended Budget
Projected Draws for Approved Projects	$ 9,001,802	$ 156,000	$ 9,157,802
Limited Tax Bonds, Series 2014 Reserve	-	59,844,000	59,844,000
Fund Balance Addition	-	2,000,000	2,000,000
Total Expenditures/Reserve	**$ 9,001,802**	**$ 62,000,000**	**$ 71,001,802**

Review and Recommend Action on Unrestricted Fund Balance Designation as of August 31, 2014

Approval of the Unrestricted Fund Balance Designation as of August 31, 2014 will be requested at the June 26, 2014 Board Meeting.

The Unrestricted Fund Balance Designation represents the College's intended future use of available resources and should be approved by the Board of Trustees. The amount approved for the Unrestricted Fund Balance Designation appears on the College's Comprehensive Annual Financial Report and is itemized as Board Designated.

As of August 31, 2013, the Board has designated $9,500,000 for health insurance premiums. The need for the designation of Unrestricted Fund Balance is based on the rising costs of employee health insurance and the uncertainty of continued state funding. The designation would be available to supplement reduced state funding for employee health insurance premiums in future years.

The Board is asked to designate an additional amount of $15,000,000 of Unrestricted Fund Balance, as of August 31, 2014, for the following initiatives.

Designation	**Amount**
Fund Balance Designation as of August 31, 2013	
Health Insurance Premiums	$9,500,000
FY 2013-2014 Proposed Fund Balance Designations	
ERP Infrastructure Maintenance and Renewal	7,500,000
Facilities Deferred Maintenance	4,000,000
Business Continuity and Disaster Plan	3,500,000
Total Unrestricted Fund Designations	**$24,500,000**

The designations of Unrestricted Fund Balance are requested for information technology infrastructure and consultation/training services required for the continued functionality of the College's Enterprise Resource Planning (ERP) system, the deferred maintenance of facilities, and the reserve of funds for the College's business continuity of operations in the event of serious incidents or disasters. Including the transfers of $6,000,000 to the Plant Funds, per the proposed budget amendment, and before any adjustments to Fund Balance for FY 2013-2014 activity, the Unrestricted Fund Balance will be adjusted as follows:

Unrestricted Fund Balance

	Undesignated Fund Balance	Designated Fund Balance	Total Fund Balance
Fund Balance August 31, 2013	$91,784,899	$9,500,000	$101,284,899
Less: Proposed Plant Funds Transfer	(6,000,000)	--	(6,000,000)
Proposed Amended Balance	85,784,899	9,500,000	95,284,899
Additional Designation	(15,000,000)	15,000,000	--
Adjusted Fund Balance August 31, 2013	$70,784,899	$24,500,000	$95,284,899

The total Unrestricted Undesignated Fund Balance of $70,784,899 represents approximately five and one half (5½) months of budgeted expenditures. Per Policy #5350: Unrestricted Fund Balance, the College should maintain an Unrestricted Fund Balance sufficient to cover no less than four months of budgeted expenditures.

It is requested that the Finance and Human Resources Committee recommend for Board approval at the June 26, 2014 Board meeting, the Unrestricted Fund Balance Designation as of August 31, 2014 in the amount of $15,000,000 as presented.

Update on Status of Non-Faculty Staff Compensation Study

Mary Elizondo, Vice President for Finance and Administrative Services will provide an update on the Compensation Study of Full-Time Non-Faculty Employees.

The contract for the Compensation Study of full-time non-faculty employees was awarded to Evergreen Solutions, LLC at the November 26, 2013 Board meeting. The primary objective of the compensation study is to develop recommendations for a locally comparable and competitive salary structure so that the College may attract and retain high quality personnel. The compensation study will include a review of employee pay structure, job classifications, pay grades, position titles, job descriptions, and employee exempt and non-exempt status.

During the months of December 2013 and January 2014, the College provided Evergreen Solutions with personnel policies, organizational charts, job descriptions and a database of full-time non-faculty employees' information, including pay and titles.

In February, Evergreen Solutions conducted employee outreach sessions where the purpose of the compensation study was communicated and where employees provided input regarding classification and compensation improvements, benefits, competitors, specific positions requiring additional review, and performance evaluations.

In March, the College employees individually completed an online document, on which they described their job duties and responsibilities. Supervisors reviewed their employees' responses and were able to comment. Overall, 89% of full-time non-faculty employees, or 684 employees, completed or partially completed the online documents. In addition, Vice Presidents also completed a document used to highlight any specific salary, classification, or title issues to Evergreen Solutions.

In April, Evergreen Solutions reviewed job descriptions, the above mentioned online documents, and collected and analyzed market data.

In May, Evergreen Solutions issued to the College three salary pay plan options, in addition to the current pay plan with adjustments, as follows:

A. <u>Current Pay Plan</u>

This option maintains the College's current pay grades. Evergreen provided a few pay plan options under the current pay plan as follows:

- Update the current pay plan to move those employees under market minimum to the market minimum; there were approximately 74 employees requiring adjustment.
- Update the pay plan to move employees under market minimum to the market minimum, with two plans
  - ⇒ one plan to bring employees to maximum range based on total years of service to the college over 30 years.

⇒ one plan to bring employees to maximum level based on total years of service in current position over 30 years.

- Update the pay plan to move employees under market minimum to the market minimum, with two plans
  - ⇒ move employees to the midpoint pay grade over 5 years, based on years of service with a 3% increase each year to reach maximum level over 30 years.
  - ⇒ move employees to the midpoint pay grade over 5 years, based on years of service in current position with a 3% increase each year to reach maximum level over 30 years.

- Update the pay plan to move employees under market minimum to the market minimum, with two plans
  - ⇒ move employees to the midpoint pay grade over 10 years, based on years of service with a 3% increase each year to reach maximum over 30 years.
  - ⇒ move employees to the midpoint pay grade over 10 years, based on years of service in current position with a 3% increase each year to reach maximum over 30 years.

B. Current Pay Plan-Altered

This option produces the College's current pay plan altered to increase the minimum pay grade to market minimum and has uniform pay range spreads of 75%. In this pay plan, the pay levels for classified staff are reduced.

C. Simplified Plan

The Simplified Plan groups a maximum of ten (10) pay grades for both Classified and Professional Support positions; and a maximum of five (5) pay grades for both Administrative and Executive positions. This plan has uniform pay range spreads of 55%.

D. Banded Plan

The Banded Plan groups existing positions into banded levels ranging from I to IV.

In this pay plan, the pay ranges spreads are uniform and the number of pay levels are reduced. The banded pay plan provides for a total of 28 ranges with 7 bands (Specialist, Technician, Coordinator, Professional/Analytical, Supervisor, and Manager) with 4 levels for each band.

After the College's review of the pay plans options produced by Evergreen, the College requested that cost estimates be provided for the Current Pay Plan – Altered with an emphasis of correctly slotting the positions identified by Evergreen as outliers and those identified by management as potential issues.

Evergreen is currently slotting positions using the Current Pay Plan – Altered with the 75% pay range spread and will provide implementation cost estimates during the second week of June. The College will systematically evaluate the results and will continue to work with Evergreen to correctly slot all non-faculty positions and to maintain the costs within the estimated budget.

No action is required from the Committee. This item is presented for information and feedback to staff.